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## **Novatel Wireless Selected as a Preferred Supplier by Sprint for its Certified M2M CDMA Module**

### **First in Series of M2M CDMA Portfolio Enabling M2M applications over Sprint Nationwide Mobile Network**

SAN DIEGO--(BUSINESS WIRE)-- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of intelligent wireless solutions, today announced that its Enabler® HS 3001 CDMA smart module for machine-to-machine applications has been certified for use on the Sprint network. The Enabler HS 3001 is a dual band (800/1900 MHz) CDMA2000 1X module that is supported by the rich on-board N4A Communication and Management Software agent to provide speedy market introduction of M2M deployments on the nationwide Sprint CDMA network.

The Enabler HS 3001 is part of Novatel Wireless' family of smart M2M embedded modules that are compatible in form factor, functionality and AT command interfaces. As a result, customers who use multiple networks can seamlessly exchange modules without redesign of underlying M2M devices.

The Enabler HS 3001 is also expected to roll out in Novatel Wireless' mobile tracking, asset tracking and telemetry portfolio of integrated platforms in the future, and will be part of the joint offering to Sprint's M2M customers under the Sprint Open-Network-Execution (ONE) approach.

"We are excited to collaborate with Sprint and its M2M customers to further expand the development of innovative M2M applications," said Dr. Slim Souissi, CTO, Novatel Wireless. "Our proven form factor supports rapid product development, and robustness in the field and we are thrilled to be collaborating with Sprint to help application developers, OEMs, M2M service providers and enterprises get new solutions up and running on the Nationwide Sprint Network quickly and cost-effectively."

Building on the proven design of the Enfora module series, the Enabler HS 3001 low power platform delivers small size and industry-leading performance, reliable connectivity, and device intelligence needed for today's demanding M2M applications. These include security, remote maintenance and control, automatic vehicle location asset tracking, point of sale, mHealth, and advanced metering infrastructure and automatic meter reading.

"We're excited to collaborate with Novatel Wireless on both embedded modules and their advanced integrated M2M solutions," said Wayne Ward, Vice President, M2M Group, Sprint. "Innovative companies across many sectors can now take advantage of our joint service offerings, enabled by Sprint's dependable network. And as a 1X module, the Enabler HS 3001 is well suited for companies that want to continue with 1xRTT. Unlike some other major carriers, Sprint expects to maintain its 2G 1xRTT capability for the long term as part of our Network Vision strategy."

The Enabler HS 3001 has a flexible, modular architecture delivering simpler, faster development and deployment of applications, keeping enterprises connected to business-critical data virtually anywhere, anytime with the following benefits:

- A 100-pin connector form factor
- Support of essential features:
  - Voice (optional)
  - SMS
  - Packet Data TCP/IP and UDP/IP software stack with Packet Assembler Disassembler
  - Common footprint across all our modules
  - Dimensions: 28 x 25 x 4.5 mm
  - FOTA enabled
  - Board-to-board RF electrical interface
  - Supports UART and USB interfaces.
  - Optional Integration with CMS solution for quick development and deployment

For more information on the Enabler HS 3001 modules please visit [www.nvtl.com](http://www.nvtl.com).

## ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation™ USB modems, Expedi® Embedded modules, Enfora® Mobile Tracking Solutions, Enfora Asset Tracking Solutions, and Enabler smart M2M modules. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit [www.nvtl.com](http://www.nvtl.com). (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

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