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Aspective and Novatel Wireless Team to Offer Businesses Throughout Europe Mobile eBusiness Solutions

Europe's Leading eBusiness Solution Provider Utilizes Merlin G201 to Connect Businesses to Critical Front Office Applications

SAN DIEGO, CALIFORNIA - July 19, 2002 - Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless data access solutions, announced today that it has teamed with Aspective to help offer one-stop mobile eBusiness services throughout Europe. Aspective is Europe's leading eBusiness solution provider with a roster of international customers including Heineken, Pirelli, Electrolux, Janssen-Cilag and Commerzbank. As part of its partnership, Aspective will provide Novatel Wireless' Merlin G201™ Wireless PC Card Modem to its corporate customers with its complete wireless eBusiness solutions. The Merlin G201 enables fast, secure transfer of wireless data on GSM/GPRS networks, providing access to email, corporate applications and the Internet using both PCs and PDAs.

Aspective is Europe's leading provider of mobile enterprise solutions, offering its clients a complete one-stop-shop for mobile eBusiness services by bringing applications, devices and airtime together under a single contract. It was the first company to deliver eBusiness applications Siebel Wireless and Lotus Domino over the GPRS network, providing organizations with continuous wireless access to their key front office applications.

"Our service enables corporations to immediately improve the effectiveness and efficiency of their mobile workforce by providing 'always connected' access," said Ewald Weizenbauer, vice president and general manager of Aspective Mobile Enterprise Solutions. "Companies that implement integrated wireless enterprise solutions are putting themselves in a much stronger position to deliver better services to their customers, significantly increase their business efficiency and generate more revenues. To get the most out of wireless initiatives, companies need reliable partners like Aspective and Novatel Wireless to provide superior products and extensive application expertise."

"Aspective has been a true pioneer in the wireless world, having created a powerful portfolio of mobile business services specifically designed for organizations that want to provide their mobile workforce with wireless access to key business information, anytime, anywhere," stated Owen Stephenson, chief executive officer of GPRS for Novatel Wireless. "Their vision of a rapidly evolving wireless future is similar to ours and, importantly, they have overcome all the hurdles to provide wireless connectivity to historically LAN-based software tools. We are pleased that they have chosen our products as an important element of their leading solutions and believe this is an endorsement of the strength of our technology."

ABOUT ASPECTIVE

Aspective is Europe's leading eBusiness solution provider, specialising in 'front office' applications for sales, marketing and customer service. Through its three divisions - Consulting, Managed Services and Mobile Enterprise Solutions - Aspective offers its clients a unique portfolio, covering strategic consultancy and implementation services through to a complete end-to-end solution - developed, hosted, managed, maintained and supported for a fixed monthly fee throughout the project lifecycle.

Aspective employs 200 people across Europe and has strategic partnerships with Siebel Systems, IBM, Sun Microsystems, Cable & Wireless, BroadVision, Actuate and VinyaNet. For more information, visit www.aspective.com.

ABOUT NOVATEL WIRELESS, INC.

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless product portfolio includes the Minstrel® Family of Wireless Handheld Modems, Merlin™ Family of Wireless PC Card Modems, Sage® Wireless Serial Modems, Lancer 3W™ Family of Ruggedized Modems and Expedite™ Family of Wireless Embedded Modems. Headquartered in San Diego, California, Novatel Wireless is listed on the Nasdaq Stock Market (Nasdaq: NVTL). For more information, please visit the Novatel Wireless web site: www.novatelwireless.com or call 888-888-9231.

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission and other regulatory agencies