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Acumera Selects Novatel Wireless IoT Managed Services Bundle as Failover Solution for Fortune 500 Retailer

Service Enables Convenience Store and Petroleum Company to Implement Failover Solution Requirement to Retail Locations Nationwide

SAN DIEGO and AUSTIN, Texas, Feb. 22, 2016 (GLOBE NEWSWIRE) -- Novatel Wireless, Inc. (Nasdaq:MIFI), a leading global provider of solutions for the Internet of Things, including software-as-a-service (SaaS), is collaborating with Acumera to offer multi-site retailers a secure and reliable wireless failover solution for systems dependent on internet connectivity such as cash registers, fuel pumps at gas stations, and surveillance cameras.

Acumera, the leading provider of Trusted Connections Services for retail organizations, has added a Novatel Wireless IoT solutions bundle comprised of hardware and managed services. The managed services include airtime, device management with the Crossroads SaaS platform, and support to its suite of connectivity and failover solutions. The package is now being offered to retail fuel station and convenience store owner-operators nationwide as a part of Acumera's new [Processor Connections Service](#) that they are providing to a Fortune 500 retailer, which requires all of its locations to maintain a failover solution.

"Business continuity solutions are a critical resource for our customer base because network connectivity drives nearly every aspect of the convenience store business," said Tom Yemington, vice president of sales and marketing at Acumera. "We needed a partner that could simplify the implementation and management of a reliable and secure failover system and handle the full lifecycle of the solution for our customers; Novatel Wireless proved to be the perfect fit."

The cost-effective cellular failover service was designed to help businesses reduce operational costs and improve the customer experience, while addressing the security requirements of the Payment Card Industry.

"In today's data driven environment, businesses require resilient, redundant network solutions that allow them to remain operational in the event of an outage," said Sue Swenson, CEO of Novatel Wireless. "We layer best-in-class security, reliability, and support into a powerful networking solution that meets the demands of the Internet of Things."

About Acumera

Acumera is the leading provider of Trusted Connections Services for convenience stores, gas stations and petroleum wholesalers. Its innovative network management services, tools and applications give multi-site retailers unparalleled security, visibility and connectivity to support operations management and the bottom line. As a result, Acumera customers say they love their networks. For more information, visit www.Acumera.net.

About Novatel Wireless, Inc.

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS) solutions for the fleet telematics market. Our innovative products and solutions provide anywhere, anytime communications and analytics for consumers and businesses of all sizes, with approximately 158,000 subscribed fleet vehicles for Ctrack among the Company's 520,000 global subscribers. Novatel Wireless, Inc. is headquartered in San Diego, California. www.novatelwireless.com. @MIFI (Twitter)

Cautionary Note Regarding Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to a variety of matters, including, without limitation, statements related to the ability of Novatel Wireless to expand its addressable markets and drive growth in service revenue and broaden its customer base as a result of the addition of new products and services, and other statements that are not purely statements of historical fact. These forward-looking statements are made on the basis of the current beliefs, expectations and assumptions of the management of Novatel Wireless and are subject to significant risks and uncertainty. Investors are cautioned not to place undue reliance on any such forward-looking statements. All such forward-looking statements speak only as of the date they are made, and Novatel Wireless undertakes no obligation to update or revise these statements, whether as a result of new information, future events or otherwise. These forward-looking statements also involve many risks and uncertainties that may cause actual results to differ materially from what may be expressed or implied in these forward-looking statements. For a further discussion of risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business

of Novatel Wireless in general, see the risk disclosures in the Annual Report on Form 10-K of Novatel Wireless for the year ended December 31, 2014, and in other filings made with the SEC by Novatel Wireless (available at www.sec.gov).

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