

## Novatel Wireless Extends Agreement for Intelligent GPRS Telemetry Solution with AT&T Wireless

## - Freedom Box 200G™ Offers Flexible, Cost Effective Wireless Data Solution to Telemetry, Field Service and Utilities Integrators -

SAN DIEGO -- June 28, 2004 -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of wireless broadband access solutions, today announced that it has extended an agreement with AT&T Wireless to offer the Freedom Box 200G™ Wireless Ruggedized Modem through mid 2005. Launched in January 2004, the Freedom Box 200G is an intelligent wireless data platform that is bundled with AT&T Wireless' General Packet Radio Services (GPRS) wireless data service and offered to telemetry customers and other integrators looking to migrate to the higher speed and reliability of the GPRS network.

The Freedom Box 200G provides telemetry integrators with a cost-effective device replacement for their current Cellular Digital Packet Data (CDPD) equipment or for new machine to machine applications. To date, the Freedom Box 200G solution has been deployed by the California Transit Authority and over 20 telemetry customers enabling a variety of vertical market applications including utilities monitoring, traffic measurement and control, environmental monitoring, transportation, and fixed asset tracking.

"We are pleased to have made significant progress in the telemetry market and look forward to working with AT&T Wireless to meet the growing vertical market demand," said Peter Leparulo, CEO for Novatel Wireless.

Ideal for telemetry, field service, utilities and public safety markets, the Freedom Box 200G allows integrators to reduce expenses, expedite information to field forces and streamline business processes by enabling real-time, two-way communication between corporate networks and remote assets at speeds up to 53.6 kbps.

For more information on the Freedom Box 200G™ visit theww.novatelwireless.com, call 888-888-9231 or email us at sales@novatelwireless.com

## **ABOUT NOVATEL WIRELESS**

Novatel Wireless, Inc. is a leading provider of wireless broadband access solutions. Novatel Wireless' MerlinTM PC Cards, ExpediteTM Embedded Modems, and Freedom Box™ Ruggedized Modems enable higspeed wireless access to personal, corporate and public information via portable computers, handheld devices and vertical market applications. The company delivers innovative 2.5G and 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL.

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at <a href="https://www.sec.gov">www.sec.gov</a>) and other regulatory agencies.