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Novatel Wireless Announces CDMA2000 1X Telemetry Solution for Remote Asset Monitoring and Management

SAN DIEGO, May 7, 2012 /PRNewswire/ -- <u>Novatel Wireless, Inc.</u> (Nasdaq: NVTL), a leading provider of intelligent wireless networking solutions, today announces telemetry solutions for remote asset, monitoring and control aimed at industrial automation, vending machines, oil & gas pipelines and energy and smart grid applications. The new Novatel Wireless SA-G+ device support CDMA2000 1X in a compact, economical IP-based platform.

The SA-G+ is part of the Enfora SA portfolio and provides simple, yet powerful, plug-and-play wireless telemetry devices targeted at a host of vertical applications where critical and timely data and information are needed. With support for CDMA2000 1X or GSM/GPRS connectivity for global deployments, the SA-G+ has been designed to enhance your visibility into remotely-located fixed assets.

"Companies with fixed assets of various types can benefit greatly from this fully-programmable platform," says Rob Hadley, CMO of Novatel Wireless. "The units are designed to be easily deployed and provisioned, supplying critical information from industrial automation applications where companies require connectivity to serially-connected and sensor-generated data. We're very excited to be extending this proven platform to support CDMA2000 1X carriers' network."

The Novatel Wireless SA-G+ is a full-featured telemetry platform with RS-232C serial, two user-defined inputs and one dedicated output port designed to communicate with sensors and most any serial-based communications device. It includes a compact, economical IP-based platform with voice and data features and with Firmware-Over-The-Air capabilities.

All SA-G+ devices can be coupled with Novatel Wireless' robust N4ATM Communications an Management Software (CMS) platform and be provisioned, monitored, managed and reconfigured remotely from almost anywhere in the world. By combining the N4A CMS platform with the intelligence of the SA-G+ devices, customers will gain a solution that offers ease-of-deployment, superior, reliable performance in a small and flexible package.

About Novatel Wireless

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi Intelligent Mobile Hotspots, Ovation USB modems, Expedite embedded modules, Enfora smart M2M modules, and Enfora integrated M2M solutions. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.nvtl.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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