



May 7, 2003

Novatel Wireless Announces Shareholder Approval for its \$6.7 Million Financing

SAN DIEGO, CA. — May 7, 2003--Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of wireless data communications access solutions, today announced shareholder approval for its \$6.7 million financing.

As previously announced on March 13, 2003, the financing is in the form of an initial \$1.2 million of secured convertible subordinated short-term debt and warrants which will be converted into the Company's Series B Preferred Stock; \$3.505 million of secured subordinated convertible debt which will be used to satisfy liabilities that the investor group plans to purchase on behalf of the Company; and \$2.05 million of Series B Convertible Preferred Stock for cash along with warrants to purchase common stock. The Company expects that this financing will provide it with sufficient working capital until the Company achieves break even cash flow.

The group of investors includes Bay Investments Limited, PS Capital LLC and other investors.

"Our solid first quarter with growing year-over-year revenues and strong margin improvement offered evidence of the progress and changes at Novatel Wireless," commented Peter Leparulo, chief executive officer of Novatel Wireless. "With the completion of this financing by long-term investors, we are focused on continuing to increase gross and product margins, improving our sales and marketing effort and concentrating our R&D program on the most promising opportunities. We believe this focus will result in further improvements to our business model and create a stronger company in the coming years."

ABOUT NOVATEL WIRELESS, INC.

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with portable personal computers and handheld computing devices. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email (including attachments), enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless product portfolio includes the Merlin™ Family of Wireless PC Card Modems, the Minstrel® Family of Wireless Handheld Modems, Sage® Wireless Serial Modems, Lancer 3W™ Family Ruggedized Modems and Expedite™ Family of Wireless Embedded Modems. Headquartered in San Diego, California, Novatel Wireless is listed on The Nasdaq Stock Market (Nasdaq:NVTL). For more information, please visit the Novatel Wireless Web site: www.novatelwireless.com or call 888/888-9231.

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