



March 14, 2016

Novatel Wireless Fleet Management Continues to Gain Momentum in Utilities Sector in the United Kingdom

SAN DIEGO, March 14, 2016 (GLOBE NEWSWIRE) -- Novatel Wireless, Inc. (Nasdaq:MIFI), a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS), today announced that Peter Duffy Limited, a large civil engineering, utility and construction company based in the United Kingdom, has selected the Novatel Wireless Ctrack telematics solution for enterprise fleet management subscription services.

"The Ctrack solution is already contributing to business and operational improvements, particularly our fleet of vehicles that works within the utilities sector," said Neil Duffy, Plant and Fleet Services Director at Peter Duffy Ltd., rated one of the UK's top 100 fastest growing companies in 2015. "As the system becomes embedded within our internal processes and procedures, we expect it to become an increasingly important tool that will help us achieve significant cost savings, health and safety improvements and even reductions in carbon emissions."

Downtime for one vehicle can cost a utility fleet nearly \$800 per day which is why the return on investment for fleet management telematics solutions is so appealing. With the Ctrack web-based solution, Peter Duffy Ltd is able to better monitor and control a mix of vehicles and other insights into their mobile workforce in order to make operational cost savings and improve driver safety.

"The Ctrack solution continues to be selected by enterprises due to its flexibility and scalability," said John Wisdom, Managing Director of Ctrack in the United Kingdom. "Ctrack has become the leading provider of vehicle tracking solutions to the utilities sector in the United Kingdom because our systems have proven to deliver real advantage by enabling fleets of all sizes to address business critical performance issues and better streamline business processes while achieving measurable operational improvements."

About Novatel Wireless, Inc.

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS) solutions for the fleet telematics market. Our innovative products and solutions provide anywhere, anytime communications and analytics for consumers and businesses of all sizes, with approximately 158,000 subscribed fleet vehicles for Ctrack among the Company's 520,000 global subscribers. Novatel Wireless is headquartered in San Diego, California. <http://www.novatelwireless.com>. @MiFi (Twitter)

About Peter Duffy, Ltd.

Peter Duffy Limited is a privately owned civil engineering, utility and construction company based in Wakefield, Yorkshire, United Kingdom. <http://www.peterduffyltd.com/>

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