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Novatel Wireless Selects ACAL BFi as Distributor in UK, Italy and Germany for Enfora M2M Portfolio

ACAL BFi chosen as distributor in UK, Italy and Germany for Enfora's 2G, 3G and emerging 4G intelligent M2M devices, modules, and software platforms- adding intelligent monitoring, control and communication functions to asset tracking, telemetry and embedded applications

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Novatel Wireless, Inc. , a leading provider of intelligent wireless networking solutions, and ACAL BFi, a division of Acal plc (FTSE: ACL) have signed a distribution agreement covering the UK, Italy and Germany to sell, and provide local specialist technical support for Enfora's N4A wireless connectivity platform and low-power 2G and 3G modules and devices.

"Working with a team recognized for its excellent customer service, strong technical support and high-end design-in services was a key factor when selecting a distribution partner," explains Novatel Wireless' CMO, Rob Hadley. "We are excited to partner with ACAL BFi and to bring our comprehensive and smart M2M solutions to key European customers."

According to ACAL BFi's President, Philippe Gruson, "The Enfora platforms are a significant addition to the range of products with which our specialist wireless connectivity team can help customers to develop leading-edge and highly differentiated M2M solutions. Our goal is to enable customers to create solutions with increased functionality, lower costs and longer operational life and to get those products to market ahead of their competitors."

Enfora's solutions consist of intelligent GSM/GPRS and UMTS/HSPA modules and intelligent devices combined with N4A management software. These solutions support reliable wireless connections for multiple markets including utility, security, tele-health and telemetry markets for GPS enabled products designed for use in the tracking, transportation and automotive markets.

In high-end asset tracking applications, Enfora's Spider™ AT and N4A platform can enhance the visibility and control of fixed assets in remote locations. In mobile workforce monitoring, Enfora intelligent devices coupled with the N4A software platform can provide advanced functions such as man down, positioning and interactive communication. For medical, telemetry and other embedded applications, Enfora offers an extensive packet data stack which optimizes communication in wireless networks and helps customers to provide highly reliable communication between their remote devices and the back end software.

About Novatel Wireless

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation™ USB modems, Expedite® embedded modules, Enfora® smart M2M modules, and Enfora integrated M2M solutions. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit <http://www.nvtl.com>. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at <http://www.sec.gov>) and other regulatory agencies.

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About ACAL BFi

ACAL BFi is a pan-European technical distributor with specialist skills and in-house services which allow OEMs to minimise time-to-market during concept development, prototyping and manufacturing. Specialist teams help OEMs to create new revenue streams by using emerging technologies in a number of key vertical sectors: wireless machine-to-machine (M2M) networking, defence and aerospace, medical, industrial, telecommunications, offshore and security.

A carefully-selected product portfolio combines electronic and photonics components. These include semiconductors and RF & microwave, frequency control and power management components as well as microsystems, electromechanical, interconnect, passive and magnetic devices. The photonics product range features electro-optics, imaging and fibre-optics, optical systems, assemblies and metals.

ACAL BFi's In-house design, manufacturing and logistics services include an EMC chamber, in-house programming, copper & fibre-optic cable assembly, quick-turn prototype PCB production, CAD and specialist test equipment, as well as logistics services such as VMI (Vendor Managed Inventory), EDI processing, tape and reeling, customer-specific bar-coding, Kan-Ban/ship-to-line, kitting and flexible shipping agreements.

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