



March 6, 2003

Sprint Launches PCS Connection Card™ Promotion Aimed at Keeping Mobile Workforce Connected to Business Information Anywhere on the Enhanced Sprint Nationwide PCS Network

Customers that sign up for a \$99.99 unlimited PCS Vision Plan for Laptops and PDAs with 2-year PCS Advantage Agreement will receive free PCS Connection Card™ by Novatel Wireless (Merlin C201™)

OVERLAND PARK, Kan. – March 6, 2003 – With a mobile workforce of over 46 million, U.S. companies are looking for ways to keep their highly mobile and remote workers connected to information so they can be more effective in their jobs. Today, Sprint (NYSE: FON, PCS) restated its commitment to helping mobile employees make the most of every moment away from the office with a new PCS Connection Card promotion now available nationwide in Sprint Stores, Sprint business channels including its direct sales force, the PCS Business SolutionsSM Program and Sprint Business Dealer Network. The limited time offer includes a free PCS Connection Card™ by Novatel Wireless (Merlin C201™) for customers who sign up for a new line of service on \$99.99 unlimited PCS Vision Plan for Laptops and PDAs with a 2 year PCS Advantage Agreement. The offer is in effect until April 20, 2003.

Sprint announced the limited time offer to make it easier and more affordable for companies to equip their mobile workforce with a simple, convenient solution designed to allow employees to wirelessly access important information on select laptops and handheld computers while away from the office. Capable of data speeds comparable to or higher than a standard dial-up connection via the enhanced Sprint Nationwide PCS Network, the PCS Connection Card allows mobile professionals to take their desktops with them, dramatically changing the way they conduct business. For example, an account representative could immediately place a customer's order, check inventory status and access time sensitive information in real time while on a sales call, eliminating the need to find a landline connection to send the information to corporate headquarters later that day.

"Sprint is committed to providing our business customers with the most affordable, efficient and simple solutions built around the PCS Clear Wireless WorkplaceSM," said Phil Bowman, vice president of business marketing for the PCS Division of Sprint. "With this new PCS Connection Card offer, Sprint is making it easier and more affordable for mobile employees to stay connected to critical information and applications so they can make the most of their time away from the office anywhere on the largest Third Generation wireless network in the United States."

In August 2002, Sprint introduced nationwide 3G coverage, along with advanced applications, services and devices known as PCS VisionSM. Using a Vision-enabled PCS Connection Card, customers can quickly and easily access the Internet and their corporate applications, send and receive email, and open and forward attachments on select laptops and handhelds at data speeds averaging 50 to 70 Kbps, with peak speeds of 144 Kbps via the enhanced Sprint Nationwide PCS Network. Bandwidth optimization provides increased data speeds – up to two to five times perceived average throughput speeds – depending on the application and device.

The PCS Connection Card uses an extensive authentication and identification system, Secure Socket Layer (SSL) encryption and CDMA2000 wireless technology. Customers can also use the PCS Connection Card to connect to their corporate networks through a virtual private network (VPN) for added security.

Customers can also take advantage of reduced prices on three additional PCS Connection Cards by signing up a new line of service on the \$99.99 unlimited PCS Vision Plan for Laptops and PDAs with a 1- or 2-year PCS Advantage Agreement. Not all cards are available in Sprint Stores.

While all cards provide the same basic underlying functionality, each has unique features that may help customers determine which one is right for them.

- **PCS Connection Card™ by AirPrime (PC3200)** allows high-speed, always-on wireless access to the Internet, email and other personal or company information from any laptop computer equipped with a PCMCIA Type II PC Card slot that uses Windows® 98SE/2000/ME/XP. It includes proprietary antenna design, which maximizes data rate transfer speeds and power efficiency. Armed with the Qualcomm® MSM5100 chipset and a 32-bit CardBus electrical interface for power management and system overhead advantages, this card is optimized for remarkable laptop performance. It does not support PDA connectivity.
- **PCS Connection Card™ Model CF2034** the lightweight device provides wireless connectivity for select PDAs with a Type II CF slot. It also comes with a PC Card adapter so it is also compatible with laptops equipped with a PC Card Type

II card slot. Leveraging the power of the CDMA2000 enhanced Sprint Nationwide PCS Network, this Vision-Capable Device enables data speeds comparable to or higher than a standard dial-up connection. Customers can also send and receive voice calls on the device using a hands-free earbud at a rate of \$.20 per minute for calls made on the enhanced Sprint Nationwide PCS Network.

- **PCS Connection Card™ by Novatel Wireless (Merlin C201™)** - PCMCIA card with a built-in antenna that fits in a Type II slot designed for easy installation and operation on the CDMA2000 3G1X network built by Sprint. The lightweight card has a built-in antenna and is compatible with laptops and select handhelds that use Windows® 98/2000/ME/XP and Pocket PC 2000 and 2002 devices equipped with a Type II PC card slot.
- **PCS Connection Card by Sierra Wireless (AirCard® 550)** - provides high-speed, always-on access to the Internet, e-mail and other personal or company information when inserted into a Type II slot on a laptop using Windows® 98SE, 2000, Me or XP operating systems and select Pocket PC-based handheld devices. The card can also be used to send and receive voice calls while not in a data session using a hands-free earbud at a rate of \$.20 per minute for calls made on the enhanced Sprint Nationwide Network.

Added Bowman: "Supported by the best selection of wireless connectivity devices, the most extensive 3G coverage in the U.S. and predictable pricing, the PCS Connection Card is the perfect solution for high-speed wireless access to real-time information and corporate applications. It allows employees to take their office wherever business takes them on the enhanced Sprint Nationwide PCS Network. Our ultimate goal is to help companies identify and deploy wireless solutions that increase productivity, reduce costs, enhance customer satisfaction and create a competitive advantage."

About Sprint

Sprint is a global communications company serving more than 26 million business and residential customers in over 70 countries. With approximately 72,000 employees worldwide and nearly \$27 billion in annual revenues, Sprint is widely recognized for developing, engineering and deploying state-of-the-art network technologies, including the United States' first nationwide all-digital, fiber-optic network and an award-winning Tier 1 Internet backbone. Sprint provides local voice and data services in 18 states and operates the largest 100-percent digital, nationwide PCS wireless network in the United States.