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Novatel Wireless and Autonet Mobile Partner to Provide High Speed Internet for Automobiles

Autonet Mobile TRU Technology Powered by Novatel Wireless E725 Embedded Module Provides High-Speed Internet, Enabling Digital Entertainment Connectivity While on the Move

SAN DIEGO & SAN FRANCISCO, Mar 27, 2008 (BUSINESS WIRE) -- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless broadband solutions, and Autonet Mobile, the first Internet Service Provider for cars, today announced a partnership to deliver next-generation wireless connectivity for automobiles.

Autonet Mobile's patent pending TRU Technology leverages a new cellular data module from Novatel Wireless to deliver an IP Platform specifically designed for cars on the move. The combined solution provides significant performance gains with multiple users connecting to the Internet at the same time, while in the car. The technology enables passengers to easily surf the Web, check email and play games on-line, as well as access personal content using any Wi-Fi enabled device within close proximity to the vehicle.

Novatel has also become a design and manufacturing partner working with Autonet Mobile utilizing the Novatel Expedite(R) E725 Express Mini Card Module to miniaturize and deliver an automotive grade Internet connectivity solution in next generation designs. As part of today's news, Novatel Wireless and Autonet Mobile will work with auto manufacturers and after-market OEMs to bring Autonet Mobile's wireless Internet service to the automotive industry.

Functioning as an integral part of Autonet Mobile's TRU technology, the E725 embedded module is designed to operate on the latest high-speed EV-DO Rev. A networks throughout North America, achieving fast, wireless broadband connections, regardless of geographic location. The high efficiency, compact, broadband design enables Autonet Mobile to provide its customers with Internet speeds similar to a home DSL line, keeping them connected to work, friends and family while in the car.

"Autonet's Mobile IP Platform delivers exciting new wireless content delivery options to the car with a true 3G user experience," said Brad Weinert, president of Novatel Wireless. "This partnership represents a new strategic direction for Novatel Wireless as we move into wireless content delivery devices, and we look forward to a fruitful partnership with Autonet Mobile. By leveraging the latest wireless technology and Novatel Wireless' software development kits and engineering expertise, Autonet Mobile is able to reduce its development cycles, increase time to market and capture the first-mover advantage."

"Leveraging advanced wireless technologies and expertise from Novatel will be a major factor in our ability to deliver the highest quality, most reliable Internet service specifically for cars," said Sterling Pratz, CEO of Autonet Mobile. "We look forward to an ongoing partnership as a key driver for our continued success."

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is revolutionizing wireless communications. The company is a leader in the design and development of innovative wireless broadband access solutions based on 3G WCDMA (HSPA & UMTS), CDMA and GSM technologies. Novatel Wireless' Merlin™ PC Cards and ExpressCards, Expedite(R) Embedded Modules, MobiLink(TM) Communications Software Suite, Ovation(TM) Fixed Mobile Convergence Products and Conversa(TM) Software Suite enable high-speed wireless Internet access. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

ABOUT AUTONET MOBILE

Autonet Mobile is the world's first in-car Internet service provider. Founded by a corporate executive and former race car driver and a leading network architect and designer, the company is dedicated to enhancing the in-car experience, by bringing the power of the Internet to the 200+ million cars on the road in the U.S. Autonet Mobile currently provides Avis Rent a Car with the Avis Connect service and is continuing to roll out the service nationwide. For more information about Autonet Mobile visit www.autonetmobile.com.

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