



November 6, 2002

Novatel Wireless Rolls into Turkey

-- Continuing to Strengthen Worldwide Sales Network --

SAN DIEGO, CALIFORNIA - November 6, 2002 - Novatel Wireless, Inc. (Nasdaq:NVTL;NVTLD), a provider of wireless data access solutions, today announced it has signed a distribution agreement with Yaman Bilisim Dagitim in Turkey for its dual-band Merlin G201™ GSM/GPRS Wireless PC Card Modem. This announcement marks Novatel Wireless' first entry into Turkey.

Turkey is currently estimated to have 22.6 million wireless end users (Merrill Lynch 6/10/02) representing a penetration of around 30%, and is projected to grow rapidly.

"The Turkish market continues to show an increasing end user demand for innovative wireless products," commented John Major, chairman and CEO for Novatel Wireless. "Through strategic relationships with new partners like Yaman Bilisim Dagitim, we are expanding our global reach while keeping our corporate structure lean. From Istanbul to Rio De Janeiro, we are connecting consumers and enterprises to the information they need, when they need it, wherever they need it worldwide on GPRS networks."

Yaman Bilisim Dagitim focuses on customer specific wireless solution and increasing market awareness for wireless products. The company has sales channels throughout Turkey, including other distributors, retail outlets, value added resellers, system integrators, solution providers and e-commerce partners.

"We have aggressive plans to incorporate Novatel Wireless products into mobile business solutions for the corporate and public sector. Together with Novatel Wireless, we are confident that we are supplying our customers with the most effective wireless products on the market," said Mr Sonmez, marketing director for Yaman Bilisim Dagitim.

Slightly larger than a credit card, the Merlin G201 enables users to connect on the move by offering wireless access to the Internet, email, corporate networks, voice calling and SMS messaging. The dual band (900/1800 MHz) GSM/GPRS PC card is available for the Type II PC Card slot of laptops and Pocket PC devices. It provides extensive and secure wireless data communications at speeds up to 53.6 kbps in General Packet Radio Services (GPRS) coverage areas and 14.4 kbps in Global System for Mobile Communications (GSM) coverage areas.

For sales and product information, please visit the Novatel Wireless corporate web site: www.novatelwireless.com

ABOUT YAMAN BILISIM DAGITIM, LTD.

Founded in 1997, Yaman Bilisim Dagitim Ltd is the leading information technology distributor in Turkey. With its geographically scattered resellers and dealers, Yaman, officially distributes hundreds of products and solutions to its customers.

ABOUT NOVATEL WIRELESS, INC.

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless product portfolio includes the Minstrel® Family of Wireless Handheld Modems, Merlin™ Family of Wireless PC Card Modems, Sage® Wireless Serial Modems, Lancer 3W™ Family of Ruggedized Modems and Expedite™ Family of Wireless Embedded Modems. Headquartered in San Diego, California, Novatel Wireless is listed on the Nasdaq Stock Market (Nasdaq: NVTL). For more information, please visit the Novatel Wireless web site: www.novatelwireless.com or call 888-888-9231.

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These

factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission and other regulatory agencies.