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## **Novatel Wireless Selected as M2M Module Provider for TIESSE SpA Italy**

SAN DIEGO, June 28, 2012 /PRNewswire/ -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless solutions, today announced that it has been selected by TIESSE SpA, a leading Italian Telemetry device manufacturer for its M2M Enabler modules. The Enabler module is being integrated into TIESSE's Levanto routers providing one of the largest Italian utilities with upgraded communication for Automatic Meter Reading (AMR) concentrators.

"We are excited to be working with Novatel Wireless delivering these industry leading solutions," said Managing Director of TIESSE, Fabrizio Montefiori. "The Enabler technology is a key component of our solution ensuring high performance, a reliable and always-on service which continues to be a primary focus for us."

TIESSE's Levanto router works as a communication gateway for the data concentrator which handles the automatic meter reading for electricity meters, including periodic and on-demand reading, saving of meter data, meter supervision, tampering notification etc. The Levanto router is based on robust industrial grade design and chassis (IP54-rated) for external use designed to operate under extreme conditions and temperatures. With advanced security features, remote monitoring and configuration capabilities, the solution has been optimized for reducing traffic costs and improved overall quality of the router.

"Novatel Wireless is thrilled to be chosen by TIESSE SpA as a supplier to one of the world's largest smart meter deployments with our M2M Enabler module," said Joe Peterson, VP of Worldwide Sales, M2M Embedded Solutions for Novatel Wireless. "Our proven form factor supports rapid product development and deployment, robustness in the field and scalability as our customers' needs grow and we're pleased to be supporting TIESSE."

Building on the proven design of the Enfora Enabler series, the Novatel Wireless Enabler module is a small, low power platform delivering industry-leading performance, reliable connectivity, future-proof design and device intelligence needed for today's demanding M2M applications. These include security, remote maintenance and control (RMAC), automatic vehicle location (AVL) and asset tracking, point of sale (POS), mHealth, and advanced metering infrastructure (AMI) and automatic meter reading (AMR).

### **ABOUT TIESSE**

Tiesse designs and manufactures fully Italian-made professional routers with wired (ISDN, ADSL, G.SHDSL, HDSL, VDSL, G 703) and wireless (GPRS/EDGE/UMTS/HSPA/LTE) connectivity options. Thanks to their characteristics and high performance, Tiesse routers are particularly suited to Business and Mission Critical applications. Tiesse designs and produces routers and networking equipment, develops HW and SW turnkey custom solutions and offers highly technological professional services for sectors such as telecommunications, security and data collection. Tiesse main customers are System Integrators, Utilities and Telecom operators, especially when the primary requirement lies in continuous service, security and convergence between wired and wireless connectivity. For more information please visit [www.tiesse.com](http://www.tiesse.com).

### **ABOUT NOVATEL WIRELESS**

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit [www.novatelwireless.com](http://www.novatelwireless.com). (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

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