



February 14, 2005

## **Novatel Wireless Provides Live Demo of First Generation Ovation 3G Multimedia Application Console at 3GSM World Congress**

### **Ovation(TM) Powered by Conversa(TM) Proprietary Software Suite Makes Debut in Cannes**

CANNES, France, Feb 14, 2005 (BUSINESS WIRE) -- Novatel Wireless, Inc. (NASDAQ:NVTL), a leading provider of wireless broadband access solutions, today announces it will showcase the company's first generation of Ovation 3G Multimedia Application Consoles during 3GSM World Congress in Cannes, France on February 14-17.

Europe will witness the first live demonstration of Novatel Wireless' first generation Ovation 3G Multimedia Application Console. The Ovation Family of 3G Multimedia Application Consoles powered by Conversa, a proprietary software suite, is a breakthrough portfolio of stand-alone desktop consoles that, for the first time, will unify wireless wide area networking (WWAN), wireless local area networking (WLAN), circuit switch cellular voice, and voice over Internet protocol (VoIP) technologies to provide cost effective high-speed wireless broadband access, optimal call routing and the delivery of multimedia applications. End-users will be able to access Ovation using multiple devices, including landline telephones, cordless telephones, desktop PCs, broadband enabled laptops, emerging WLAN-enabled devices such as handsets and smartphones, and other peripheral devices. Ovation is powered by Conversa, a software suite developed by Novatel Wireless that will offer broadband WWAN Internet access, advanced WLAN networking, analog voice calling and intelligent routing depending on quality of service and cost, multimedia application support, advanced security firewalls and protocol flexibility.

The first generation Ovation 3G Multimedia Application Console will unify wide area networking (WWAN) and wireless local area networking (WLAN) technologies, and allow for cost-effective high-speed wireless broadband access and delivery of multimedia applications. Ovation is first being introduced to address growing demand for 3G wireless broadband access alternatives to dial-up and integrated services digital network (ISDN). Operating over UMTS networks at approximately six times faster than dial-up connection speeds, the first-generation Ovation 3G Multimedia Application Console offers a superior alternative to these technologies.

Novatel Wireless will also have on hand its Merlin U630(TM) Global Wireless PC Card Modem, as well as its Merlin U530(TM) Wireless PC Card Modem for the EMEA market. The Merlin U630 is a next generation 3G quad band PC Card modem that provides wireless broadband access on the UMTS 2100 MHz band in Asia, Europe and the Middle East. It also offers global Internet connectivity on 900, 1800 and 1900 MHz band General Packet Radio Service (GPRS) or Global System Mobile Communications (GSM) networks worldwide. The Merlin U630 is currently available through Vodafone Germany, Vodafone Group Plc's largest subsidiary with around 27 million customers, Vodacom in South Africa and is in multiple network trials globally.

"3GSM World Congress is the perfect opportunity for Novatel Wireless to highlight its leadership in the UMTS and HSDPA market, with 15 operators in 18 countries worldwide using our Merlin 3G UMTS PC Cards," said Peter Leparulo, chief executive officer for Novatel Wireless. "Novatel Wireless will outline the company's innovative 3G product portfolio as it diversifies into the new and growing wireless convergence market. We are excited to have an inaugural demonstration of our first generation Ovation 3G Multimedia Application Console."

#### **About Ovation Family of 3G Multimedia Application Consoles Powered by Conversa**

The Ovation Family of 3G Multimedia Application Consoles is a portfolio of stand-alone desktop consoles integrated with GSM, UMTS, 802.11b/g, voice and/or VoIP technology to provide broadband data and voice communications and the delivery of multimedia applications. Ovation is powered by Conversa, a software suite developed by Novatel Wireless that will offer broadband WWAN Internet access, advanced WLAN networking, analog voice calling and intelligent routing depending on quality of service and cost, multimedia application support, advanced security firewalls and protocol flexibility.

#### **NOTES FOR EDITOR**

Below are details of the Novatel Wireless stand and demonstrations

Location: Stand M58 and M59, Hall 5 (above Hall 1)

Dates: February 14-17, 2005

Demonstrations: Ovation 3G Multimedia Application Console, Merlin U630 and Merlin U530 Wireless PC Card Modems

Senior executives will be available to offer comment on:

- Trends in wireless broadband networks globally
- The advantages of high-speed wireless broadband access
- Differentiators between wireless industry standards and their role in the future of wireless broadband: GPRS, CDMA, UMTS, EVDO, WiFi, VoIP
- The market demand, timing and trends for 3G wireless PC Cards and embedded modems for consumer, enterprise, and vertical markets
- The convergence of voice & data, landline & wireless technology and the impact on markets
- The future of wireless voice, data and multimedia access in an ever changing dynamic industry
- HSDPA product roadmap and industry trends

#### ABOUT NOVATEL WIRELESS, INC.

Novatel Wireless, Inc. is a leading provider of wireless broadband access solutions. Novatel Wireless' Merlin(TM) PC Cards, Expedite(TM) Embedded Modems, Freedom Box(TM) Ruggedized Modems, MobiLink(TM) Communications Software Suite, Ovation(TM) 3G Multimedia Application Consoles and Conversa(TM) Software Suite enable high-speed wireless access to personal, corporate and public information. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information on Novatel Wireless visit [www.novatelwireless.com](http://www.novatelwireless.com) (nvtlg)

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

SOURCE: Novatel Wireless, Inc.

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