



CORPORATE PRESENTATION
Q1 2022

Safe harbor

Safe Harbor Statement

The following presentation contains statements about expected future events that are forward-looking and subject to risks and uncertainties. For these statements, we claim the safe harbor for “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. For a discussion of factors that could cause actual results to differ materially from expectations, please refer to the risk factors described in our filings with the SEC.

Non-GAAP Financial Measures

Non-GAAP gross margins, operating expenses, and earnings per share exclude restructuring charges, share-based compensation expenses, amortization of the debt discount and debt issuance costs associated with our convertible notes, charges related to acquisition and divestiture activities and acquisition-related intangible-asset amortization. This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press releases and supplementary information on our website (www.inseego.com/investors) which present a complete reconciliation of GAAP and Non-GAAP results.

Inseego overview



Quick facts

- U.S.-based technology leader in intelligent 4G & 5G device to cloud solutions
- Target customers
 - Service Providers, Fortune 500 Enterprise, Consumers, Government and First Responders
- 5G patent innovations shaping mobile technologies
- Core member of 5G ecosystem
 - Enabling tier one global operators to achieve 5G firsts
 - Enabling new use cases for the enterprise with 5G device-to-cloud solutions
- All critical IP and products designed and developed in the USA

inseegoTM

NASDAQ: INSG



Reinventing the enterprise with 5G solutions



Inseego 5G enterprise growth drivers



Standalone
enables network slicing
for operators



CBRS
enables fixed wireless
for Private Networks
and helps narrow the
digital divide



C-Band
enables significant
coverage and capacity for
5G fixed wireless

Addressable market

\$40B+

Enterprise Market Opportunity*



Distribution



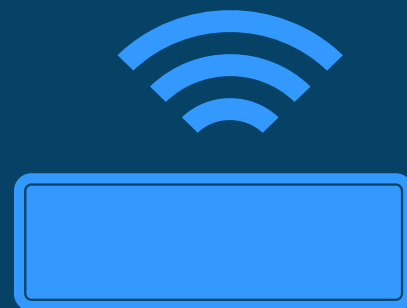
Service Providers



Private Networks

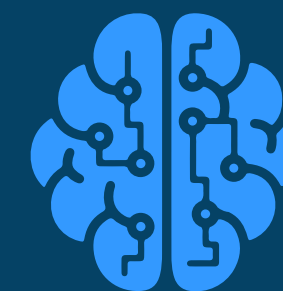


Security



Multi-carrier
5G WAN solutions

Inseego Solutions



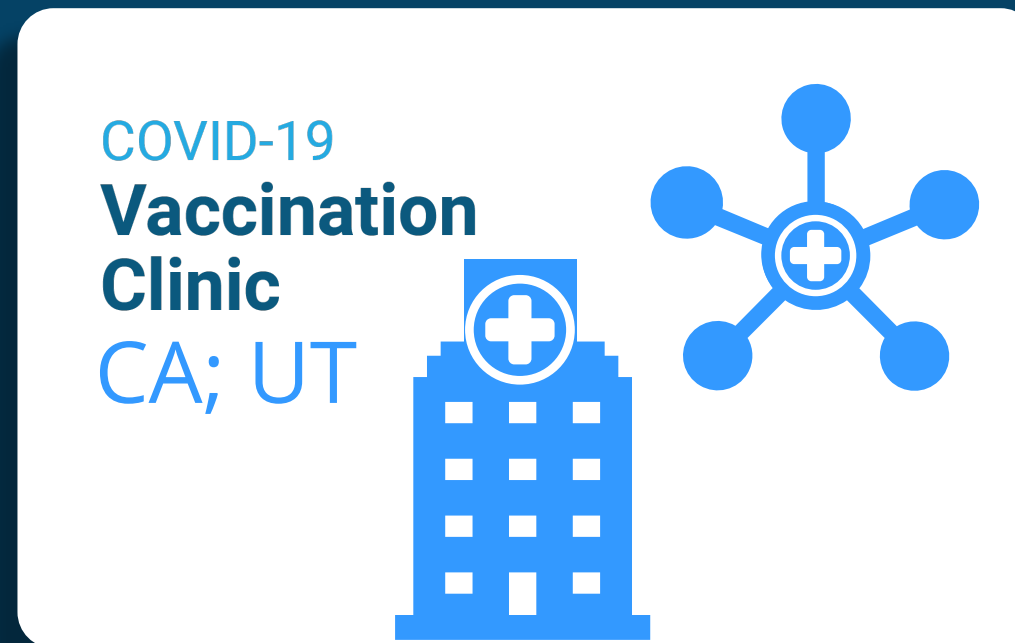
Edge AI



Cloud Solutions

Transforming multiple vertical enterprise markets

Healthcare



Education



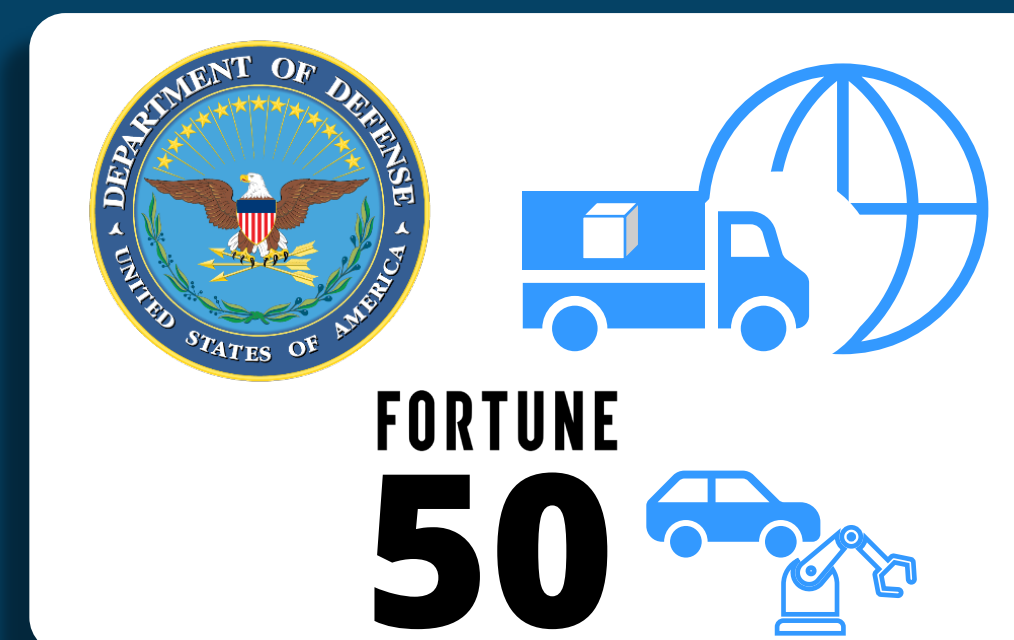
Retail



Local Government & Public Safety



Manufacturing & Logistics



Hospitality & Large Events



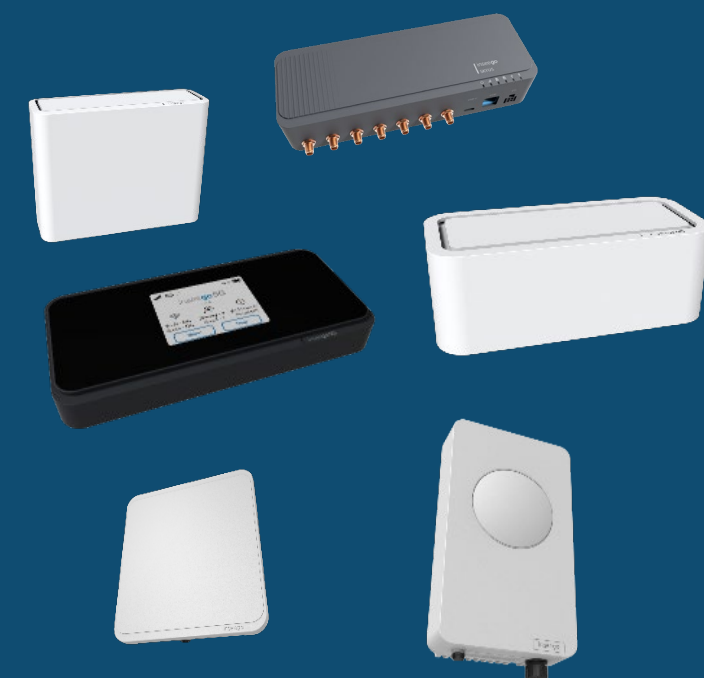
Cloud-managed enterprise 5G solutions

5G portfolio certified in North America, Europe, Middle East, APAC

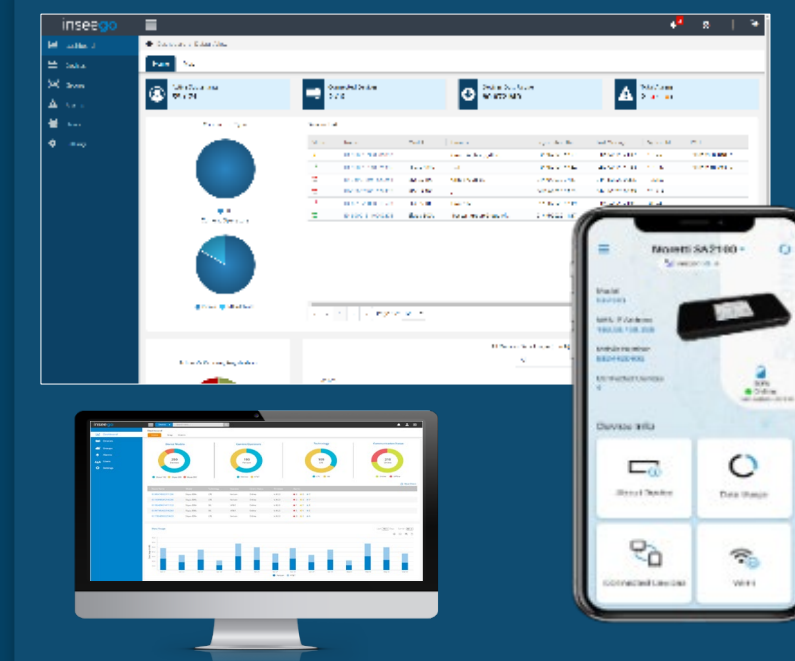


Key Highlight

- Portfolio approved by AT&T, T-Mobile, Verizon for multi-carrier operation



5G portfolio



Inseego Manage™

Cloud Software

- Subscription management
- WAN management
- Security
- Analytics

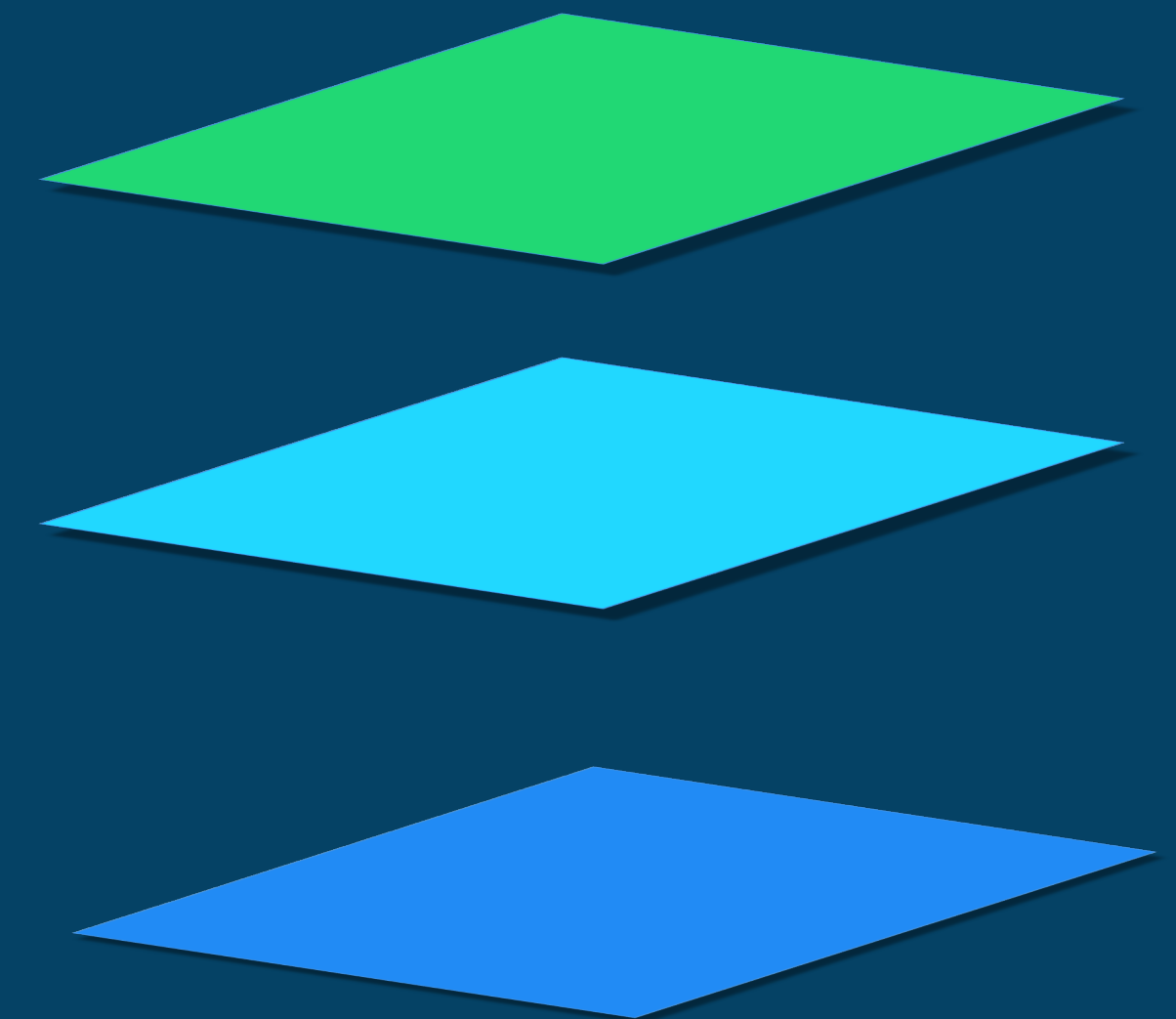
Use cases drive the need for 5G



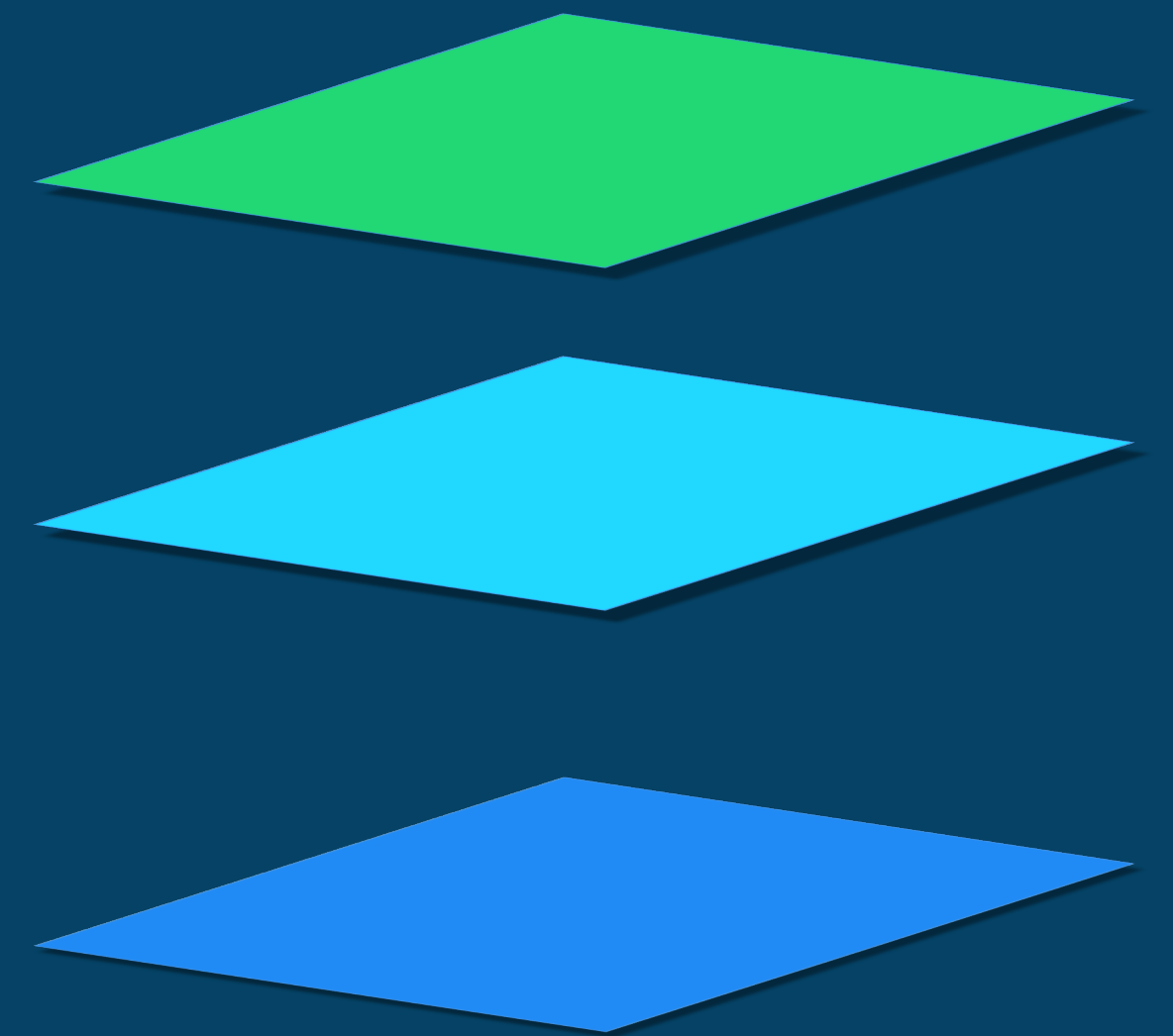
5G Intelligent Edge
(business logic sits on top)

5G Enterprise Networking
(simplifying & collapsing network functions and equipment)

Cloud-managed 5G Connectivity
(technology that powers digital transformation)



5G intelligent enterprise solutions



High-speed distributed network

5G as primary

1900+ Locations
Market Cap: \$25B



VERTICAL

Retail

SOLUTION TODAY

Cloud-managed 5G WAN connectivity using
Wavemaker FWA portfolio and Inseego Connect

EVOLUTION

Enterprise WAN edge
Intelligent automation at the edge



5G enterprise networking powers
all operations, applications and locations at
scale and managed from a single pane of glass

5G intelligent edge automates
functions with intelligent triggers
designed to improve outcomes

Enterprise Networking ROI

- Improves performance
- Optimizes network management
- Data processed locally
- Drive down costs

Intelligent Edge ROI

- Improve response times
- Decrease loss (risk mitigation)
- Increase revenue

High-speed distributed network

5G as primary

1900+ Locations
Market Cap: \$25B



VERTICAL
Retail

SOLUTION TODAY

Cloud-managed 5G WAN connectivity using
Wavemaker FWA portfolio and Inseego Connect

EVOLUTION

Enterprise WAN edge
Intelligent automation at the edge

5G smart branch

5G intelligent stores

2800 Locations
Market Cap: \$30B



VERTICAL

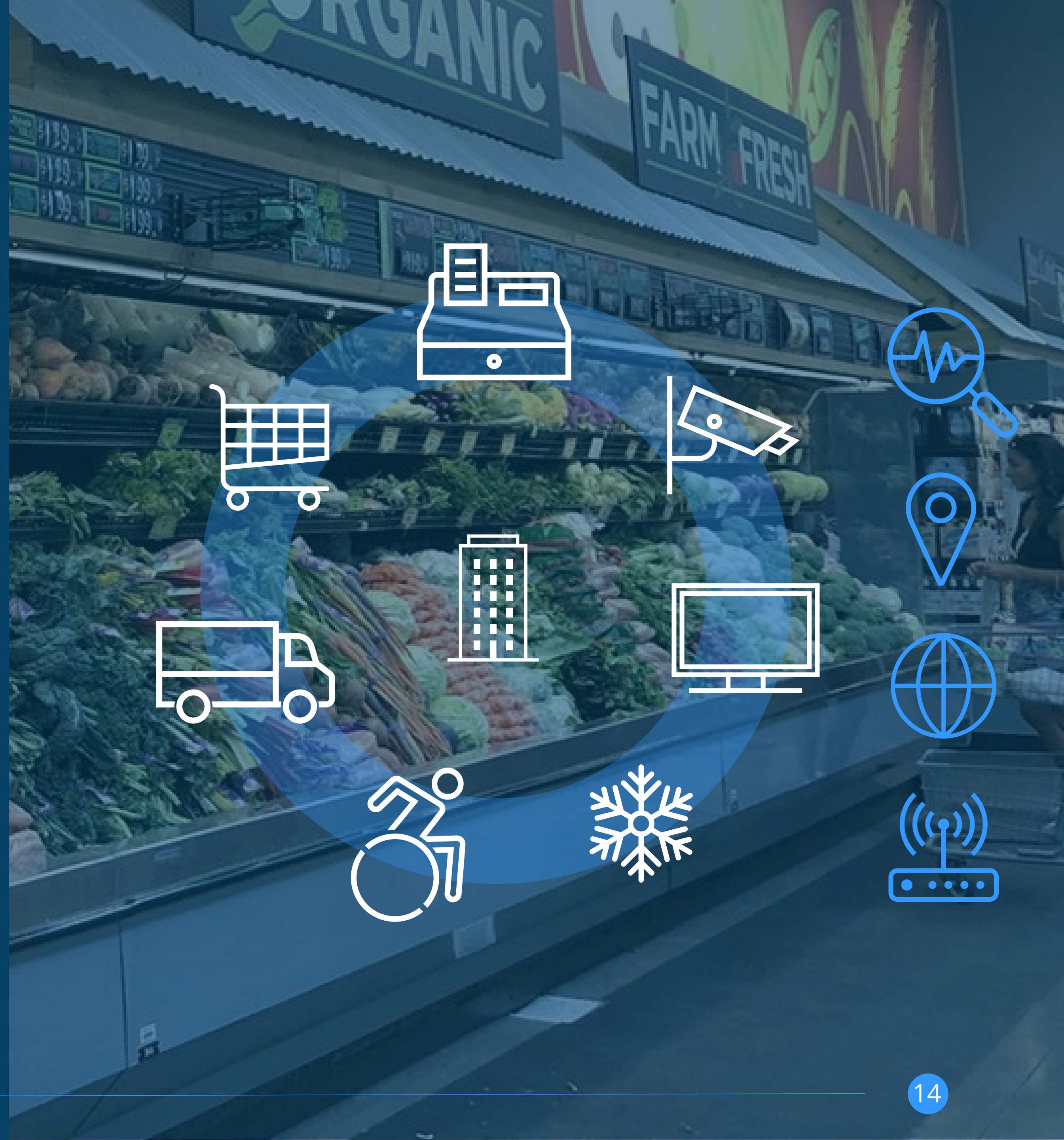
Retail and Cold chain

SOLUTION TODAY

Cloud-managed 5G WAN connectivity using
Wavemaker FWA portfolio and Inseego Connect

EVOLUTION

Enterprise WAN edge
Intelligent automation at the edge



5G smart warehouses



VERTICAL

Logistics
Government

SOLUTION TODAY

Cloud-managed 5G WAN connectivity using
Wavemaker FWA portfolio and Inseego Connect

EVOLUTION

Enterprise WAN edge
Intelligent automation at the edge



Financial update



Financial highlights

A blue circular icon with a white circle in the center containing the text "Q1".

Q1

Q1 2022 revenue \$ 61.4 MM – 5G revenue annual growth 142% YoY

Next-generation solutions represent 67% of total revenue in the quarter

Cash, cash equivalents, and restricted cash \$45.2MM at the end of Q1 2022

A blue circular icon with a white circle in the center containing the text "5G Momentum".

5G
Momentum

Continued 5G FWA solutions pipeline growth

New 5G FWA launch with UScellular and 5G mobile hotspots launches with Telus in Canada and Zain KSA in Saudi Arabia

Enterprise 5G FWA deal pipeline continues to grow in target regions

Inseego investment thesis

- ✓ 5G pure play with carrier and enterprise TAM >\$50B
- ✓ Robust portfolio of highest performing, commercially available 5G product
- ✓ Expanding relationships in the carrier and enterprise 5G ecosystem resulting in greatly expanding pipeline of 5G deals
- ✓ Demand has never been better
- ✓ Software portfolios driving gross margin expansion
- ✓ Significant operating leverage in the model
- ✓ Agile and flexible supply chain
- ✓ **2022 will be the breakout year for Inseego!**



Want to learn more?
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