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Novatel Wireless and Numerex Sign Agreement to Collaborate on Solutions Incorporating Enfora Smart Devices

SAN DIEGO and ATLANTA, March 21, 2011 /PRNewswire/ -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless networking solutions and Numerex Corp (Nasdaq: NMRX), a leading single source provider of secure machine-to-machine (M2M) products and services, today announced an agreement to offer state-of-the-art, easy-to-use smart M2M solutions; bundling Numerex service platforms with Novatel Wireless Enfora smart devices.

Numerex network services and applications platform technologies will be bundled with Enfora smart solutions such as the recently announced Spider® AT and Spider® MT 2500 solutions for use in several M2M implementations. Novatel Wireless' leadership in broadband mobile solutions including expertise in advanced wireless technology standards are expected to expand the range of capabilities used by both companies in serving their M2M customers.

"Novatel Wireless offers a wide range of industry-leading smart devices, based on a distributed and customizable architecture providing a link between an enterprise and its remote assets, which efficiently complement Numerex's M2M platforms," said Mark Weinzierl, President of Enfora, a Novatel Wireless company. "The combination of both companies' expertise and products will result in true flexible, seamless and smart M2M solutions."

The M2M ecosystem is evolving rapidly and customers are now looking for partners that can reduce complexity and accelerate time-to-market. The collaboration between Numerex and Novatel Wireless addresses this concern and aims at providing a one-stop-shop, seamless integrated solutions for M2M developers. It also fits very well within the framework of Numerex's involvement in smart device standardization around the world.

"Numerex works closely with leading-edge technology partners in order to provide efficient, ready-to-implement M2M solutions. Bundling Numerex platforms with Novatel Wireless' smart devices allows us to shortcut significantly the application development time," said Stratton J. Nicolaidis, Chairman and Chief Executive Officer of Numerex. "Our collaboration with Novatel Wireless, a recognized leader in innovative connectivity solutions, which sells to a diverse base of customers around the world, not only strengthens our technology offerings but also bolsters our competitive positioning."

About Novatel Wireless

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG) The Novatel Wireless name and logo are trademarks of Novatel Wireless, Inc. Enfora and Spider are trademarks of Enfora, Inc., a wholly owned subsidiary of Novatel Wireless, Inc.

About Numerex

Numerex Corp (Nasdaq: NMRX) is a leading provider of machine-to-machine (M2M) business services, technology, and products used in the development and support of M2M solutions for the enterprise and government markets worldwide. The Company offers Numerex DNA(R) that includes hardware and smart *Devices*, cellular and satellite *Network* services, and software *Applications* that are delivered through Numerex FAST(TM) (Foundation Application Software Technology). Customers typically subscribe to device management, network, and application services through hosted platforms. Business services enable the development of efficient, reliable, and secure solutions while simplifying and speeding up deployment through streamlined processes and comprehensive integration services. Numerex is ISO 27001 information security-certified. "Machines Trust Us(R)" represents the Company's focus on M2M data security, service reliability, and round-the-clock support of its customers' M2M solutions. For additional information, please visit www.numerex.com.

This press release contains forward-looking statements with respect to Numerex and Novatel Wireless' future respective financial or business performance, conditions or strategies and other financial and business matters, including expectations regarding growth trends and activities in the wireless data business. Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "intend," "estimate," "assume," "strategy," "plan," "outlook," "outcome," "continue," "remain," "trend," and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "may," or similar expressions. Numerex and Novatel Wireless each caution that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. These

forward-looking statements speak only as of the date of this press release, and neither Numerex nor Novatel Wireless assumes any duty to update forward-looking statements. Actual results could differ materially from those anticipated in these forward-looking statements and future results could differ materially from historical performance.

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