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Cameroon Taxi Industry Selects Ctrack Fleet Management Solutions to Improve Driver and Passenger Safety

National Taxi Union to install over 100,000 taxis with Ctrack SaaS Solutions

SAN DIEGO & JOHANNESBURG--(BUSINESS WIRE)-- Novatel Wireless, Inc. (Nasdaq:MIFI), a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS), today announced that it has signed a partnership with the Cameroon National Taxi Union to provide Ctrack vehicle tracking and driver behavior monitoring to the taxi industry in the Republic of Cameroon.

Taxis are the primary mode of transportation across the African continent. In Cameroon alone, taxis transport over 8 million commuters daily. The agreement is the country's first step towards implementing legislation that will mandate all Cameroon taxi operators to have vehicle tracking units installed in their vehicles.

"Ctrack shares our commitment of creating safer roads for all and it shows through the quality of their technology and analytics," said Augustin Ngangoua, National President of the Cameroon National Taxi Union. "This initiative will not only improve the safety of drivers and passengers, but also other road users and the public in general. Through Ctrack's commitment, we will engage in talks with the Transport Ministry to enforce the installation of GPS tracking units into all taxis."

"Ctrack is proud to have won this very competitive bid, which helps solidify our position as a premier global telematics provider," said Cobus Grove, General Manager, Ctrack Global. "With our advanced telematics offering and technical capability, we managed to meet the client's business expectations and overall business objectives with driver and passenger safety at the heart of the solution."

The multi-year agreement will enable the government of Cameroon to provide GPS vehicle tracking, safety and compliance solutions to its more than 100,000 taxis currently operating on the country's roads.

About Novatel Wireless

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leading global provider of software-as-a-service (SaaS) and solutions for the Internet of Things (IoT). Novatel Wireless sells its telematics solutions under the Ctrack brand, including its fleet management, asset tracking & monitoring, stolen vehicle recovery, and usage-based insurance platforms. The Company also sells business connectivity solutions and device management services through Feeney Wireless ("FW"). Novatel Wireless has over 30 years of experience providing customers with secure and insightful solutions and analytics, with approximately 557,000 global subscribers, including 172,000 fleet management subscribers. Novatel Wireless, Inc. is headquartered in San Diego, California. www.novatelwireless.com.

Cautionary Note Regarding Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to a variety of matters, including, without limitation, statements related to the ability of Novatel Wireless to expand its addressable markets and drive growth in service revenue and broaden its customer base as a result of the acquisition of DigiCore, and other statements that are not purely statements of historical fact. These forward-looking statements are made on the basis of the current beliefs, expectations and assumptions of the management of Novatel Wireless and are subject to significant risks and uncertainty. Investors are cautioned not to place undue reliance on any such forward-looking statements. All such forward-looking statements speak only as of the date they are made, and Novatel Wireless undertakes no obligation to update or revise these statements, whether as a result of new information, future events or otherwise. These forward-looking statements also involve many risks and uncertainties that may cause actual results to differ materially from what may be expressed or implied in these forward-looking statements. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights, changes in foreign currency exchange rates, and extended sales cycles. For a further discussion of risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of Novatel Wireless in general, see the risk disclosures in the Annual Report on Form 10-K of Novatel Wireless for the year ended December 31, 2015, and in other filings made with the SEC by Novatel Wireless (available at www.sec.gov).

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