NOVATEL WIRELESS.

March 28, 2012

Novatel Wireless Announces Availability of Functional Samples of Enabler CDMA2000 1X M2M Module

Footprint Compatibility and Rich On-Board N4A Communication and Management Software Agent Provide a Single Source Portfolio for Speedy Market introduction of M2M Deployments on CDMA Networks

LAS VEGAS, March 28, 2012 /PRNewswire/ -- International Security Conference West -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless solutions, today announces readiness of its machine-to-machine (M2M) CDMA2000 1X module, the Enabler® HS 3001 supporting CDMA 800 and 1900 MHz. The module is available for testing and evaluation.

Continuing the proven design of the Enfora Enabler series, the Enabler HS 3001 low power platform delivers small size and industry-leading performance, reliable connectivity, and device intelligence needed for today's demanding M2M applications. The Enabler HS 3001 is ideal for markets such as security, alarm, telemetry, asset tracking, POS, mHealth, AVL and AMI/AMR looking for high reliability and a future-proof design.

"We are excited to announce availability of functional samples of our industry leading CDMA2000 1X module at ISC West. Our proven embedded module design for GSM/GPRS has been serving the security market for years and is widely acknowledged for its high reliability and industry leading form factor. With support for CDMA2000 1X we look forward to serving new security applications," says Joe Peterson, VP of Worldwide Sales, Embedded M2M modules, Novatel Wireless.

The platforms are fully compatible with the N4A Communications and Management Software (CMS) platform. The robust CMS solution allows device provisioning, monitoring, and remote configuration from anywhere in the world.

The flexible, modular architecture delivers simpler, faster development and deployment of applications, keeping enterprises connected to business-critical data anywhere, anytime with the following benefits:

- A common 100-pin connector form factor available across multiple technologies
- Support of essential features:
 - Voice
 - SMS
 - Packet Data TCP/IP and UDP/IP software stack with Packet Assembler Disassembler
 - Common footprint across all our modules
 - Dimensions: 28 x 25 x 4.5 mm
 - FOTA enabled
 - Board-to-board RF electrical interface
 - Supports UART and USB interfaces.
 - Optional Integration with CMS solution for quick development and deployment

Functional samples are available for testing and evaluation. Please contact <u>sales@nvtl.com</u> for additional information.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the

United States Securities and Exchange Commission (available at <u>www.sec.gov</u>) and other regulatory agencies.

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Contacts:

Media: Charlotte Rubin Novatel Wireless +1 (858) 812-3431 crubin@nvtl.com

Investors: William A. Walkowiak, CFA Novatel Wireless +1(858) 431-3711

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