



October 29, 2002

## **Wireless Knowledge And Novatel Wireless To Co-Market Products**

### **Marketing Agreement Enables Improved Delivery of the High Speed Products and Applications Mobile Professionals Demand**

SAN DIEGO, CA – October 29, 2002 – Wireless Knowledge, Inc., a subsidiary of QUALCOMM, Incorporated (NASDAQ: QCOM) and market leader in delivering enterprise grade strategic mobility solutions, and Novatel Wireless, Inc. (NASDAQ: NVTL; NVTLD), a leading provider of wireless data access solutions today, announced a marketing agreement whereby the companies will jointly promote their products to respective customers and prospects.

Under the agreement, Novatel Wireless will promote Wireless Knowledge's Workstyle® family of products including Workstyle Server Edition and Workstyle Desktop Edition, which allows individuals to access their corporate e-mail, calendar and contact information while out of the office. In turn, Wireless Knowledge will introduce its enterprise customers to Novatel Wireless' high-speed wireless data products such as the PCS Connection Card, Merlin C201™, currently available from Sprint as part of its PCS Vision services.

"Wireless Knowledge is a proven provider of mobility solutions for the enterprise market," said Peter Leparulo, senior vice president of CDMA operations for Novatel Wireless. "Novatel Wireless is working with Wireless Knowledge to meet our customers' requirements for solutions and applications that take advantage of the high speed wireless capabilities that our products deliver."

As the number of mobile professionals in the enterprise space continues to climb, Wireless Knowledge and Novatel Wireless are committed to their shared vision of accelerating the growth and adoption of data mobility solutions among this influential group. This powerful combination of Novatel Wireless' new high-speed wireless PC card modems and Wireless Knowledge's Workstyle enables users to take advantage of the benefits of real-time access to business and Internet applications while on the move. Users will enjoy rapid wireless access to calendar items, contact lists, e-mail, the Internet and corporate databases through the convenience of their laptop or PDA.

"Novatel Wireless shares our vision of delivering innovative, wireless solutions to the global market," said Norm Fjeldheim, CEO, Wireless Knowledge. "Our combined efforts deliver the solutions business professionals need to stay productive while on the road by providing easy access to important corporate information they rely upon daily."

#### **About Novatel Wireless, Inc.**

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless product portfolio includes the Minstrel(r) Family of Wireless Handheld Modems, Merlin™ Family of Wireless PC Card Modems, Sage(r) Wireless Serial Modems, Lancer 3W™ Family of Ruggedized Modem and Expedite™ Family of Wireless Embedded Modems. Headquartered in San Diego, California, Novatel Wireless is listed on the Nasdaq Stock Market (Nasdaq: NVTL). For more information, please visit the Novatel Wireless web site: [www.novatelwireless.com](http://www.novatelwireless.com) or call 888-888-9231.

#### **About Wireless Knowledge**

Wireless Knowledge, a QUALCOMM company, provides the strategic consulting services, custom solutions and packaged software that deliver business information into the hands of mobile users. Its strategic consulting services brings renowned wireless insight and tier-one consulting acumen to custom mobility solutions, and its Workstyle® family of packaged software provides mobile access to groupware and personal information management software. With its market foresight, financial strength, and pure mobility focus, the company is uniquely positioned to deliver mobile solutions that really matter. For more information, visit [www.wirelessknowledge.com](http://www.wirelessknowledge.com).

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission and other regulatory agencies.