

Novatel Wireless Wins 2012 Mobile Merit Awards in Two Categories

Leading Wireless Solutions Provider Receives Top Honors for Latest 4G Intelligent Mobile Hotspot and mHealth Robotic Tele-presence Connectivity Solutions

SAN DIEGO, April 30, 2012 /PRNewswire/ -- <u>Novatel Wireless, Inc.</u> (Nasdaq: NVTL), a leading provider of intelligent wireless solutions, today announced that it been selected as a winner in the Gadgets, Handsets & Devices category for the third year in a row as well as the Mobile Health category of the 2012 <u>Mobile Merit Awards</u>.

Novatel Wireless has led mobile broadband devices to the next generation with the <u>4G LTE MiFi® 4620L</u> Intelligent Mobile Hotspot, winner in the Gadgets, Handsets & Devices category. The MiFi platform represents the industry's first Intelligent Mobile Hotspot, a mobile broadband device that lets users put their world of content, services and connectivity in the palm of their hand. The MiFi 4620L creates a personal Wi-Fi cloud, capable of sharing high-speed 4G LTE mobile broadband Internet connectivity with up to 10 Wi-Fi enabled devices simultaneously, such as laptops, tablets, gaming devices and multimedia players. The MiFi 4620L is also a global ready device, giving consumers and international business travelers Web access in more than 205 countries, providing the ultimate online experience for users wanting to stay connected while traveling abroad. The device also features an extended battery pack accessory and interactive OLED display. The MiFi 4620L is available now at www.verizonwireless.com.

In collaboration with VGo Communications, the Novatel Wireless Expedite® E362 PCI Express Mini Card for 4G LTE integrated in the VGo robot, was selected a winner in the Mobile Health category. VGo provides remote controlled robotic tele-presence allowing users to be anywhere at any time. The Novatel Wireless Expedite E362 integrated in the VGo robot provides users with 4G-connectivity to expand the range of mobility and provide real-time tele-presence anywhere. By creating a simple-to-use platform, VGo effectively creates a "be there without being there" experience tackling two of the major challenges in healthcare today: availability of skilled resources and cost containment. VGo can reduce costs by making staff more productive since they can travel across distances instantly — to the patient bedside, to the lab, to the clinic, to the eldercare facility, to the home — anywhere at the click of a button.

"We are honored to have both the latest in the 4G MiFi Intelligent Mobile Hotspot product line as well as our innovative partner's solutions utilizing our industry leading LTE embedded modules highlighted in the 2012 Mobile Merit Awards program," said Rob Hadley, CMO of Novatel Wireless. "These awards highlight the ongoing commitment of Novatel Wireless to deliver the most innovative mobile broadband solutions to our customers and partners."

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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