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Novatel Wireless Collaborates with Qualcomm to Provide Gobi Global Mobile Internet Embedded Solutions

Notebook Manufacturers Benefit from Novatel Wireless' Complete Product Portfolio with Full Integration, Certification and Support

SAN DIEGO, Nov 27, 2007 (BUSINESS WIRE) -- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless broadband solutions, today announced that it is working with Qualcomm to add the Gobi (Global Mobile Internet) platform to the Company's broad portfolio of embedded mobile broadband access solutions.

"We believe our continued collaboration with Qualcomm benefits our OEM customers and further strengthens our value proposition. The combination of Gobi-enabled notebook computers, along with the unparalleled integration, certification and support that Novatel Wireless provides, is the ideal solution for notebook manufacturers interested in delivering high-quality mobile broadband data connectivity to its customers worldwide," said Rob Hadley, senior vice president of worldwide sales and marketing for Novatel Wireless. "We look forward to expanding our support of more than 60 current embedded OEM platforms by providing Gobi-enabled products in the second half of 2008 as part of our overall embedded product portfolio."

"Qualcomm's relationship with Novatel Wireless is important to our efforts to drive the widespread adoption of embedded cellular connectivity for notebook computers," said Mike Concannon, vice president of product management, Qualcomm CDMA Technologies. "We look forward to collaborating closely with a variety of industry partners to accelerate the worldwide availability of notebooks with multi-mode Gobi global mobile Internet, ensuring that the benefits of the technology are available to consumers worldwide."

The embedded Gobi solution for notebook OEMs from Novatel Wireless includes Qualcomm's MDM1000(TM) chipset, associated software and API, and a reference design for a software-defined configurable data module supporting both EV-DO Rev. A and HSPA with full backward compatibility and GPS functionality. By supporting worldwide standards, notebook manufacturers can deliver products with global connectivity capabilities while benefiting from greater efficiencies and a simplified user experience.

Modules from Novatel Wireless based on Qualcomm's Gobi solution will join Novatel's Expedite family of modules (E860D, E870D and E725), which deliver a rich user experience for integrated wireless capabilities and services ranging from e-mail active notification, multimedia streaming, video telephony, mobile gaming, corporate network access and web browsing.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is revolutionizing wireless communications. The company is a leader in the design and development of innovative wireless broadband access solutions based on 3G WCDMA (HSDPA & UMTS), CDMA and GSM technologies. Novatel Wireless' Merlin(TM) PC Cards and ExpressCards, Expedite(R) Embedded Modules, MobiLink(TM) Communications Software Suite, Ovation(TM) Fixed Mobile Convergence Products and Conversa(TM) Software Suite enable high-speed wireless access. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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Novatel Wireless
Julie Cunningham, 858-431-3711
Vice President, IR and Communications
ir@nvtl.com

or

Nadel Phelan
Mike Kelly, 831-440-2403
Michael@nadelphele.com

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