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## MTS Now Offers Manitoba 4G LTE Mobile Broadband with MiFi® 2 by Novatel Wireless

*WSA Distributing supports technical approval of MiFi 2 with MTS, strengthening its role as Novatel Wireless' premier Boutique Distributor for Operators, MVNOs and Rural Carriers in Americas*

SAN DIEGO & WINNIPEG, Manitoba--(BUSINESS WIRE)-- Novatel Wireless, Inc. (Nasdaq: NVTL), a leader in solutions for the Internet of Things, and MTS (TSX: MBT), Manitoba's leading telecommunications provider, today announced the launch of the award-winning MiFi 2 - a 4G LTE mobile hotspot with a feature-rich touchscreen display, offering Manitobans superior 4G LTE mobile broadband coverage and a great experience in Canada and abroad.

Powered by MTS's 4G LTE Wireless Network, MiFi 2, by Novatel Wireless, will be able to simultaneously move data across up to ten mobile devices at blazing-fast speeds. More than 850,000 Manitobans have access to this award-winning MTS 4G LTE Wireless Network which offers speeds of up to 150 Mbps.

MiFi 2 is the first 4G LTE mobile hotspot to join MTS's family of mobile broadband devices. MiFi 2 provides a vibrant interactive user interface along with a new set of features and services that redefines how users interact and use their mobile hotspots.

MiFi 2 allows users to enjoy all of the features they love about the patented MiFi intelligent mobile hotspot and more, including:

- Vibrant, 2.8" interactive color touchscreen
- Global roaming capability
- Easy-to-identify icons allow users to quickly access features such as microSD shared storage, monitoring data usage, the MiFi Media Center, location-based services, on-device help, password details and more
- Long battery life (averages 16 hours of use on a single charge, even while streaming video)
- Advanced security with hacker prevention features
- Advanced design for reliable connectivity
- Quickly connect up to 10 Wi-Fi enabled devices, including laptops, mobile gaming devices and tablets

MiFi 2 is available at MTS Connect stores. Pricing and plan information can be found at [www.mts.ca](http://www.mts.ca)

### SUPPORTING QUOTES:

"The Novatel Wireless high-performance MiFi 2 intelligent mobile hotspot will be a great addition to the MTS wireless device lineup," said MTS Vice President of Brand & Consumer Marketing, Paul Norris. "With access to Manitoba's most extensive 4G LTE and 4G HSPA mobile networks, MTS customers will be able to stay connected and productive whether they're on the job site using a laptop, or at the cottage on a tablet."

"WSA's existing operator customers from our robust handset business are expanding their business into mobile broadband data products. Our growing sales organization is encountering rapidly growing regional operator customers requiring quality, cost-effective 4G LTE mobile broadband access solutions," said Carlos Becerra, CEO/Chairman of WSA Distributing. "The Novatel Wireless product portfolio including the award winning MiFi 2 device enables us to offer our customers innovative and customized mobile broadband solutions that are supported from technical approval through to commercial launch. Our significant market presence combined with our technical expertise has entrusted us to be Novatel Wireless's strategic distribution partner representing their industry-leading MiFi brand and device portfolio into operators, rural carriers and MVNOs in the Americas."

"As the Internet of Things continues to bring together people, processes, data and things at an unparalleled rate, customers can trust Novatel Wireless and the MiFi 2 to provide them and their devices with an always-secure, always-reliable Internet connection," said Chip Harleman, general manager-Mobile Computing, Novatel Wireless. "Novatel Wireless' longstanding partnership with MTS and WSA Distributing will provide Manitobans the latest MiFi device with 4G LTE speeds. In addition, the MiFi 2 comes equipped with capabilities that take it well beyond pure connectivity. Whether it's traveling around the globe, streaming music or video on multiple devices, browsing the Web, online gaming, or just catching up on email, the MiFi 2 will continue to be users' trusted mobile hotspot."

Novatel Wireless is the inventor and patent holder of the intelligent mobile hotspot category.

MiFi® is a registered trademark of Novatel Wireless, Inc.

### **About Novatel Wireless**

Novatel Wireless, Inc. is a leader in the design and development of M2M wireless solutions based on 2G, 3G and 4G technologies. The Company delivers Internet of Things (IoT) and Cloud SAAS services to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation™ USB modems, Expedite® embedded modules, Mobile Tracking Solutions, Asset Tracking Solutions, and Enabler smart M2M modules. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit [www.nvtl.com](http://www.nvtl.com).

### **About MTS**

MTS is the leading full-service communications provider for residential and business customers in Manitoba. The company's suite of products and services include the latest in wireless technology, high-speed Internet, an award-winning IPTV service, voice services, home security, and an extensive range of business solutions. A technology leader, MTS operates advanced wireless networks using the latest 4G and Wi-Fi technologies, delivering the best coverage for Manitobans. MTS also continues to expand its world-class fibre-to-the-home network, making MTS's fastest Internet plans and Ultimate TV® service available to more communities across Manitoba. MTS's momentum is fuelled by the knowledge, skills and spirit of its 3,000 Manitoba-based employees. With over 100 years of operations, MTS is rooted firmly in the community and is a proud sponsor of the MTS Centre, home to the NHL's Winnipeg Jets. MTS is wholly owned by Manitoba Telecom Services Inc. which is listed on the TSX (trading symbol: MBT). For information on MTS's products and services, please visit [www.mts.ca](http://www.mts.ca).

### **About WSA Distributing**

WSA Distributing is one of the fastest growing providers of wireless handsets and accessories in North America. With long-standing relationships with global leaders in the Wireless industry, we are committed to serving you. In an effort to build customer loyalty WSA works feverishly to deliver best in class services in an efficient and cost effective manner.

As an authorized distributor for Novatel Wireless, Samsung, Kyocera and LG, WSA is committed to providing excellent customer service, product availability, fast delivery, fair pricing and honest ethical business practices. We are confident that these qualities will benefit you as our customer.

WSA continues to create one of the most advanced fulfillment facilities in our industry, and your business can now benefit from our expertise. WSA has assembled a wide-range selection of distribution and order fulfillment services, which, as stand-alone or bundled together, create innovative, supply chain solutions for our customers.

Since our founding in 1999, we have grown our business by focusing on the needs of our customers, developing and maintaining close relationships with our manufacturing partner while maintaining close attention to operational efficiencies and costs.

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

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