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Novatel Wireless Receives QUALCOMM Award for Enabling 3G Wireless Solutions for Cox Communications

SAN DIEGO, Sep 18, 2006 (BUSINESS WIRE) -- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless broadband access solutions, today announced that it has won a Supporting Partner award at the 2006 3G A-List Awards. Novatel Wireless was recognized as part of the 3G A-List Award received by Cox Communications in the "Large Company" category for effectively upgrading its wireless communications platform to positively impact costs and productivity. Novatel Wireless' PC cards were an integral component in the success of wireless solutions utilized by Cox. The QUALCOMM-sponsored award program is designed to recognize innovative enterprise wireless data solutions based on third-generation (3G) CDMA standards.

"We congratulate Cox Communications on winning this prestigious award and we are honored to partner with them," said Peter Leparulo, chief executive officer of Novatel Wireless. "Our mission is to provide innovative products and services to our customers to increase productivity and wireless connectivity. As a result, customers like Cox Communications are able to focus on their core business efforts."

Cox used Novatel Wireless' Merlin S620 and V620 mobile broadband PC cards to upgrade its laptop communications platform. These PC cards running EV-DO (Evolution-Data Only) provided Cox with higher bandwidth and increased connectivity speed for wireless data, allowing technicians swift access to information and communications. As a result, Cox saved millions of dollars by optimizing its work order management system. Productivity increased by 10 percent, repair time was reduced and Cox customer satisfaction also increased. In addition, Cox expects to save approximately \$500,000 in maintenance and support costs on an annual basis.

"Deploying the latest technologies can be a challenge as 3G solutions continue to evolve," said Kristin Taylor, senior director of enterprise business development for QUALCOMM. "Partnerships such as the one Novatel Wireless has established with Cox allow for companies to effectively deploy these technologies with the help of these trusted experts in the field."

The annual 3G A-List Awards honor outstanding wireless implementations that demonstrate creativity and innovation, overall business impact and how the winning company or organization exceeded business objectives by introducing higher return on investment, lower operating expenses or increased user satisfaction. More information about the 2006 3G A-List Awards honorees and their innovative solutions can be found at: <http://www.3galist.com/winners.html>. Award inquiries can be directed by email to 3galist@qualcomm.com or by phone to the awards hotline at +1 888 888 8101.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is revolutionizing wireless communications. The company is a leader in the design and development of innovative wireless broadband access solutions based on 3G WCDMA (HSDPA & UMTS), CDMA and GSM technologies. Novatel Wireless' Merlin(TM) PC Cards and ExpressCards, Expedite(R) Embedded Modules, MobiLink(TM) Communications Software Suite, Ovation(TM) Fixed Mobile Convergence Products and Conversa(TM) Software Suite enable high-speed wireless access. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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