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Novatel Wireless Secures Managed Services Contract With QVIS Monitoring UK

Partnership delivers turnkey mobile tracking solution for consumer and commercial telematics throughout the United Kingdom

Deal aligns with Novatel Wireless corporate strategy to add recurring revenue elements to business model with SaaS, logistics, and Airtime bundle

HAMPSHIRE, United Kingdom and SAN DIEGO, July 7, 2015 (GLOBE NEWSWIRE) -- Novatel Wireless, Inc., (Nasdaq:MIFI), a leading provider of wireless solutions for the Internet of Things, delivers comprehensive managed services for new telematics offering to surveillance specialist QVIS Monitoring LTD in the United Kingdom. Under the partnership, Novatel Wireless is supplying QVIS with a feature-rich out of the box-ready telematics solution which includes the MiFi® Drive model MT 3060, events reporting software, and airtime. The new offering enables QVIS to add a new line of service with recurring revenue to their business model, with mobile tracking solutions optimized for both usage based insurance and fleet management servicing consumers, commercial businesses, and government fleets.

"Novatel Wireless was quickly identified as having best, most versatile offering on the market," said Darryl Froome, Account Manager of QVIS LTD. "QVIS is known for providing sophisticated monitoring services to businesses, so the addition of mobile tracking is a perfect complete to our portfolio. Novatel Wireless delivers a compelling proposition with best in class technology, managed services and support, and airtime in one tight bundle. This type of all-in-one solution is exactly what we needed in order to quickly deliver on our customers' desire to deploy mobile tracking as part of their overall monitoring programs."

The MiFi Drive mobile tracking solution is optimized for quick and simple deployment, comprised of a device, software, and cellular airtime. The customer receives the MT 3060, a cellular powered plug-and-play device that can be installed in minutes by any driver via the vehicle's OBD II port. The device's on-board smart agent collects and controls critical vehicle data and securely delivers that information to the cloud. With the software, the customer is empowered to run a series of real-time reports based on customized events, such as location, driver behaviour, and vehicle diagnostics. QVIS offers the service via a monthly fee to their business customers.

"We're delighted to have been selected as the preferred solution for the launch of this new business offering," said John Carney, Novatel Wireless executive vice president of sales and marketing. "We address the technical complexities so that our customers can focus on their core business only with no interruptions. This partnership with QVIS clearly shows that we are committed to being a leading provider of comprehensive solutions that simplify the integration of the Internet of things for our partners with out-of-the-box ready devices powered with managed services and airtime, and even logistics support, if needed."

This latest addition to the QVIS Monitoring menu of services is now commercially available. For more information, visit <http://qvismonitoring.co.uk/qvis-vehicle-tracking-bms-1/>

About QVIS Monitoring, LTD.

QVIS Monitoring, a subsidiary of Adata UK Ltd, is one of the largest independent surveillance and monitoring service centres in the United Kingdom. The company delivers comprehensive monitoring systems across a number of applications including electronic security, video surveillance/closed circuit TV (CCTV), alarm monitoring, and telematics. Established in 2001, QVIS Monitoring is completely self-contained with secure, state of the art failover systems and 24/7 support.

www.qvismonitoring.co.uk

www.adata.co.uk

About Novatel Wireless

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leader in the design and development of M2M wireless solutions based on 3G and 4G technologies. The Company delivers Internet of Things (IoT) and Cloud SAAS services to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, USB modems, Expedite® and Enabler embedded modules, Mobile Tracking Solutions, and Asset Tracking Solutions. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Novatel Wireless is headquartered in San Diego, California. <http://www.nvtl.com>. @MiFi (Twitter)

MiFi is a registered trademark of Novatel Wireless, Inc. - the creators and patent holders of MiFi technology.

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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