NOVATEL WIRELESS.

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Novatel Wireless' Enabler CDMA2000 1X M2M Module Now Certified to Work with Verizon Wireless Network

SAN DIEGO, June 13, 2012 /PRNewswire/ -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless solutions, today announced that its machine-to-machine (M2M) CDMA2000 1X module, the Enabler® HS 3001 has been certified for use on the Verizon Wireless network. The module supports CDMA 800 and 1900 MHz and a rich on-board N4A Communication and Management Software agent to provide speedy market introduction of M2M Deployments on Verizon Wireless' CDMA Network.

"We are excited to expand our module portfolio for our M2M customers by offering a future-proof module on the Verizon Wireless network," said Rob Hadley, CMO of Novatel Wireless. "Our proven form factor supports rapid product development, robustness in the field, and scalability as our customers' needs grow."

The Enabler HS 3001 is ideal for addressing industry challenges for automotive, healthcare, retail, transportation and utility with high reliability and a future-proof design. Building on the proven design of the Enfora Enabler series, the Enabler HS 3001 low power platform delivers small size and industry-leading performance, reliable connectivity, and device intelligence needed for today's demanding M2M applications. These include security, remote maintenance and control (RMAC), automatic vehicle location (AVL) and asset tracking, point of sale (POS), mHealth, and advanced metering infrastructure (AMI) and automatic meter reading (AMR).

Michael Palmer, vice president of global product strategy and alliances for Verizon Enterprise Solutions, said, "Verizon is helping to make embedded M2M more cost-effective and widely adopted. The Novatel Wireless HS3001 provides a highquality alternative for original equipment manufacturers to develop the next wave of devices that can address industry-specific challenges and unlock new business opportunities in the marketplace."

The flexible, modular architecture delivers simpler, faster development and deployment of applications, keeping enterprises connected to business-critical data anywhere, anytime with the following benefits:

- A 100-pin connector form factor
- Support of essential features:
 - Voice (optional)
 - ∘ SMS
 - o Packet Data TCP/IP and UDP/IP software stack with Packet Assembler Disassembler
 - Common footprint across all our modules
 - Dimensions: 28 x 25 x 4.5 mm
 - FOTA enabled
 - Board-to-board RF electrical interface
 - Supports UART and USB interfaces.
 - o Optional Integration with CMS solution for quick development and deployment

The Enabler HS 3001 is commercially available today. For more information please visit <u>www.nvtl.com</u> or see us at the Connected World conference June $11^{th} - 13^{th}$ in St. Charles, IL.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies providing wireless connectivity. The Company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems, embedded modules and smart M2M modules provide innovative anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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