



#PUTTING**5G**TOWORK

CORPORATE PRESENTATION
AUGUST 2020

Safe Harbor

Safe Harbor Statement

The following presentation contains statements about expected future events that are forward-looking and subject to risks and uncertainties. For these statements, we claim the safe harbor for “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. For a discussion of factors that could cause actual results to differ materially from expectations, please refer to the risk factors described in our filings with the SEC.

Non-GAAP Financial Measures

Non-GAAP gross margins, operating expenses, and earnings per share exclude restructuring charges, share-based compensation expenses, amortization of the debt discount and debt issuance costs associated with our convertible notes, charges related to acquisition and divestiture activities and acquisition-related intangible-asset amortization. This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press releases and supplementary information on our website (www.inseego.com/investors) which present a complete reconciliation of GAAP and Non-GAAP results.

Quick Facts

insee^{go}

NASDAQ: INSG

5G

Fixed Wireless,
Mobile, IIoT
Device-to-Cloud
Solutions



Enterprise
SaaS



- Incorporated 1996
- Customers:
 - Service Providers, Fortune 500 Enterprise, Consumers, Government and First Responders
- Patent innovations shaping mobile technologies
- Technology leader in intelligent 4G/5G device-to-cloud solutions
- Core member of 5G ecosystem
- Designed and developed in the USA

Leadership Team



DAN MONDOR
Chairman & CEO



CRAIG FOSTER
EVP & CFO



ASHISH SHARMA
President of IoT &
Mobile Solutions



DOUG KAHN
EVP Operations &
Customer Success



MARK FRISCH
EVP Americas Sales



WENDY CACERES
CMO



NATACHA PAVAN
CHRO



DAN PICKER
SVP & CTO
IoT & Mobile Solutions



JOHN WELDON
SVP Enterprise SaaS
Solutions



SIMON RAYNE
SVP & Managing Director
UK, EMEA & APAC



KURT SCHEUERMAN
SVP & General Counsel



Inseego Target Operating Model



Target

**Revenue
Growth**
> 25% CAGR

**Adj. EBITDA
Margin**
> 15% – 20%

Long History of Industry Firsts

Innovator in Every Generation of Wireless Technology

2G

1990's

Mobile Data

3G

2000's

Multiple Innovative Market
Firsts for Fixed & Mobile

4G

2010's

Highest Performance
in the Market

5G
TODAY

First Commercial
5G Devices



FIRST MOBILE BROADBAND
MODEMS FOR HANDHELDS
AND LAPTOPS



amazonkindle



FIXED WIRELESS
WLAN/UMTS



32 OPERATORS –
WORLD'S FIRST
MOBILE HOTSPOT



2-IN-1
DONGLE+MEMORY



ADVANCED SECURITY TAILORED FOR GOVT &
ENTERPRISE APPLICATIONS

FIRST TOUCHSCREEN HOTSPOT



MULTIPLE LAYERS OF SECURITY

FIRST & SECOND GENERATION PORTFOLIO
FIXED WIRELESS, MOBILE AND IoT

Secure 5G Connectivity *at the Network Edge*

Millions of endpoints



Convergence of Major Demand Drivers

Secure, Reliable, Fast 5G Connections Enabled By Inseego

Accelerated Bandwidth Consumption (U.S.)



Surge in demand for mobile hotspots



Video conferencing up 500%
(TrustRadius)



VPN usage in the U.S. up 66%
(ZDNET)



1.4 billion students using mobile services
(GSMA)

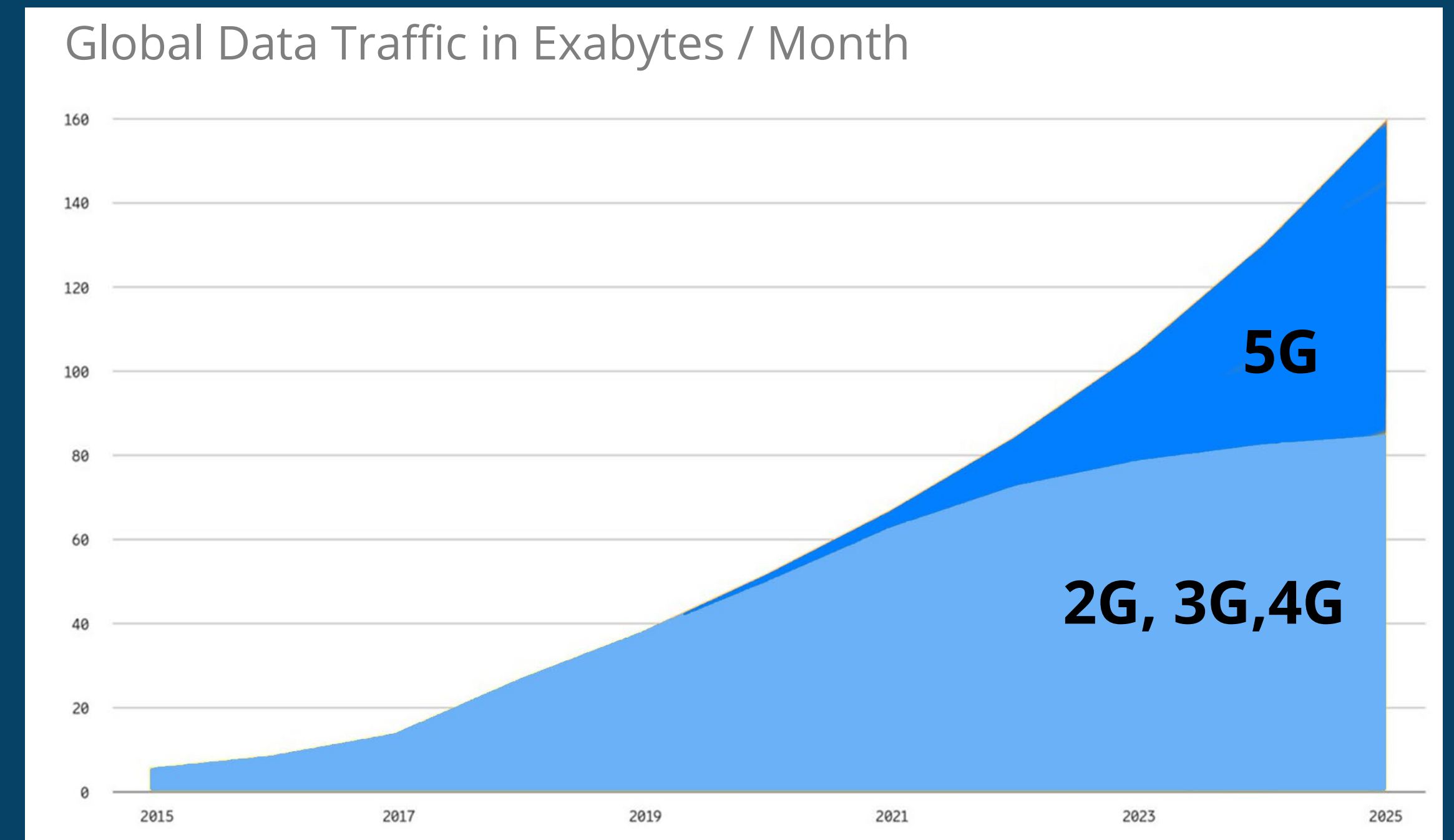


Voice over WiFi 90%
(Ericsson)



Cyber-attack complaints up 400%
(FBI/AP)

Migration to 5G: Ramping 2x Faster Than Previous Generations



Source: Ericsson

4G / 5G Target Market – Rapidly Expanding Inseego TAM

Explosive **5G ramp up** in fixed wireless and mobile broadband

190m

5G subscriptions
expected by end 2020

FWA

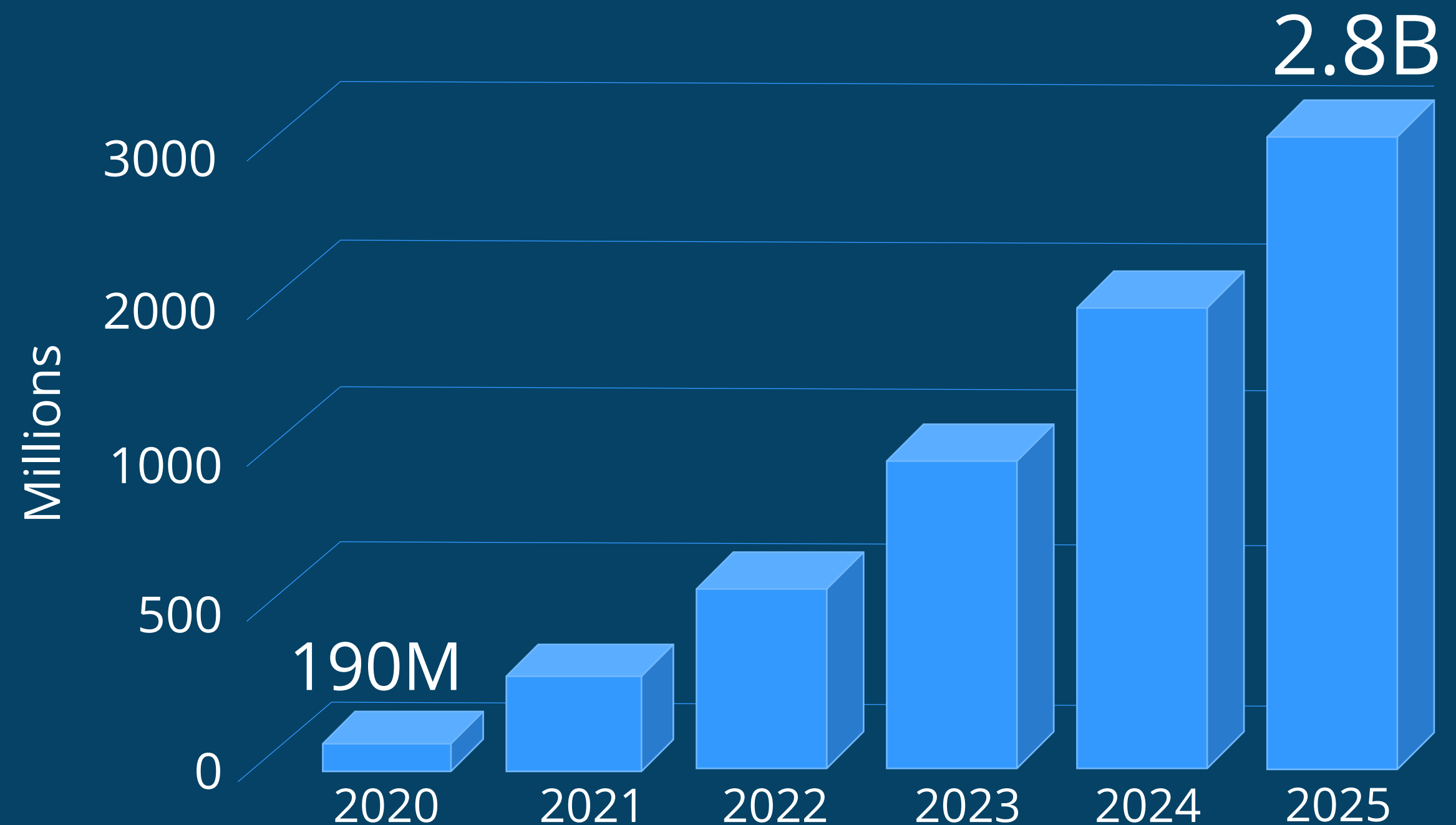
most appealing use
case for subscribers as
alternative to
traditional broadband

25%

world's mobile
network data traffic
will be Fixed Wireless
by 2025

Source: Ericsson, Nokia July 2020

5G Global Subscriptions Forecast



Source: ERICSSON JUNE 2020

5G Addressable Market

As of July 2020

392

Operators
Investing in 5G Networks

92

Operators
Deployed 5G Technology
*Commercial &
Pre-Commercial
Networks

Evolution of the 4G/5G Business

New Products, New Customers, New Geos

Verizon
Wireless
Subscribers
150M

11
Global Carrier
Customers
4G/5G

21
5G Trials
Wireless
Subscribers
600M+

50+
Operators in
Pipeline
Wireless
Subscribers
>2B

First-gen
5G
2019



Second-gen
5G
2020



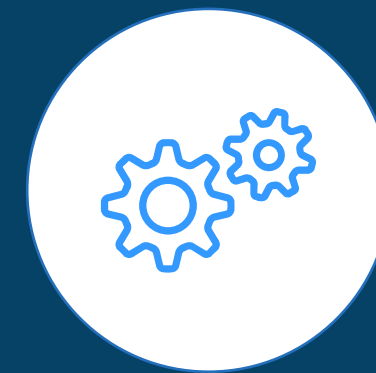
Next-gen Smart 5G Devices
Advanced Cloud Services & Security
2021

Inseego is Enabling 5G Possibilities

“5G Built Right”



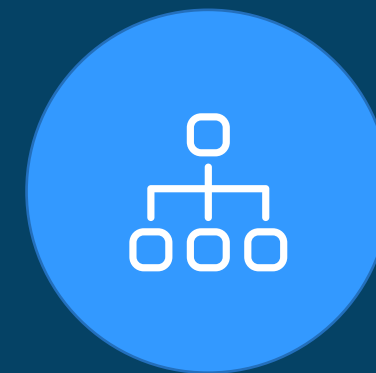
**The Industry's Most Robust
5G Devices**



Powering IoT Use Cases



**Enabling True Real Time
Communications Through Ultra Low
Latency**



**Simplifying 5G Enterprise
Deployments With Complete
Solutions**



**Cybersecurity Solutions For
Enterprises and Consumers**



**Maximizing 5G Throughput and
Performance**

Redefining Mobile Broadband

5G NR Mobile Smart Edge

Autonomous Vehicles
Real-time Thermal Image Streaming



CES 2020
veoneer

Education
Transforming Classrooms



BREAKTHROUGH SCHOOLS

inseego

Entertainment
Live 4K Streaming



verizon

Disrupting Fixed Wireless Access

5G NR

Home
Enterprise

Smart Manufacturing
Connect More, Do More in Real Time



Smart Office
SD-WAN

inseego

Crowded Event Environments
Mass Capacity Enables Live Streaming



ERICSSON

Enabling Next Generation 5G Applications

Advanced Enterprise Security
Sub-millisecond Latency
Innovative Antenna Design

Fixed Wireless
Mobile Edge
Enterprise IoT

First Responders
Augmented Reality



GPU-Based 5G Edge
Volumetric Scanning



Telemedicine –
Remote Physical Therapy/VR



Super Computing Edge
Global Cloud Gaming



Inseego Investment Thesis



- ✓ Management team with a **proven track record**
- ✓ **Rapidly expanding customer base** of global Tier 1 service providers

5G

- ✓ Company DNA based on extensive **mobile technology intellectual property**
- ✓ Brand new product portfolio of 2nd-generation **5G mobile broadband and fixed wireless solutions** coming to market in 2H 2020



- ✓ Poised to capture **hyper-growth 5G markets** with **significant ROI opportunity**
- ✓ Well positioned to deliver **long term shareholder value**

Nasdaq: INSG
www.inseego.com