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Novatel Wireless Selected by Mesh Systems for Its CDMA2000 1X Embedded Modules

SAN DIEGO--(BUSINESS WIRE)-- [Novatel Wireless](#), Inc. (NASDAQ: NVTL), a leading provider of intelligent wireless networking solutions, today announced that Mesh Systems, a leader in delivering advanced M2M solutions to OEMs around the world, has selected Novatel Wireless for its newly certified CDMA2000 1X embedded M2M module. Novatel Wireless is shipping its Enabler® HS 3001 for integration into Mesh Systems' MeshVista EZRA™ Gateway Series targeting a number of verticals such as transportation, distribution, utilities, manufacturing, finance, insurance, retail, hospitality and healthcare.

"We've tested and integrated Novatel Wireless' new CDMA2000 1X module and are very pleased with the performance and easy integration," says John Rouse, Vice President, Business Development. "Our new MeshVista EZRA™ Gateway Series utilizing the HS 3001 is rolling out in a number of environmental, retail and smart energy and applications."

The EZRA Gateways are specifically tailored for M2M applications where M2M data is coming from either a specific OEM device or multiple devices located in a local area wireless network. All data transferred back to the MeshVista Hydra™ Management Platform uses the HS 3001 as its wide area network engine. Some of the many benefits available in the series are embedded connectivity using a number of different protocols, always-on MeshVista® cloud connection and optional local area device connectivity via Bluetooth, 915 MHz, or Wi-Fi.

"We're delighted to be working with Mesh Systems on a number of new applications and congratulate them with the launch of the MeshVista EZRA™ Gateway Series," says Joe Peterson, VP of Worldwide Sales for Novatel Wireless M2M Business Unit. "Mesh Systems has demonstrated a unique ability in the M2M space of rapidly bringing OEMs to market for a variety of applications. Their dedication to a focused OEM solution for each application ensures customer success based on real ROIs for wirelessly connected assets around the world both now and well into the future."

The Enabler HS 3001 by Novatel Wireless is a low power platform that delivers small size and industry-leading performance, reliable connectivity, and device intelligence needed for today's demanding M2M applications. The Enabler HS 3001 is ideal for markets such as security, alarm, telemetry, asset tracking, POS, mHealth, AVL and AMI/AMR looking for high reliability and a future-proof design. The flexible, modular architecture delivers simpler, faster development and deployment of applications, keeping enterprises connected to business-critical data anywhere, anytime.

About Novatel Wireless

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation™ USB modems, Expedi® embedded modules, Enfora® Mobile Tracking Solutions, Enfora Asset Tracking Solutions, and Enabler smart M2M modules. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.nvtl.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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About Mesh Systems

Mesh Systems provides turnkey, cloud-based, [wireless machine-to-machine \(M2M\) technology solutions](#) that can be specifically tailored to speed the deployment of smart services across a wide range of industries. The company specializes in the sectors of [agriculture](#), [commercial/retail](#), energy, [environmental](#), [government](#), [healthcare](#), life science, [industrial](#), [military](#), transportation, [oil and gas](#), tank and pipeline, water and waste water management, and [utilities](#). Its feature-rich and ultra-scalable [MeshVista wireless M2M platform-as-a-service \(PaaS\)](#) model enables OEMs (original equipment manufacturers) to connect, manage, control and gather intelligence from remote devices cost-effectively and in real-time. MeshVista unlocks the value of information

from remote devices and dispersed assets, allowing its clients to lower costs, improve efficiency, speed the reliable delivery of critical business data and consistently deliver unsurpassed service levels. To learn more about Mesh Systems call 847.430.8080 or visit mesh-systems.com.

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