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Novatel Wireless Enters Insurance Telematics Market with the Enfora Spider MT 3000 Solution

SAN DIEGO, June 1, 2011 /PRNewswire/ -- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless networking solutions, today announces that Enfora, Inc., a Novatel Wireless company, is launching the Spider® MT 3000, a certified dual-band integrated device designed for passenger cars, service vans and light duty trucks. This new platform is purpose-built for the Usage Based Insurance (UBI), telematics, and fleet management markets.

"Due to heightened consumer awareness, growing driver safety initiatives, and need for more timely and relevant vehicle intelligence, driver behavior telematics solutions are experiencing increased momentum for both the consumer and fleet management markets," says Rob Hadley, CMO of Novatel Wireless. "The Spider MT 3000 solution is a great complement to our expanding Spider MT family of products and is built with focus on ease-of-use and plug-and-play capabilities."

The Spider MT 3000 is an innovative plug-and-play device with internal antennas and On-Board Diagnostics (OBDII). It supports a host of vehicle engine OBDII permitted protocols while still providing customizable Spider MT features including GPS location, ignition, geo-fencing, trip reporting and events. It also has built-in threshold events to capture metrics critical to effective fleet and insurance monitoring such as excessive engine speed, rapid acceleration, harsh braking, speed violations, and excessive idling.

Key Features:

- Vehicle diagnostics and reporting capabilities
- Supports a host of OBDII permitted protocols
- Compact, lightweight, low profile design
- Optimized 3—axis accelerometer for driver behavior monitoring
- Flexible customization through built-in programmable rules engine
- Integrated SMS for commands & messages
- Extended temperature range: —30 degrees C to 85 degrees C (non-battery option)
- Dual-band mobile platform: 850/1900 MHz
- AT&T certified

The Spider MT 3000 solution can be coupled with Enfora's robust N4A Communications and Management platform and be monitored and reconfigured remotely -- almost anywhere in the world.

The Spider MT 3000 is commercially available in North America today. A dual band Spider MT 3000 solution will available globally in Q3 2011.

About Novatel Wireless

Novatel Wireless is a leader in the design and development of innovative wireless broadband access solutions based on 3G and 4G wireless technologies. Novatel Wireless' Intelligent Mobile Hotspot products, software, USB modems and embedded modules enable high-speed wireless Internet access on leading wireless data networks. The Company delivers specialized wireless solutions to carriers, distributors, OEMs and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.novatelwireless.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

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