NOVATEL WIRELESS

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Novatel Wireless' CDMA2000 1X M2M Module Certified on the Aeris Cellular Network

SAN DIEGO--(BUSINESS WIRE)-- Novatel Wireless, Inc. (Nasdaq: NVTL), a leading provider of intelligent wireless solutions, today announced that it has received technical approval for its machine-to-machine (M2M) CDMA2000® 1X Enabler® HS 3001 module on Aeris Communications' network. The Enabler HS 3001 is ideal for markets such as security, alarm, telemetry, asset tracking, POS, mHealth, AVL and AMI/AMR looking for high reliability. The module support CDMA 800 and 1900 MHz and rich on-board N4A™ Communications and Management Software (CMS) agent to provide speedy market introduction of M2M deployments on Aeris' network. With device and service management on board, Novatel Wireless assists customers with rapid and easy activation, deployment, maintenance and day-to-day operation in one single, robust, secure and scalable platform.

"We have been very pleased with the market share we have garnered since introducing our new CDMA2000 1X M2M module last year," said Joe Peterson, VP of M2M Sales at Novatel Wireless. "Our sales pipeline continues to grow and we are excited to expand the carrier options for our M2M customers and now offer our 1X module on the Aeris network."

Aeris Communications, which owns and operates the only cellular network designed and built exclusively for machine-to-machine (M2M) communications commented, "The Novatel Wireless' M2M embedded module is a superlative product and works seamlessly on our network," says Mark Cratsenburg, Vice President, Sales & Marketing at Aeris Communications.

With the certification of the Enabler HS 3001 module, a series of related integrated M2M mobile tracking devices from Novatel Wireless are also ready to be deployed on the Aeris Communication network. Cratsenburg continued, "Both the CDMA2000 1X module and Novatel Wireless' integrated devices have plug-and-play capabilities with easy integration directly with enterprises, OEM and ASPs will provide not only a simple solution but also rapid time to market and fast ROIs for our customers."

Continuing the proven design of the Enfora Enabler series, the Enabler HS 3001 is a low power platform that delivers small size and industry-leading performance, reliable connectivity, and device intelligence needed for today's demanding M2M applications. The flexible, modular architecture delivers simpler, faster development and deployment of applications, keeping enterprises connected to business-critical data anywhere, anytime with the following benefits:

- A common 100-pin connector form factor available across multiple technologies
- Support of essential features:
  - Voice (Optional)
  - SMS
  - Packet Data TCP/IP and UDP/IP software stack with Packet Assembler Disassembler
  - Compatible footprint across all our modules
  - Dimensions: 28 x 25 x 4.5 mm
  - FOTA enabled
  - Board-to-board RF electrical interface
  - Supports UART and USB interfaces.
  - Optional Integration with CMS solution for quick development and deployment

The Enabler HS 3001 is commercially available today. For more information please visit www.nvtl.com.

ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is a leader in the design and development of intelligent wireless solutions based on 2G, 3G and 4G technologies. The company delivers specialized wireless solutions to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, Ovation™ USB modems, Expedite® embedded modules, Enfora® Mobile Tracking Solutions, Enfora Asset Tracking Solutions, and Enabler® smart M2M modules. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit www.nvtl.com. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks

and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

About Aeris Communications

Aeris Communications owns and operates the largest North American cellular network designed exclusively for machines. This enables Aeris Communications to deliver the reliability, flexibility, control, and efficiencies that machines demand. From telematics to medical devices to remote machines, Aeris' customers enjoy solutions tuned for high performance and mission-critical reliability.

Aeris Communications is more than just a network provider. We encourage our customers to use machine-to-machine technology in unique and innovative ways. We make it our mission to understand our customers' present and future goals in order to deliver intelligent, M2M solutions.

For more information, visit us at www.aeris.com or follow us on Twitter: @AerisM2M.

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