



April 10, 2003

## **Novatel Wireless, Commercial and Sprint Introduce Innovative 3G Wireless Payment Processing Solution for the Mobile Workforce**

**SAN DIEGO, CALIFORNIA - April 10, 2003** - Novatel Wireless (Nasdaq: NVTL), a leading provider of wireless data access solutions, Commercial, a wireless solutions provider in the mobile payments and business process service industry, and Sprint (NYSE: FON, PCS), which operates the largest all-digital, all-CDMA Third Generation (3G) wireless network in the United States, today announced availability of MobileScape™, a wireless business process application and payment processing system designed for business critical transactions in the mobile workforce technology market. This solution is offered through PCS Telemetry Services™ from Sprint announced last month.

Ideal for a variety of vertical markets, the MobileScape™ solution comes complete with the MobileScape M2™ handheld device, proprietary signature capture capability, an integrated printer, unparalleled encryption security and customized Web enabled business application interfaces called POSware™. Engineered by Commercial, the MobileScape M2™ is a compact ruggedized handheld mobile device integrated with Novatel Wireless' Expedite C201™ CDMA2000 1X Wireless Embedded Modem. MobileScape M2™ is designed to operate on the enhanced Sprint Nationwide PCS Network and provides the user with an all-in-one wireless payment and business process solution. Commercial also provides real time online transaction data and signature retrieval at its MobileScape™ Electronic Receipt Center ([www.commercial.com/ERC](http://www.commercial.com/ERC)).

Commercial's MobileScape™ solution capitalizes on the technology of three industry leading companies - the enhanced Sprint Nationwide PCS Network renowned for high-speed, secure transport of payments and other business critical data combined with Commercial's enterprise solution and business application software expertise and the leading wireless data modem technology of Novatel Wireless. MobileScape™ is ideally suited for vertical markets such as:

- Commercial and residential contractors
- Delivery and transportation providers
- NASCAR, NHRA and IRL affiliated merchants
- High-tech maintenance and repair technicians
- Food service and delivery organizations
- Retail product outlets

For more information about MobileScape™ visit Commercial's website at: [www.commercial.com](http://www.commercial.com).

### **About Commercial**

Commercial is the technology leader in the wireless payments and mobile business process service industry. Commercial provides authorization, settlement, wireless access, and its low cost, hand held MobileScape M2™ terminal capable of performing remote credit card and check processing under a single contract. Powered by POSware™, the MobileScape™ terminal delivers highly customizable mobile business process services. Learn more at [www.commercial.com](http://www.commercial.com)

### **About Novatel Wireless, Inc.**

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The Company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless product portfolio includes the Merlin™ Family of Wireless PC Card Modems, Expedite™ Family of Wireless Embedded Modems, Minstrel® Family of Wireless Handheld Modems, Lancer 3W™ Family of Ruggedized Modems and Sage® Wireless Serial Modems. Headquartered in San Diego, California, Novatel Wireless is listed on The Nasdaq Stock Market (Nasdaq: NVTL). For more information, please visit the Novatel Wireless web site: [www.novatelwireless.com](http://www.novatelwireless.com) or call 888-888-9231.

### **About Sprint**

Sprint is a global communications company serving more than 26 million business and residential customers in over 70 countries. With approximately 72,000 employees worldwide and nearly \$27 billion in annual revenues, Sprint is widely recognized for developing, engineering and deploying state-of-the-art network technologies, including the United States' first

nationwide all-digital, fiber-optic network and an award-winning Tier 1 Internet backbone. Sprint provides local voice and data services in 18 states and operates the largest 100-percent digital, nationwide PCS wireless network in the United States.

Commerciant, MobileScape, MobileScapeM2, and POSware are trademarks of Commerciant Holdings Inc. The Expedite C201 is a trademarks of Novatel Wireless, Inc. All other brands, products and company names mentioned herein are trademarks of their respective holders.

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

Media Contacts:

Kim Haneke, Novatel Wireless  
858-812-0621  
[khaneke@novatelwireless.com](mailto:khaneke@novatelwireless.com)

Martin Estill - Commerciant  
(713) 735-5500  
[mestill@commerciant.com](mailto:mestill@commerciant.com)

Suzanne Lammers, Sprint  
913-762-7039 (W)  
913-484-9754 (PCS)  
[slamme01@sprintspectrum.com](mailto:slamme01@sprintspectrum.com)