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Novatel Wireless Teams with Dell to Provide 3G Modems in Next-Generation Enterprise Notebook Computers

SAN DIEGO, Jan 27, 2006 (BUSINESS WIRE) -- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless broadband access solutions, today announced that it will supply Dell with Novatel Wireless EV-DO (Evolution-Data Optimized) and HSDPA (High Speed Downlink Packet Access) mobile broadband embedded modules.

Dell will include the Novatel Wireless third-generation (3G) modems in its next-generation Latitude(TM) notebook computers. The build-to-order 3G-equipped notebooks will enable Dell's mobile customers to wirelessly send and receive emails, surf the Internet, download file attachments and access corporate networks through a virtual private network (VPN). In addition, Novatel Wireless' embedded modules are backward compatible with 2.5G and 2G wireless standards, where 3G networks are not available. The notebooks are expected to be available in the first half of this year.

"We are delighted that Dell chose our EV-DO and HSDPA embedded modems to develop all-in-one, high-speed mobile computing solutions with broad market appeal," said Peter Leparulo, chief executive officer for Novatel Wireless. "This agreement with Dell is a testament to the quality of our broadband data solutions. We look forward to partnering with Dell to lead the next computing revolution by offering remote users the convenience and flexibility of wireless broadband computing in Europe and North America."

The PCI Express Mini Card design of Novatel Wireless' Cards are standard in most notebooks, providing quick and easy integration and minimizing space on the notebook motherboard. This helps enable platform manufacturers to reduce integration costs and maintain external slots for other functions.

ABOUT NOVATEL WIRELESS, INC.

Novatel Wireless, Inc. is a leading provider of wireless broadband access solutions. Novatel Wireless' Merlin(TM) PC Cards, Expedite(TM) Embedded Modems, Freedom Box(TM) Ruggedized Modems, MobiLink(TM) Communications Software Suite, Ovation(TM) 3G Multimedia Application Consoles and Conversa(TM) Software Suite enable high-speed wireless access to personal, corporate and public information. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information visit www.novatelwireless.com. (NVTLG)

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This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at www.sec.gov) and other regulatory agencies.

SOURCE: Novatel Wireless, Inc.

LEWIS PR

Aida Causevic / Noah Dye, 619-516-2559
nvtl@lewispr.com

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