



January 4, 2016

## **Novatel Wireless and NetMotion Wireless Keep Nevada Highway Patrol Moving Full Speed With Secure IoT Solution**

### **Public Safety Agencies Continue to Depend on IoT Solutions and Services From Novatel Wireless for Reliable and Secure Communications**

EUGENE, Ore., Jan. 04, 2016 (GLOBE NEWSWIRE) -- FW, a subsidiary of [Novatel Wireless, Inc.](#) (NASDAQ:MIFI) today announced that the Nevada Highway Patrol recently selected an innovative IoT bundled solution from FW that brings an added layer of security to mission-critical applications without compromising connection performance.

The bundle combines FW's monthly service offerings along with the newly launched Skyus X in-vehicle router for wireless connectivity. The solution is outfitted with NetMotion Wireless' [Mobility](#) application and delivers secure and reliable wireless communication to law enforcement and enterprise fleets.

"NetMotion Wireless Mobility is the only mobile security management solution built to simultaneously enhance application performance, user experience and the management of mobile and wireless deployments," said Erik Helms, VP Strategic Partners at NetMotion Wireless. "This combination delivers a secure working environment to fleets that avoids downtime by maintaining reliable, continuous access to applications through changing network conditions, wherever their work takes them."

A whitepaper from Deloitte University Press, published earlier this year, points out that the challenges associated with securing billions of sensors and intelligent devices without compromising the user experience is expanding considerably, which affects worker productivity.

"The team at FW continues to deliver innovative solutions that simplify IoT for customers," said Sue Swenson, CEO of Novatel Wireless. "Our relationship with NetMotion helps solve a growing issue for law enforcement and enterprises today, which is the delivery of a high-performing, reliable connection that isn't interrupted due to the addition of sophisticated security layers."

#### **About Novatel Wireless, Inc.**

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leading global provider of solutions for the Internet of Things (IoT), including software-as-a-service (SaaS) solutions for the fleet telematics market. The Company's product lines include the CTrack<sup>TM</sup> fleet and vehicle telematics platform, FW IoT consulting services, appliances and device management solutions, along with Novatel Wireless's MiFi® intelligent mobile hotspots and modems, embedded modules, mobile tracking solutions, and asset tracking and monitoring solutions. These innovative products and solutions provide anywhere, anytime communications and analytics for consumers and businesses of all sizes, with approximately 155,000 subscribed fleet vehicles for Ctrack among the Company's 510,000 global subscribers. Novatel Wireless is headquartered in San Diego, California. <http://www.novatelwireless.com>. @MiFi (Twitter)

#### **About NetMotion Wireless**

NetMotion Wireless develops mobility management software for enterprises and organizations with mission-critical connectivity requirements. The company's products address the unique challenges created by these workforces by providing the security, visibility, and control that IT departments demand, while minimizing the connectivity challenges faced in the field, so mobile workers can be more productive. Thousands of enterprises around the world are using NetMotion products to keep millions of mobile workers connected to applications. The company is headquartered in Seattle, Washington. Visit [www.netmotionwireless.com](http://www.netmotionwireless.com).

#### **Cautionary Note Regarding Forward-Looking Statements**

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements relate to a variety of matters, including, without limitation, statements related to the ability of Novatel Wireless to expand its addressable markets and drive growth in service revenue and broaden its customer base as a result of the acquisition of DigiCore, and other statements that are not purely statements of historical fact. These forward-looking statements are made on the basis of the current beliefs, expectations

and assumptions of the management of Novatel Wireless and are subject to significant risks and uncertainty. Investors are cautioned not to place undue reliance on any such forward-looking statements. All such forward-looking statements speak only as of the date they are made, and Novatel Wireless undertakes no obligation to update or revise these statements, whether as a result of new information, future events or otherwise. These forward-looking statements also involve many risks and uncertainties that may cause actual results to differ materially from what may be expressed or implied in these forward-looking statements. For a further discussion of risks and uncertainties that could cause actual results to differ from those expressed in these forward-looking statements, as well as risks relating to the business of Novatel Wireless in general, see the risk disclosures in the Annual Report on Form 10-K of Novatel Wireless for the year ended December 31, 2014, and in other filings made with the SEC by Novatel Wireless (available at [www.sec.gov](http://www.sec.gov)).

Media Contacts

Novatel Wireless

Anette Gaven

(619) 993-3058

[agaven@nvtl.com](mailto:agaven@nvtl.com)

NetMotion Wireless

Jaci Hendricks-Scott, Voxus PR

[jhendricks-scott@voxuspr.com](mailto:jhendricks-scott@voxuspr.com)

253-444-5955

Novatel Wireless Investor Relations Contact:

Michael Sklansky

(858) 431-0792

[msklansky@nvtl.com](mailto:msklansky@nvtl.com)