



#PUTTING**5G**TOWORK

CORPORATE PRESENTATION
JUNE 2020

Safe Harbor

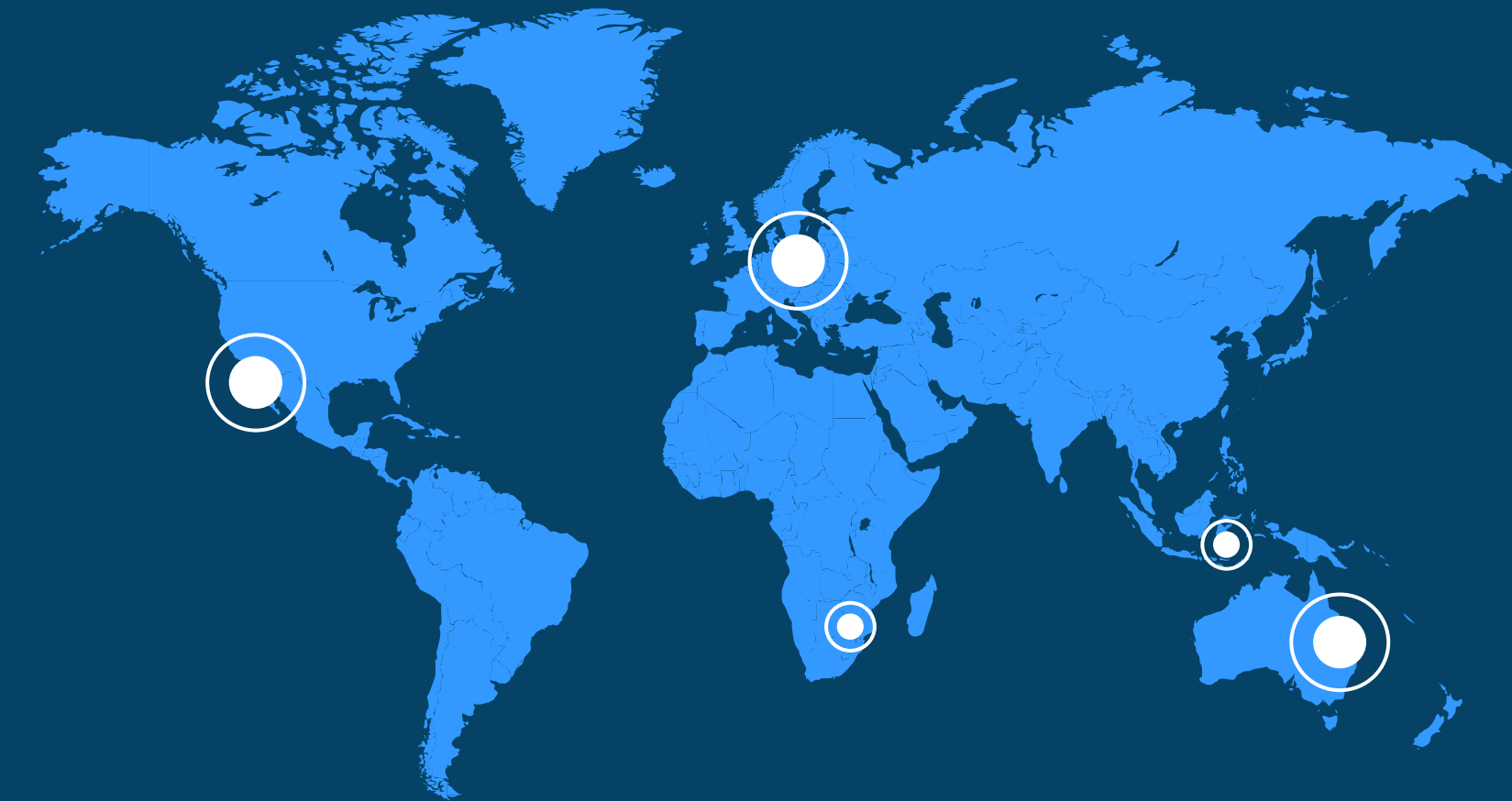
Safe Harbor Statement

The following presentation contains statements about expected future events that are forward-looking and subject to risks and uncertainties. For these statements, we claim the safe harbor for “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. For a discussion of factors that could cause actual results to differ materially from expectations, please refer to the risk factors described in our filings with the SEC.

Non-GAAP Financial Measures

Non-GAAP gross margins, operating expenses, and earnings per share exclude restructuring charges, share-based compensation expenses, amortization of the debt discount and debt issuance costs associated with our convertible notes, charges related to acquisition and divestiture activities and acquisition-related intangible-asset amortization. This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press releases and supplementary information on our website (www.inseego.com/investors) which present a complete reconciliation of GAAP and Non-GAAP results.

Quick Facts



- Incorporated 1996
- Customers
 - Tier-1 Service Providers, Fortune 500 Enterprise, Consumers, Government and First Responders
- Patent innovations shaping mobile technologies
- Technology leader in intelligent device-to-cloud solutions
- Core member of 5G ecosystem
- Designed and developed in the USA

Leadership Team



DAN MONDOR
Chairman & CEO



STEVE SMITH
EVP & CFO



ASHISH SHARMA
President of IoT &
Mobile Solutions



DOUG KAHN
EVP Operations &
Customer Success



MARK FRISCH
EVP Americas Sales



WENDY CACERES
CMO



NATACHA PAVAN
CHRO



JOHN WELDON
SVP Enterprise SaaS
Solutions



SIMON RAYNE
SVP & Managing Director
UK, EMEA & APAC



KURT SCHEUERMAN
SVP & General Counsel



Inseego Target Operating Model



Target

**Revenue
Growth**
> 25% CAGR

**Adj. EBITDA
Margin**
> 15% – 20%

Inseego Business Units

4G/5G IoT & Mobile Solutions

Enterprise SaaS Solutions



Industrial IoT

Routers
Gateways
Modems
Trackers



Mobile

Hotspots
HD VoLTE
Home Gateways
Personal Trackers



Cloud Telematics

SMB
Enterprise Fleets



Subscription Management

Government
Enterprise

Long History of Industry Firsts

Innovator in Every Generation of Wireless Technology

2G

1990's

Mobile Data

3G

2000's

Multiple Innovative Market
Firsts for Fixed & Mobile

4G

2010's

Highest Performance
in the Market

5G
TODAY

First Commercial
5G Devices



FIRST MOBILE BROADBAND
MODEMS FOR HANDHELDS
AND LAPTOPS



amazonkindle



FIXED WIRELESS
WLAN/UMTS



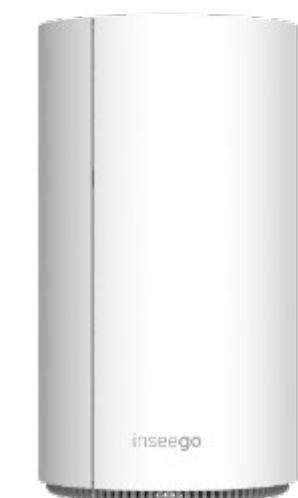
32 OPERATORS –
WORLD'S FIRST
MOBILE HOTSPOT



2-IN-1
DONGLE+MEMORY



ADVANCED SECURITY TAILORED FOR GOVT &
ENTERPRISE APPLICATIONS



MULTIPLE LAYERS OF SECURITY
FIRST & SECOND GENERATION PORTFOLIO
FIXED WIRELESS, MOBILE AND IoT

Secure 5G Connectivity *at the Network Edge*

Millions of endpoints



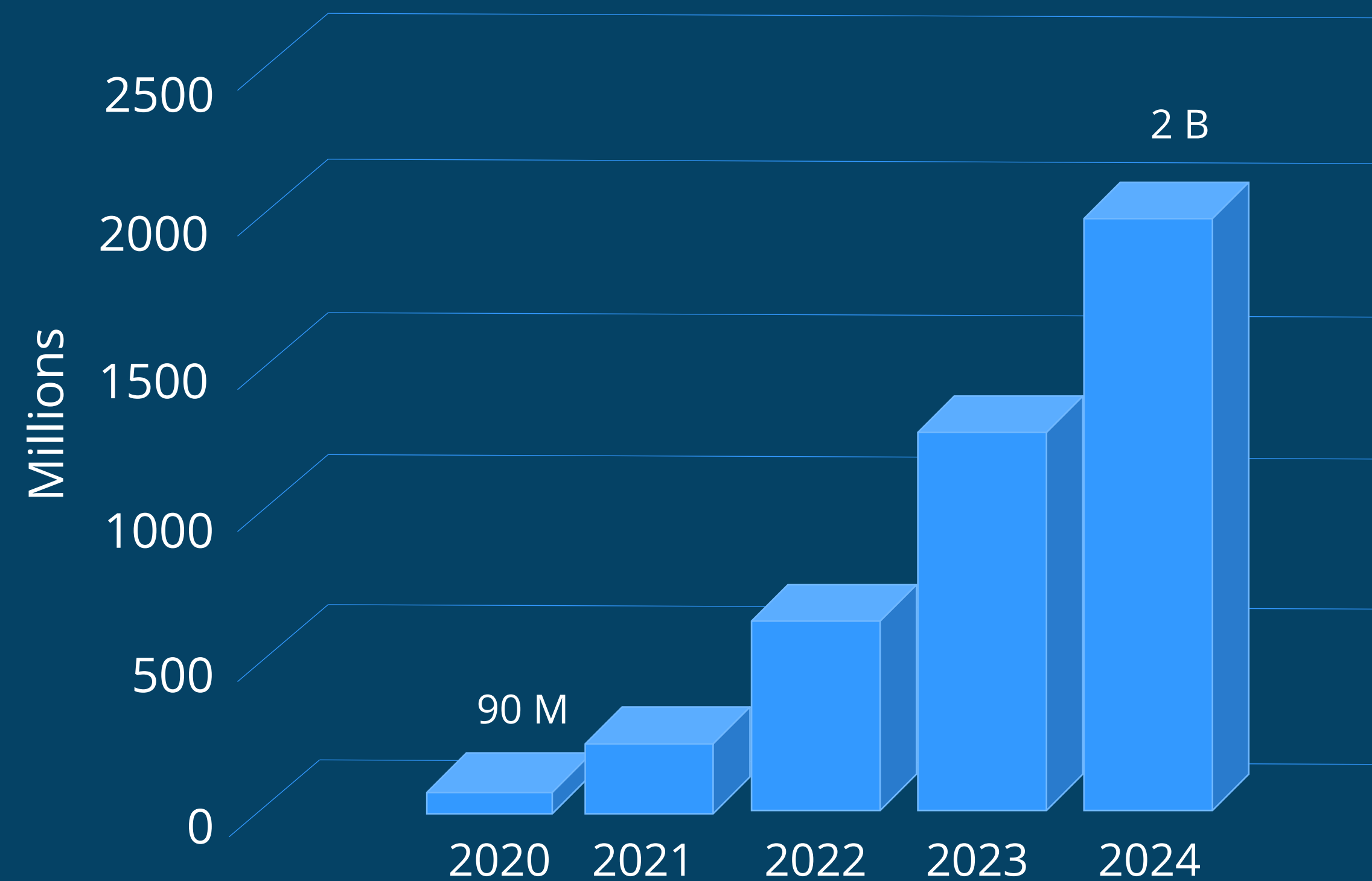
4G / 5G Target Market – Rapidly Expanding Inseego TAM

Explosive **5G ramp up** over next few years

- Explosive demand in fixed wireless and mobile broadband drive growth
- Carrier-driven transition to 5G is the major catalyst

5G Global Connections Forecast

117% 4-year CAGR



Source: OMDIA 5G Americas March 2020

Convergence of Major Demand Drivers

DRIVES NEED for Secure, Reliable, Fast 5G Connections Enabled By Inseego

Accelerated Bandwidth Consumption (U.S.)

Work from Home Dynamics:



Surge in demand for mobile hotspots



Video conferencing up 500%
(Dark Reading)



VPN usage up 49%
(Verizon)



Local WiFi networks uploads increased 80%
(ASSIA)

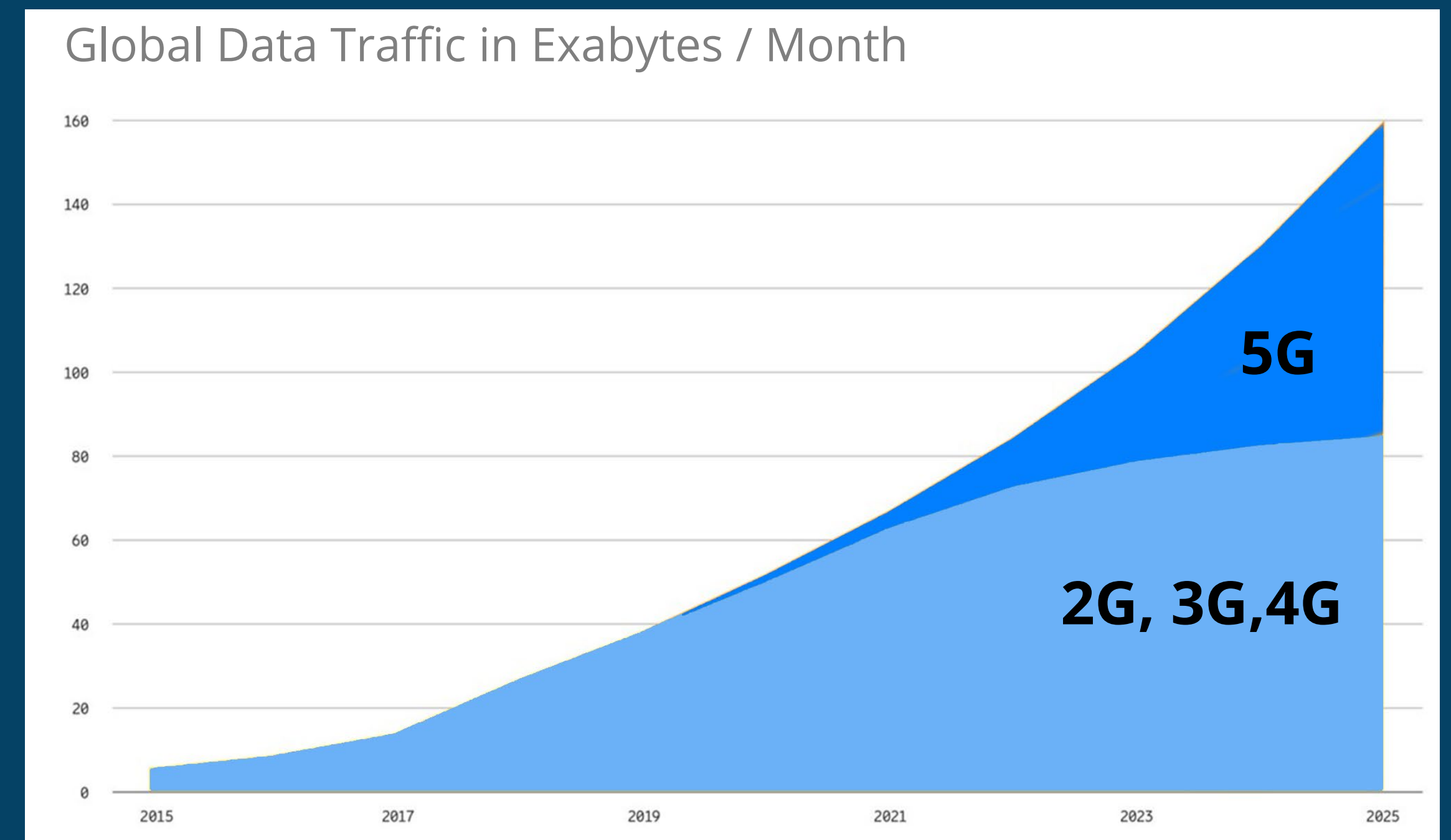


WiFi calling up 76%
(AT&T)



Cyber-attack complaints up 250%
(RiskIQ)

Migration to 5G: Ramping 2x Faster Than Previous Generations



Source: Ericsson

5G Addressable Market

As of April 2020

88

Operators

Deployed 5G Technology

***Commercial &
Pre-Commercial
Networks**

380

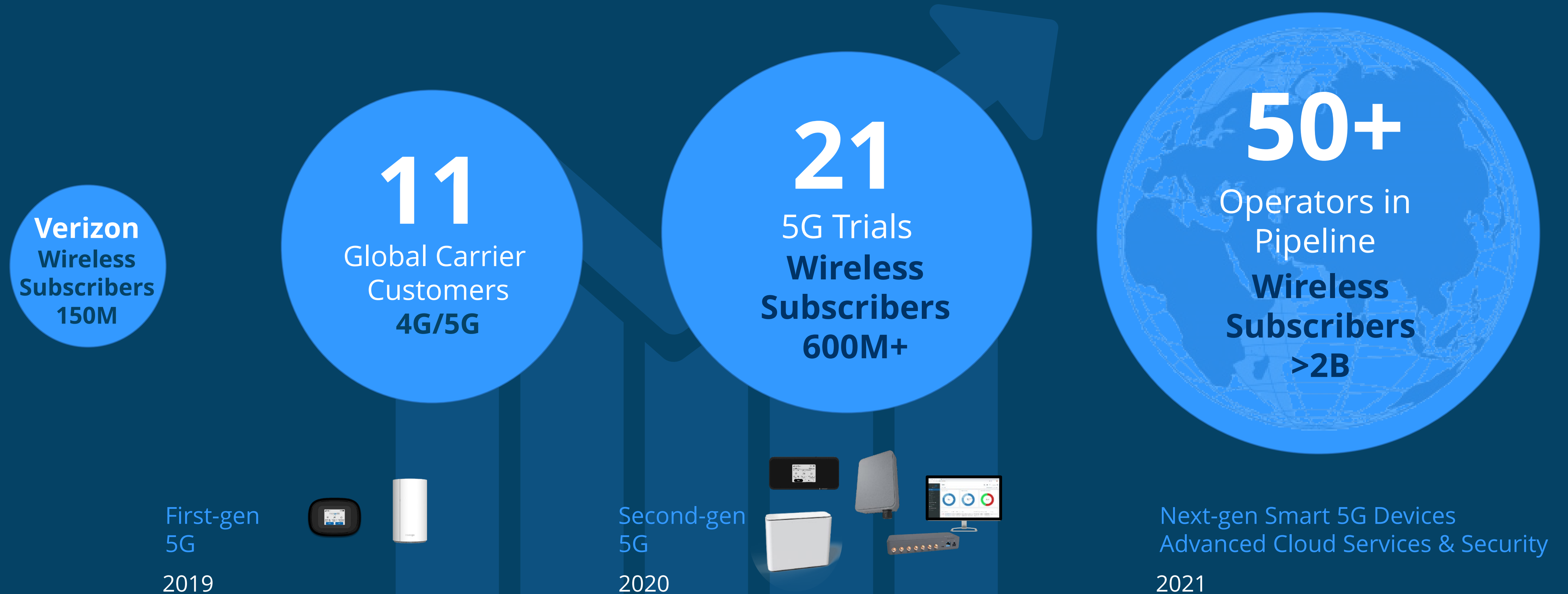
Operators

Investing in 5G Networks

Evolution of the 4G/5G Business

Inseego is **increasingly diversifying** its business as the **5G** opportunity comes into realization and the Company's **addressable market expands***

New Products, New Customers, New Geos

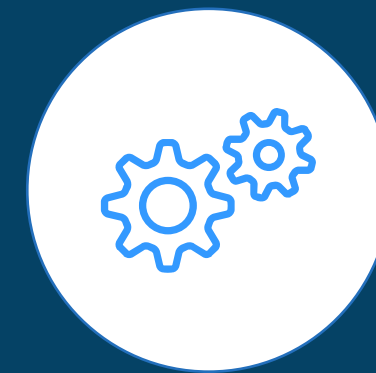


Inseego is Enabling 5G Possibilities

“5G Built Right”



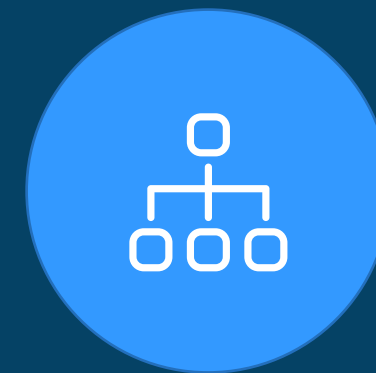
**The Industry's Most Robust
5G Devices**



Powering IoT Use Cases



**Enabling True Real Time
Communications Through Ultra Low
Latency**



**Simplifying 5G Enterprise
Deployments With Complete
Solutions**



**Cybersecurity Solutions For
Enterprises and Consumers**



**Maximizing 5G Throughput and
Performance**

Redefining Mobile Broadband

5G NR Mobile Smart Edge

Autonomous Vehicles
Real-time Thermal Image Streaming



CES 2020
veoneer

Education
Transforming Classrooms



BREAKTHROUGH SCHOOLS

inseego

Entertainment
Live 4K Streaming



verizon

Disrupting Fixed Wireless Access

5G NR Home Enterprise



Smart Office
SD-WAN

inseego

vmware

Smart Manufacturing
Connect More, Do More in Real Time



Crowded Event Environments
Mass Capacity Enables Live Streaming



Enabling Next Generation 5G Applications

Advanced Enterprise Security
Sub-millisecond Latency
Innovative Antenna Design

Fixed Wireless
Mobile Edge
Enterprise IoT

First Responders
Augmented Reality



GPU-Based 5G Edge
Volumetric Scanning



Telemedicine –
Remote Physical Therapy/VR



Super Computing Edge
Global Cloud Gaming



Inseego Investment Thesis

5G

- ✓ **Extending our footprint globally** with early 5G market leadership
- ✓ **World class mobile technology expertise** with global Tier 1 service provider



- ✓ **Consistent leader in creating solutions** through multiple mobile technology generations
- ✓ Management team with a **proven track record**



- ✓ Significantly improved **balance sheet**
- ✓ Strong growth with **significant ROI opportunity**
- ✓ Well positioned to deliver **long term shareholder value**

Nasdaq: INSG
www.inseego.com