

# October 22, 2007

## **Novatel Wireless Wins AeA Award for USB Product Line**

# Company's Ovation USB Line Recognized for Best Computer and Related Products

SAN DIEGO, Oct 22, 2007 (BUSINESS WIRE) -- Novatel Wireless, Inc., (Nasdaq:NVTL) a leading provider of wireless broadband solutions, today announced that the San Diego chapter of the American Electronics Association (AeA), the nation's largest high tech industry association that recognizes local technology companies for their achievements in technological innovation, civic contributions and industry accomplishment, has recognized the company's USB product line as the overall winner in the Best Computer and Related Products category of this year's AeA Awards.

"It's a great honor to be recognized as a leader among the San Diego tech community with top honors in this year's AeA awards," said Rob Hadley, senior vice president of worldwide sales and marketing, Novatel Wireless. "The award is a testament to the skill and dedication of our engineers and product development team."

Novatel Wireless is a visionary leader in the provision of wireless broadband access solutions for use in portable personal computers, handheld computing and mobile devices. The company's innovative solutions enable increased productivity by providing efficient, secure mobile and fixed real-time access to the Internet and IP-based services, keeping mobile professionals connected to online personal and corporate assets anytime, anywhere.

"We received an overwhelming number of nominations for this year's awards program. Our finalists are a true reflection of the widespread influence technology has throughout the San Diego region," said Kevin Carroll, AeA executive director. "It is our mission with this year's awards to identify and honor those responsible for driving such technological advancement and innovation."

Winners of this year's awards, who were judged on outstanding achievement, were announced on Oct. 19 at the Hilton Torrey Pines in La Jolla with more than 500 technology professionals in attendance from the Greater San Diego area. The event was sponsored by Barney & Barney, CMTC, CB Richard Ellis, Comerica - Technology Life & Sciences Division, Deloitte & Touche, Procopio, SignOnSanDiego, TLC Staffing and UnitedHealthcare.

Additional information about the San Diego AeA Council and the 2007 High Tech Awards can be found at: <a href="http://www.aeanet.org/AeACouncilS/SDCouncilStart.asp">http://www.aeanet.org/AeACouncilS/SDCouncilStart.asp</a>.

#### About AeA

AeA, founded in 1943, is a nationwide non-profit trade association that represents all segments of the technology industry and is dedicated solely to helping our members' top line and bottom line. We do this in partnership with our small, medium, and large member companies by lobbying governments at the state, federal, and international levels, providing access to capital and business opportunities, and offering select business services and networking programs. For more information, please visit <a href="http://www.aeanet.org">http://www.aeanet.org</a>.

### ABOUT NOVATEL WIRELESS

Novatel Wireless, Inc. is revolutionizing wireless communications. The company is a leader in the design and development of innovative wireless broadband access solutions based on 3G WCDMA (HSPA & UMTS), CDMA and GSM technologies. Novatel Wireless' MerlinTM PC Cards and ExpressCards, Expedite(R) Embedded Modules, MobiLink(TM) Communications Software Suite, Ovation(TM) Fixed Mobile Convergence Products and Conversa(TM) Software Suite enable high-speed wireless Internet access. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit <a href="https://www.novatelwireless.com">www.novatelwireless.com</a>. (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at <a href="https://www.sec.gov">www.sec.gov</a>) and other regulatory agencies.

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