

insee^{go}™

CORPORATE PRESENTATION

March 2019

Safe Harbor

Safe Harbor Statement

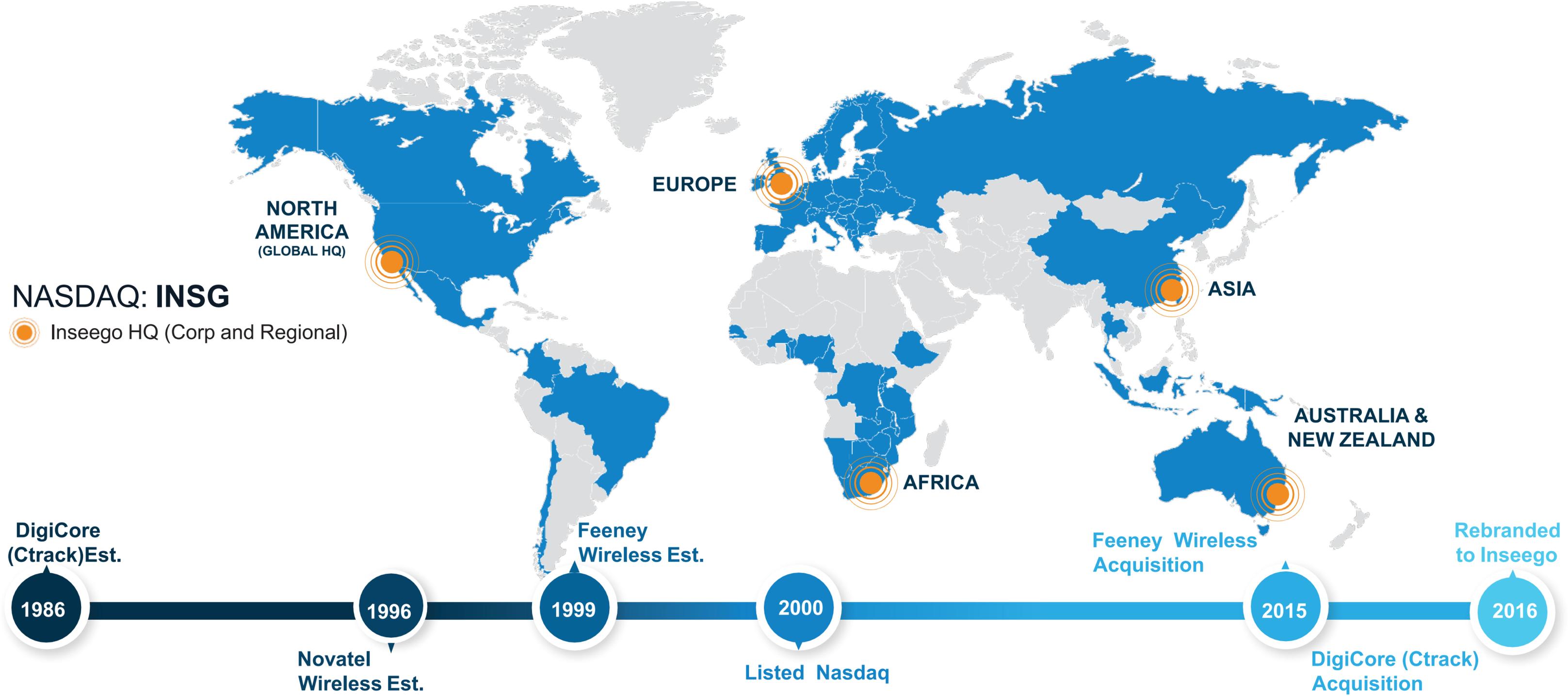
The following presentation contains statements about expected future events that are forward-looking and subject to risks and uncertainties. For these statements, we claim the safe harbor for “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. For a discussion of factors that could cause actual results to differ materially from expectations, please refer to the risk factors described in our filings with the SEC.

Non-GAAP Financial Measures

Non-GAAP gross margins, operating expenses, and earnings per share exclude restructuring charges, share-based compensation expenses, amortization of the debt discount and debt issuance costs associated with our convertible notes, charges related to acquisition and divestiture activities and acquisition-related intangible-asset amortization. This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press releases and supplementary information on our website (www.inseego.com/investors) which present a complete reconciliation of GAAP and Non-GAAP results.



**Inseego 4G/5G
Device-to-Cloud Solutions
Enable Transformation of
the Global Economy**



1.1M+ Global SaaS subscriptions under contract		11 Aviation customer deployments	Tens of Millions devices shipped	Presence in over 50 markets worldwide	~820 employees globally	~\$202M trailing 12 months revenue
~440K Ctrack vehicle tracking & management	~670K Subscription Management (incl. enterprise customers)					

Transformation to Inseego 2.0

GROWTH & DELEVERAGE



- Deliver New High Margin Products and Services
- Focus on High Growth Markets
- Grow Adj. EBITDA – Generate Cash to Deleverage Balance Sheet

PLAN & EXECUTE ON NEW STRATEGY



- Launched Inseego 2.0 with 3 Year Growth Strategy
- 2018-2019 Development of Comprehensive 5G Portfolio
- 1st Mover in Aviation Vertical (Ctrack)

RESTRUCTURING & CREATE FOCUS



- Eliminated Near-Term Liquidity Risk
- Annualized OPEX Reduction Greater than \$30M
- New Management Team

Leadership Team



DAN MONDOR
Chairman & CEO
SPECTRALINK | MITEL
CONCURRENT | NORTEL



STEVE SMITH
EVP & CFO
TETRAVUE | MICROPOWER
XITRON | APPLIED MICRO



ASHISH SHARMA
CMO & EVP IoT & Mobile Solutions
SPECTRALINK | GRAYMATICS
ERICSSON | QUALCOMM



JOHN WELDON
SVP Enterprise SaaS Solutions
VERIZON | TELOGIS
COMTECH



DOUG KAHN
EVP Operations & Customer Success
VISPERO | TOMTOM | HP



SIMON RAYNE
SVP & Managing Director
UK, EMEA & APAC
SPECTRALINK | MICROSOFT | SONY/ERICSSON



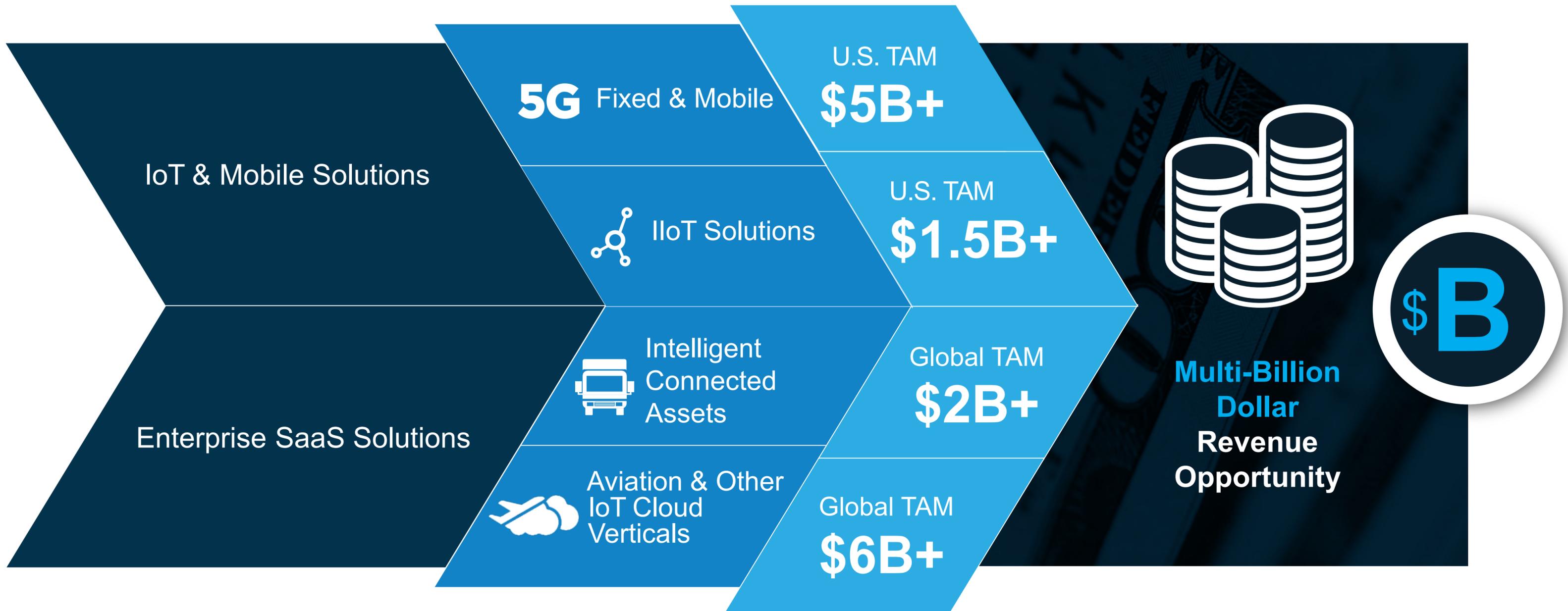
MARK FRISCH
SVP Service Providers, Americas
ERICSSON | NORTEL | COMSAT



RICK HARRIS
SVP Enterprise, Americas
SYMANTEC | IBM | NORTEL

5G and IoT Device-to-Cloud Growth Opportunity*

* Annual



Inseego Firsts - Mobilizing the Intelligent Enterprise

IoT & Mobile Solutions

2G[📶]

Fueling the mobile revolution:
FIRST Modem for PDAs

3G[📶]

Empowering the masses with
access to mobile data:
FIRST Mobile Hotspot

4G[📶]

Leveraging innovation
catapults IoT applications:
**FIRST Cat 18 LTE Gigabit
MOBILE HOTSPOT**

5G^{NR}

Global
broadband footprint
**FIRST fixed & mobile
portfolio mmWave &
sub-6**

1990's

2000's

2010's

TODAY

Enterprise SaaS Solutions



1st GSM based Fleet
Management platform
in Europe

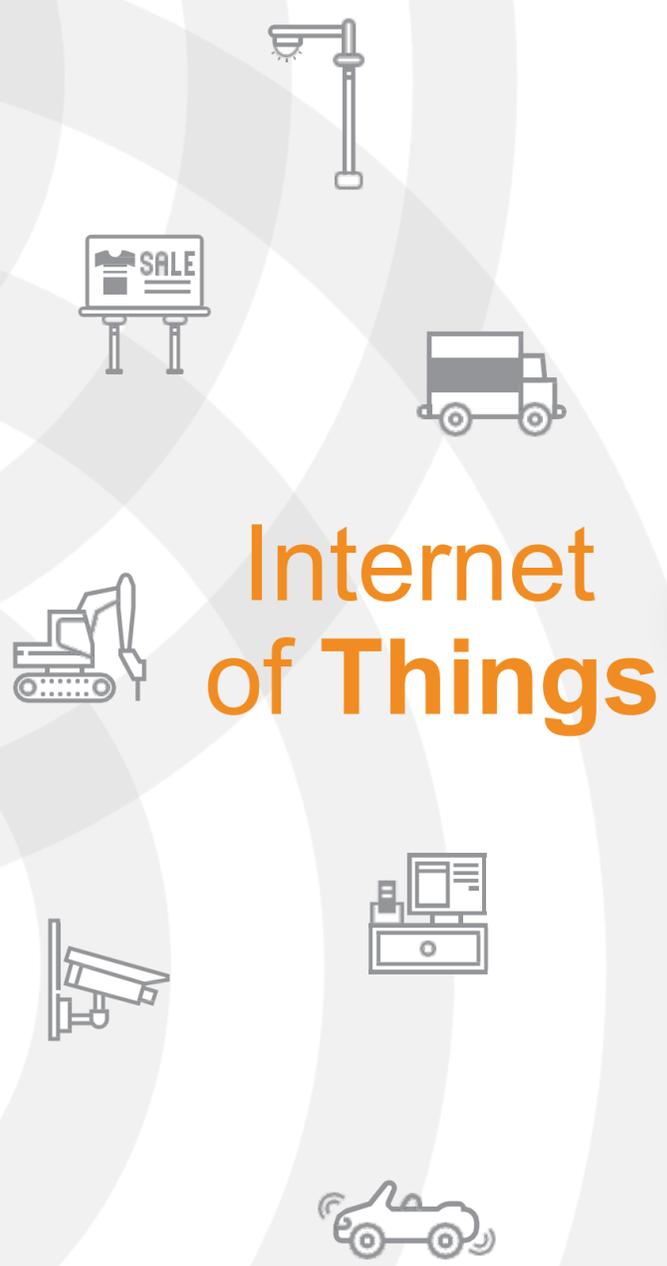


Award-winning Cloud Telematics
solution for high-value asset
management



Industry's 1st end-to-end
Airport Asset Tracking
solution

5G Secure Device-to-Cloud Solution



Internet of Things



Mobile Solutions



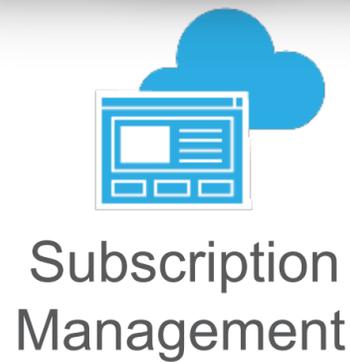
Intelligent Insights



Integration with Customer Systems



IoT Solutions



Subscription Management



Secure Data

Connected Airport

Smart City

Integrated Solutions

Connected SMB

Connected Enterprise

Connected Assets

Connected Car

The Trillion Dollar Global Economic Impact

5G

A UNIFIED GLOBAL PLATFORM

190+

GLOBAL OPERATORS CONFIRMED TRIALS/DEPLOYMENT

BT Telia OPTUS Singtel
vodafone T KDDI
verizon Sprint Bell AT&T Telefonica T-Mobile

3

KEY RANGES OF NEW SPECTRUM

Sub 6 GHz 28 GHz 39 GHz

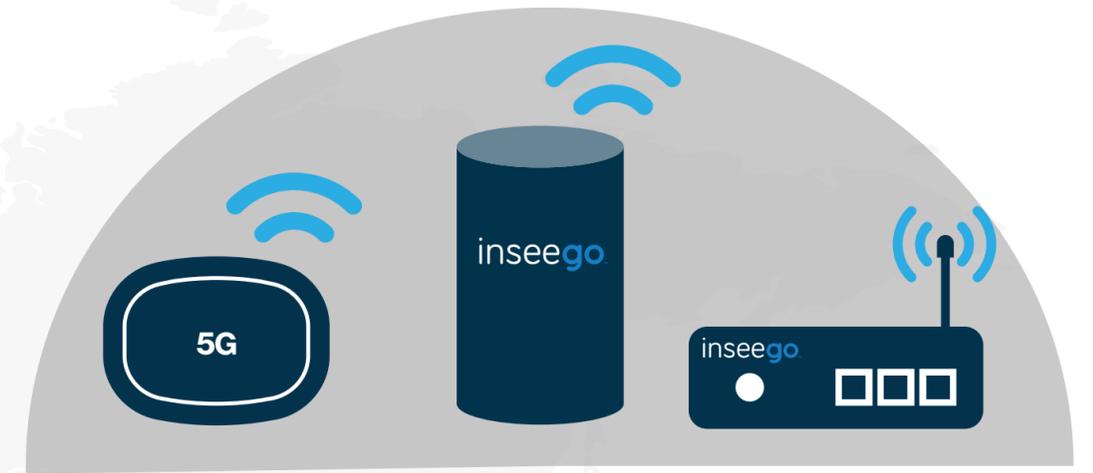
Inseego #Making5GReal



5G Fixed Wireless

N. America: Support world's first 5G fixed wireless launch with Verizon

Asia-Pac: Selected by Tier-One operator for 5G NR sub-6GHz



Full 5G NR Portfolio

Inseego introduces complete 5G NR portfolio for Mobile, Fixed Wireless and IIoT



5G NR Mobile 2019

North America: Verizon announces Inseego 5G mmWave mobile hotspot



Asia-Pac: Telstra announces Inseego 5G sub-6GHz mobile hotspot

4G/5G_{NR}

Common Platform

- Rapid deployment into new Operators
- Foundation for new categories
- Proven, proprietary antenna design

Designed and Developed in USA

- Superior security
- Controlled development



Fixed Wireless Routers



Mobile Hotspots



IIoT Gateways

Intelligent Connected Assets

Unified Platform

360° Visibility

- Vehicle
- Driver
- Cargo

Safety, Security and ROI



Light Commercial Vehicle Management



Heavy Commercial for Enterprises



Aviation Asset Management
High Growth, Nascent Market

- Purpose-Built for Aviation
- Strategic Partnership: KLM

Inseego Device-to-Cloud Solutions Trusted by Blue Chip Companies

Fortune 500 Customers and Partners // Government and Enterprise Customers

IoT Solutions



Mobile Solutions

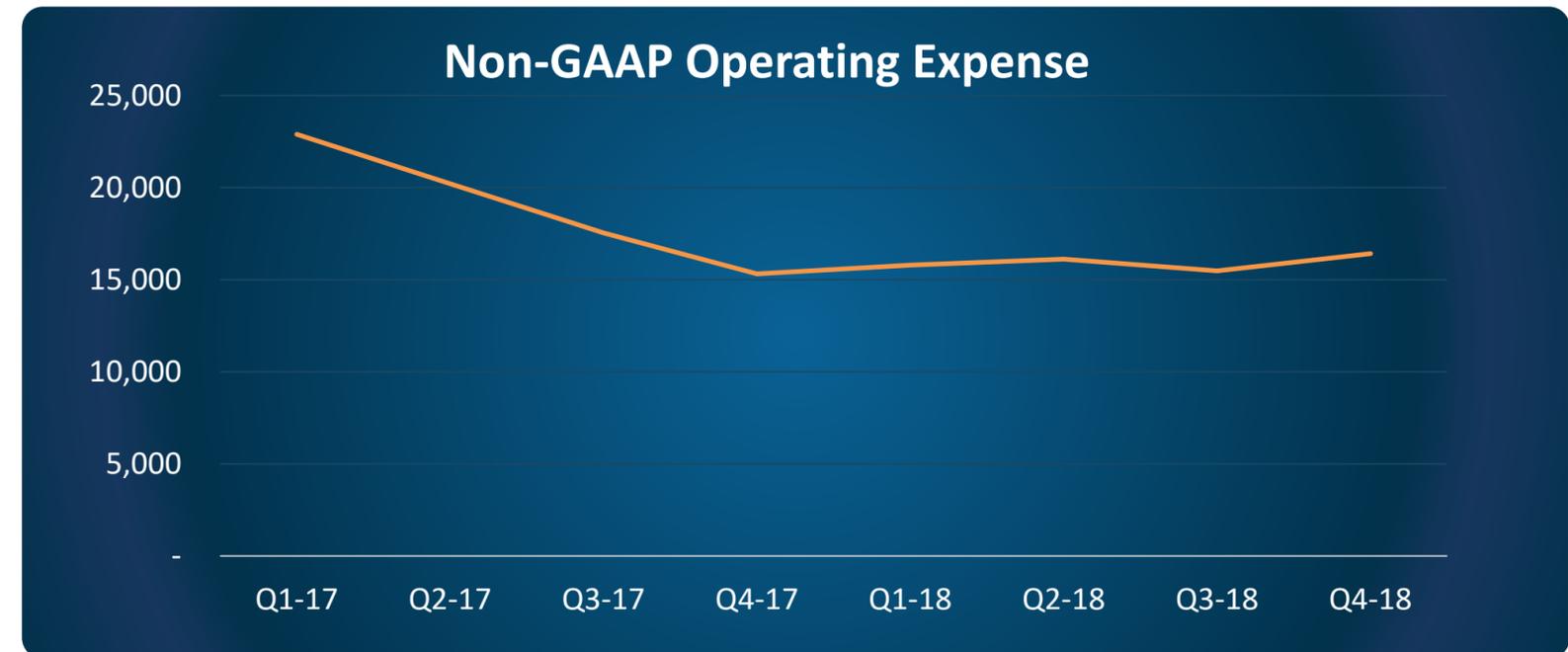
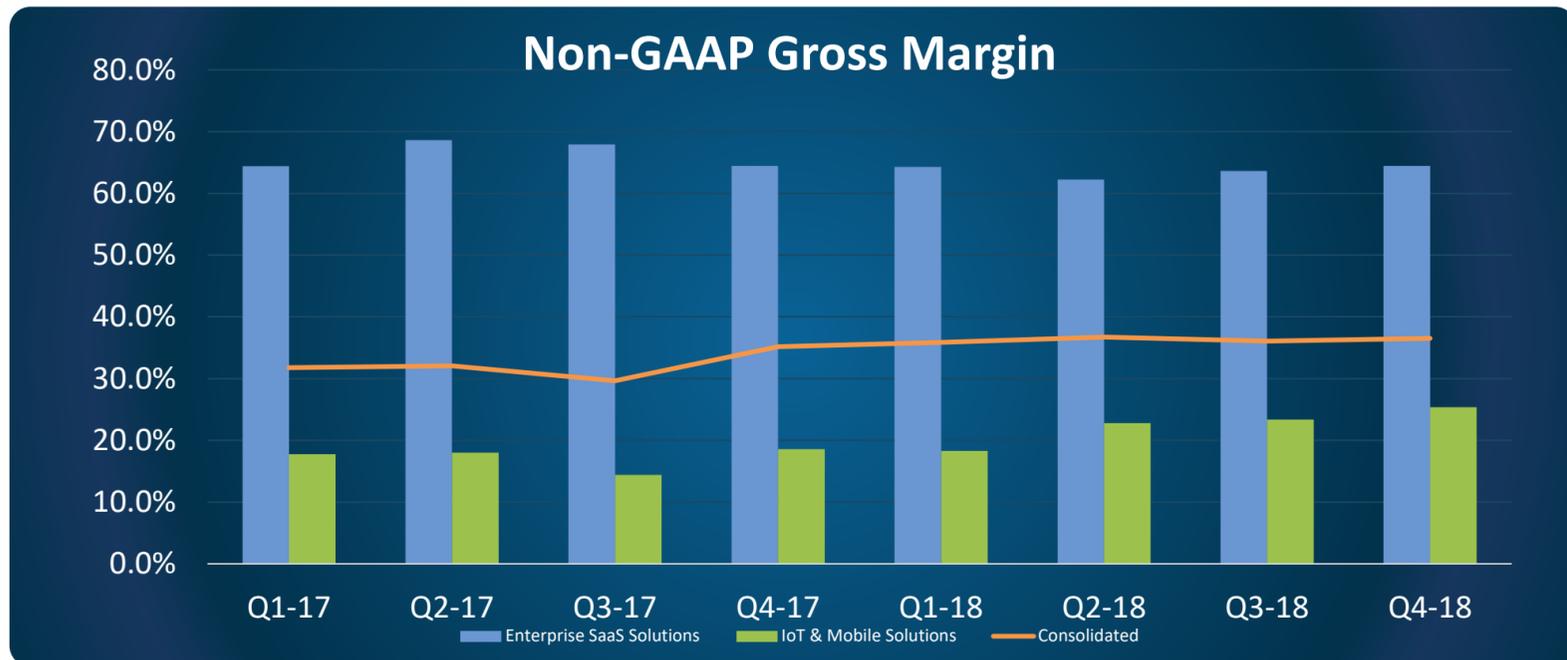
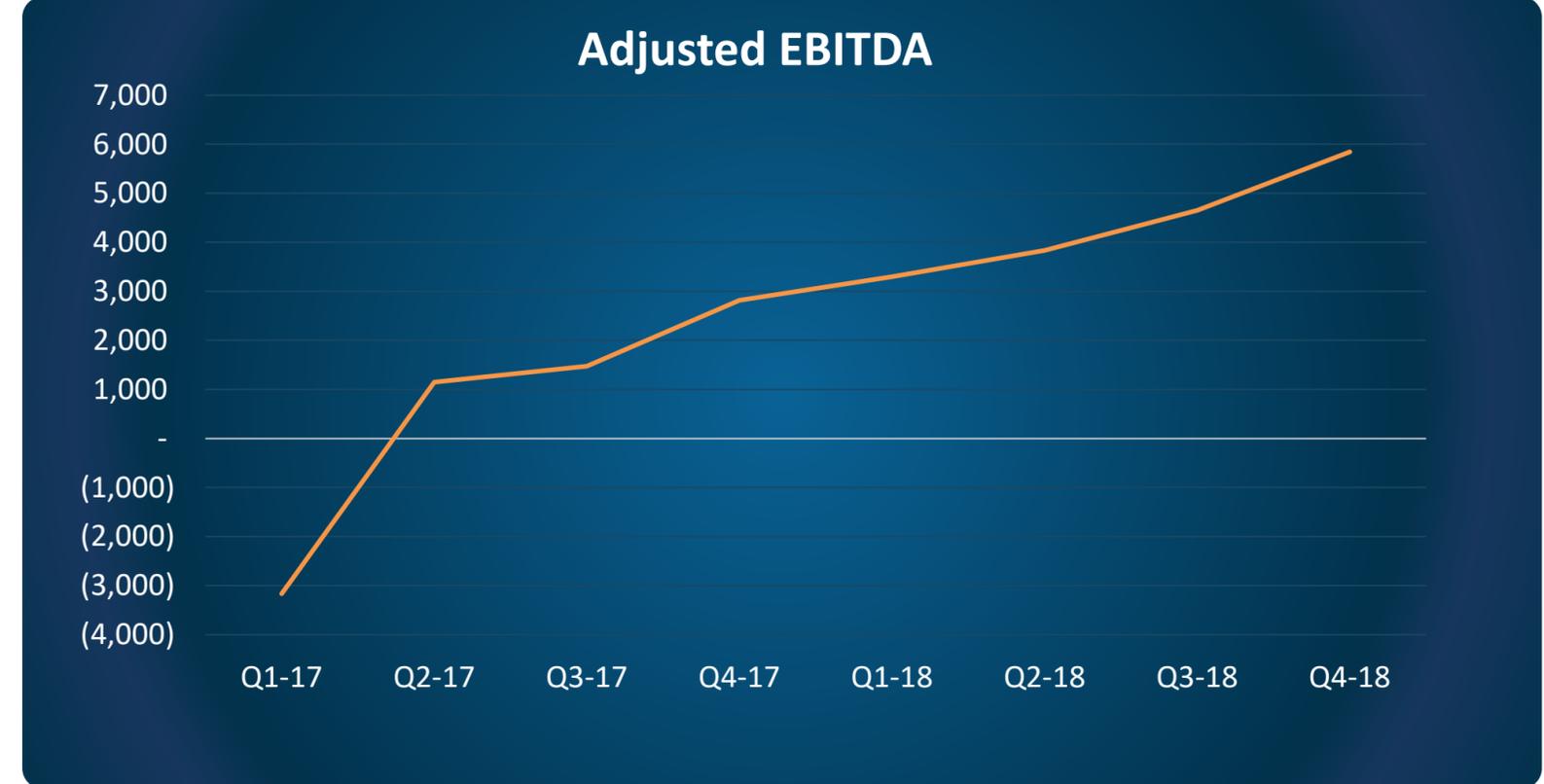
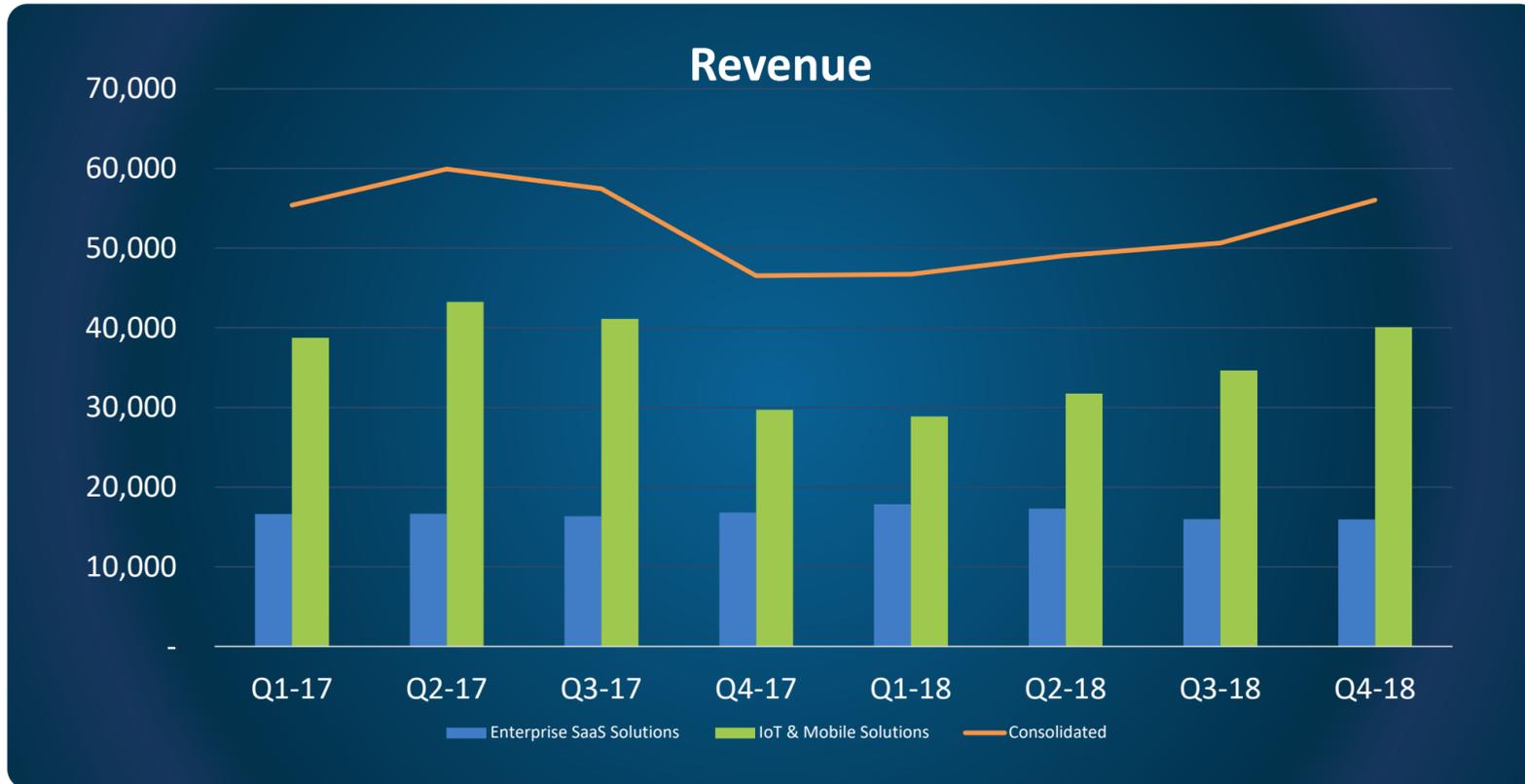


Enterprise SaaS Solutions



Financials

Q4 2018 Results Record Adjusted EBITDA



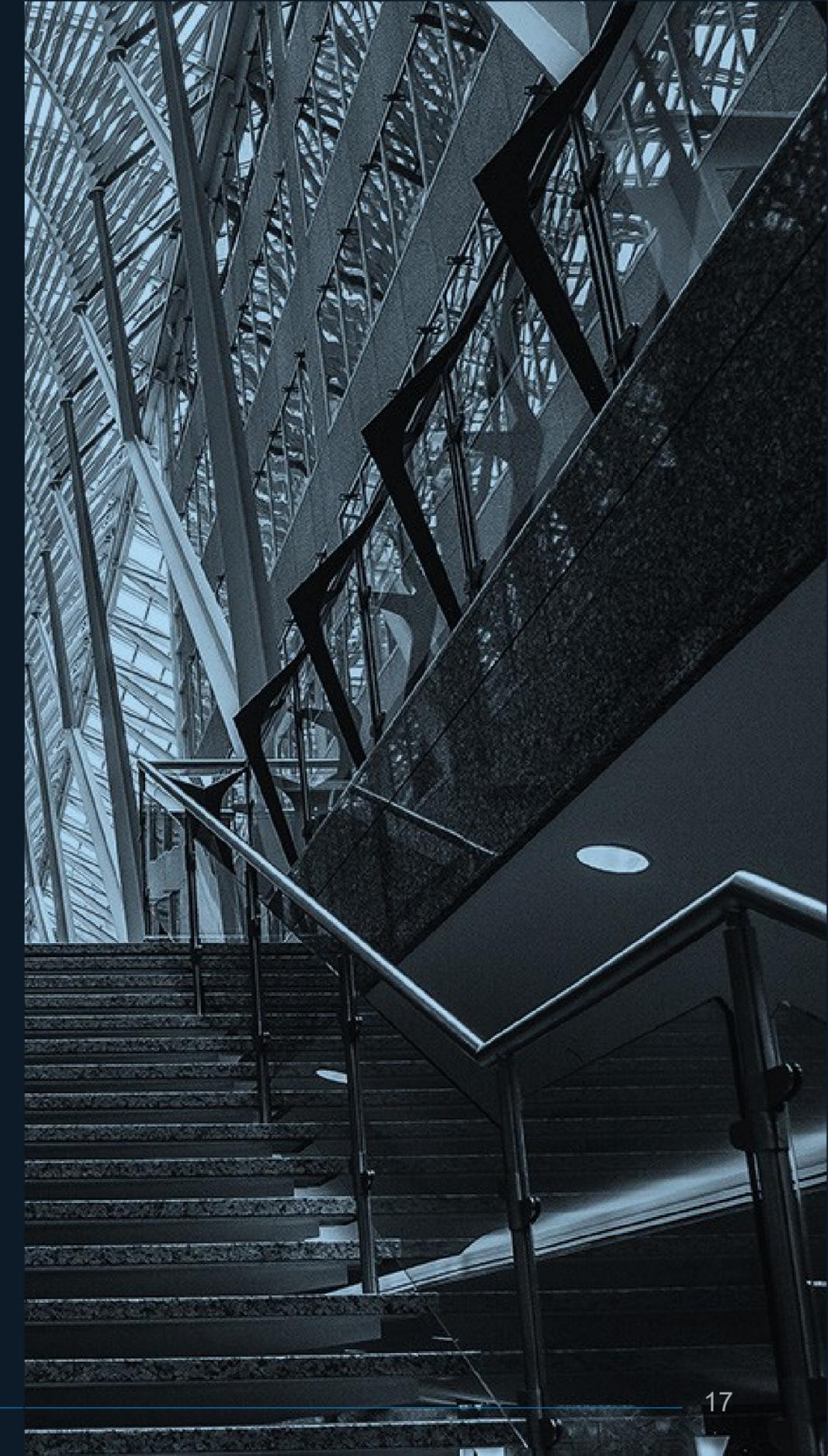
Inseego Target Operating Model

KEY GROWTH DRIVERS

- 5G Fixed and Mobile
- Accelerating SMB/Fleet Telematics Growth
- Aviation Plus New IoT Cloud Verticals
- Industrial IoT

TARGET

- Revenue Growth > 25% CAGR
- Adj. EBITDA Margin > 15 - 20%
- FCF as % of Adj. EBITDA > 60%
- Net Leverage Ratio 2x



Investment Highlights



Management Team with Proven Track Record



5G, Industrial IoT and Cloud are **Growth Drivers**



Recurring Revenue, High Margin Enterprise SaaS Solutions



Early Mover Advantage in Emerging 5G Device-to-Cloud Market



Deleverage and Strengthen the Balance Sheet

NASDAQ: INSG

Global HQ: San Diego, CA

www.inseego.com

For more information contact:

Investor Relations

johunkim@mkrir.com

Media Relations

anette.gaven@inseego.com

THANK YOU