



CORPORATE PRESENTATION

March 2019

Safe Harbor

Safe Harbor Statement

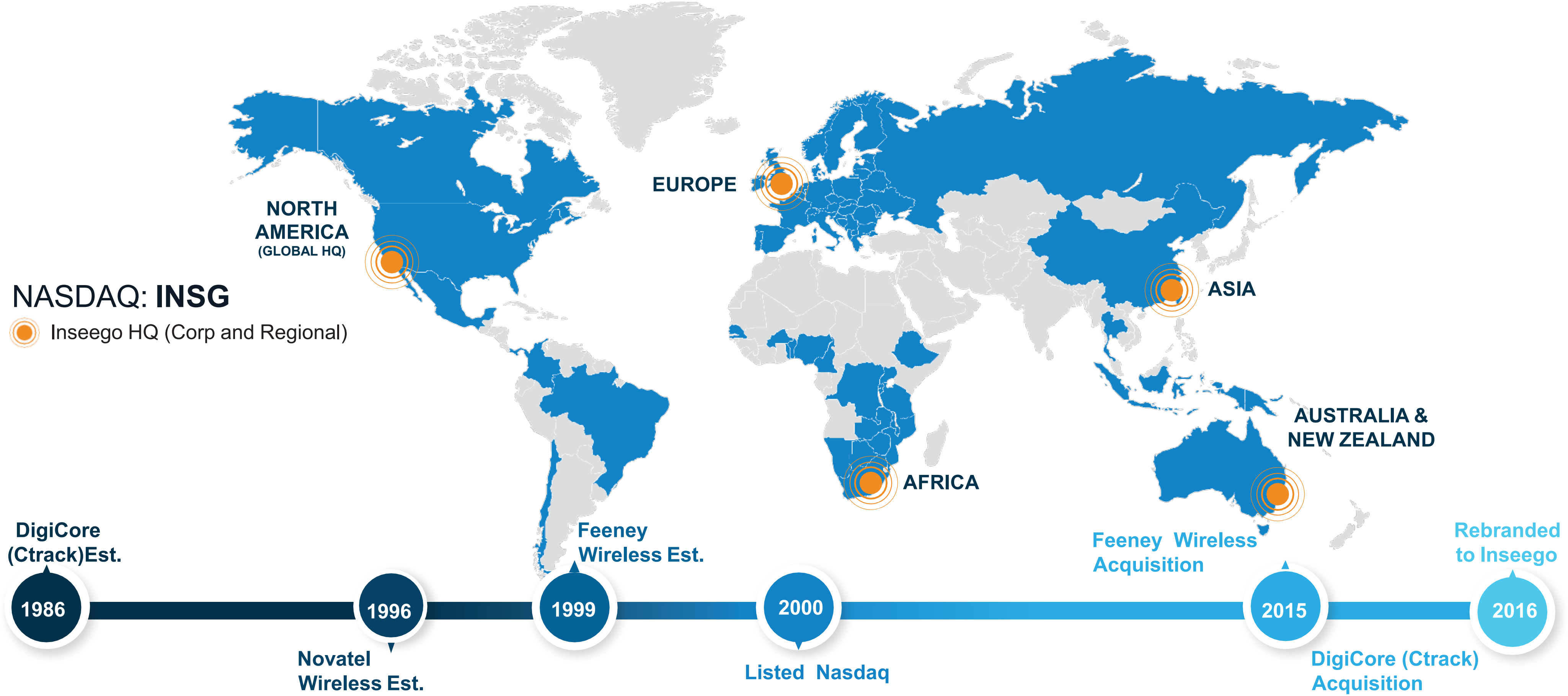
The following presentation contains statements about expected future events that are forward-looking and subject to risks and uncertainties. For these statements, we claim the safe harbor for “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. For a discussion of factors that could cause actual results to differ materially from expectations, please refer to the risk factors described in our filings with the SEC.

Non-GAAP Financial Measures

Non-GAAP gross margins, operating expenses, and earnings per share exclude restructuring charges, share-based compensation expenses, amortization of the debt discount and debt issuance costs associated with our convertible notes, charges related to acquisition and divestiture activities and acquisition-related intangible-asset amortization. This presentation contains references to certain non-GAAP financial measures and should be viewed in conjunction with our press releases and supplementary information on our website (www.inseego.com/investors) which present a complete reconciliation of GAAP and Non-GAAP results.



Inseego 4G/5G Device-to-Cloud Solutions Enable Transformation of the Global Economy



1.1M+ Global SaaS subscriptions under contract		11 Aviation customer deployments	Tens of Millions devices shipped	Presence in over 50 markets worldwide	~820 employees globally	~\$202M trailing 12 months revenue
~440K Ctrack vehicle tracking & management	~670K Subscription Management (incl. enterprise customers)					

Transformation to Inseego 2.0

GROWTH & DELEVERAGE



- Deliver New High Margin Products and Services
- Focus on High Growth Markets
- Grow Adj. EBITDA – Generate Cash to Deleverage Balance Sheet

PLAN & EXECUTE ON NEW STRATEGY



- Launched Inseego 2.0 with 3 Year Growth Strategy
- 2018-2019 Development of Comprehensive 5G Portfolio
- 1st Mover in Aviation Vertical (Ctrack)

RESTRUCTURING & CREATE FOCUS



- Eliminated Near-Term Liquidity Risk
- Annualized OPEX Reduction Greater than \$30M
- New Management Team

Leadership Team



DAN MONDOR
Chairman & CEO
SPECTRALINK | MITEL
CONCURRENT | NORTEL



STEVE SMITH
EVP & CFO
TETRAVUE | MICROPOWER
XITRON | APPLIED MICRO



ASHISH SHARMA
CMO & EVP IoT & Mobile Solutions
SPECTRALINK | GRAYMATICS
ERICSSON | QUALCOMM



JOHN WELDON
SVP Enterprise SaaS Solutions
VERIZON | TELOGIS
COMTECH



DOUG KAHN
EVP Operations & Customer Success
VISPERO | TOMTOM | HP



SIMON RAYNE
SVP & Managing Director
UK, EMEA & APAC
SPECTRALINK | MICROSOFT | SONY/ERICSSON



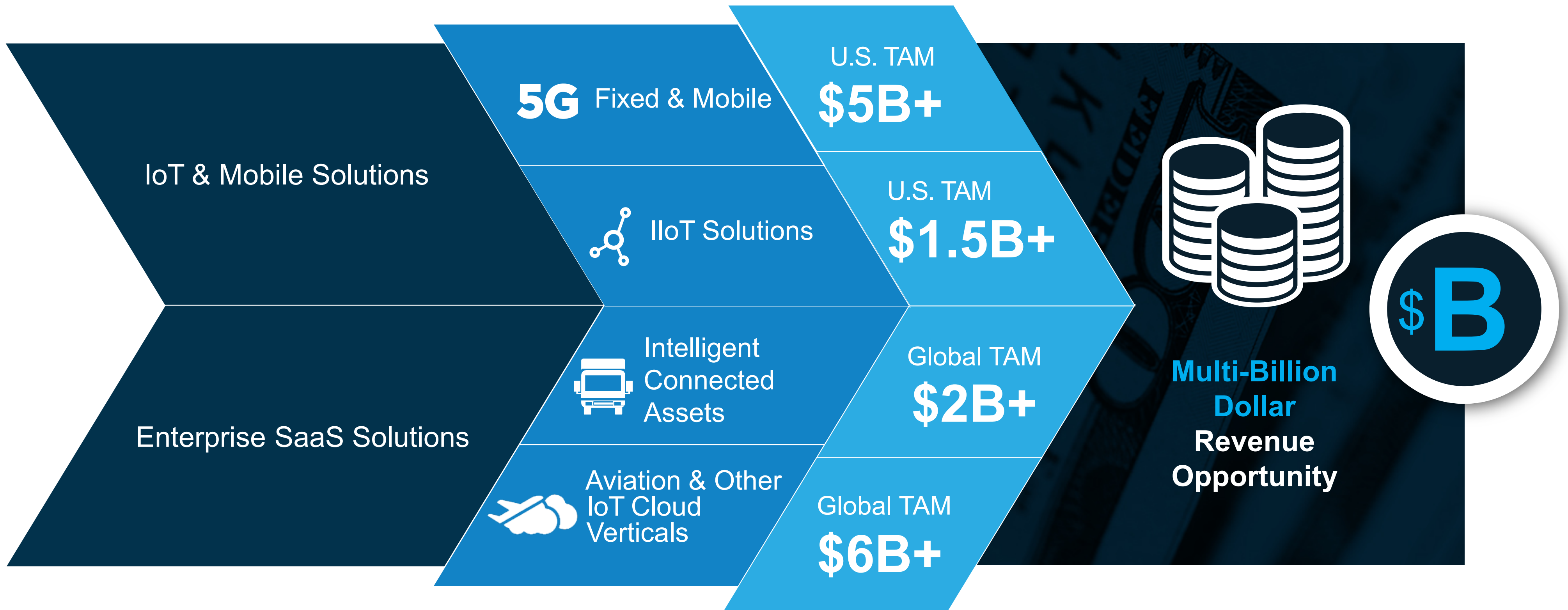
MARK FRISCH
SVP Service Providers, Americas
ERICSSON | NORTEL | COMSAT



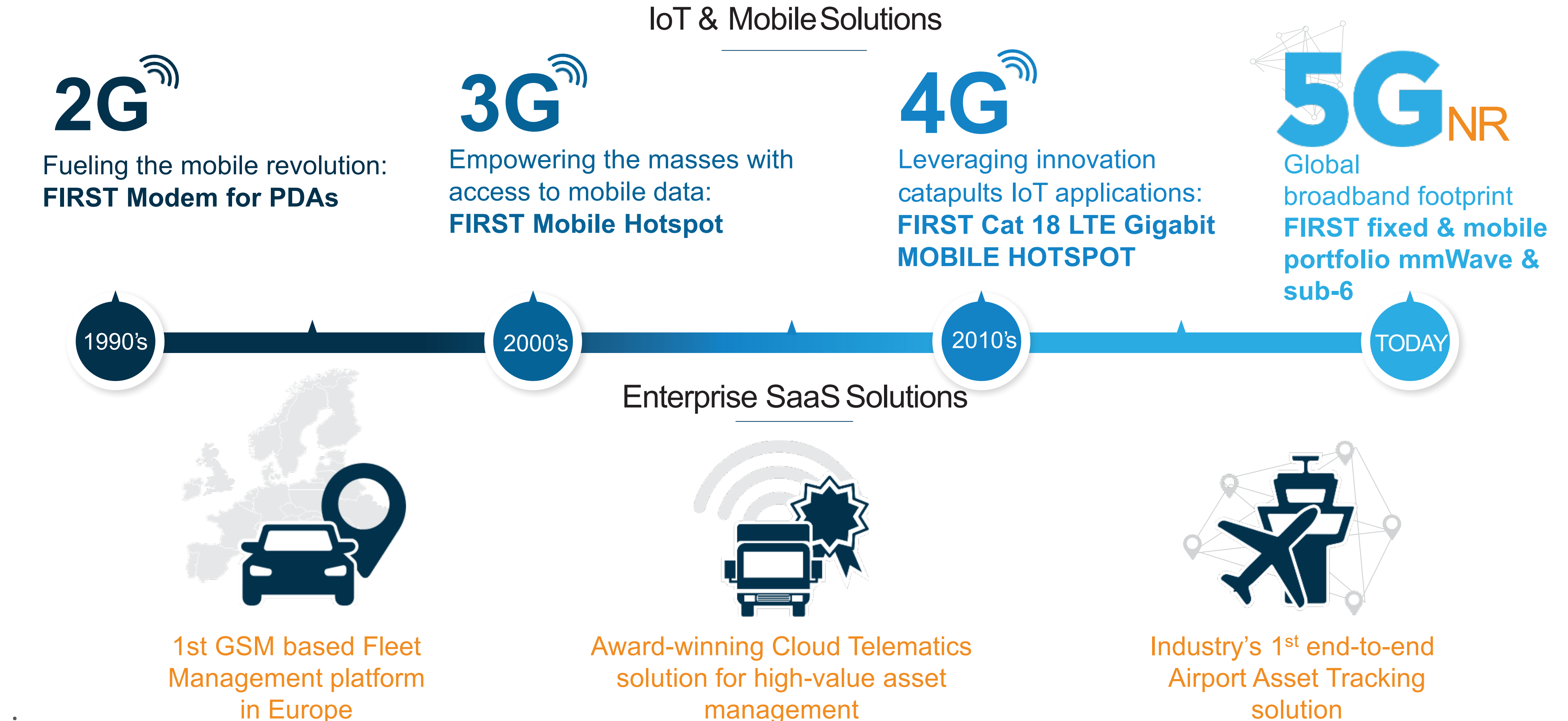
RICK HARRIS
SVP Enterprise, Americas
SYMANTEC | IBM | NORTEL

5G and IoT Device-to-Cloud Growth Opportunity*

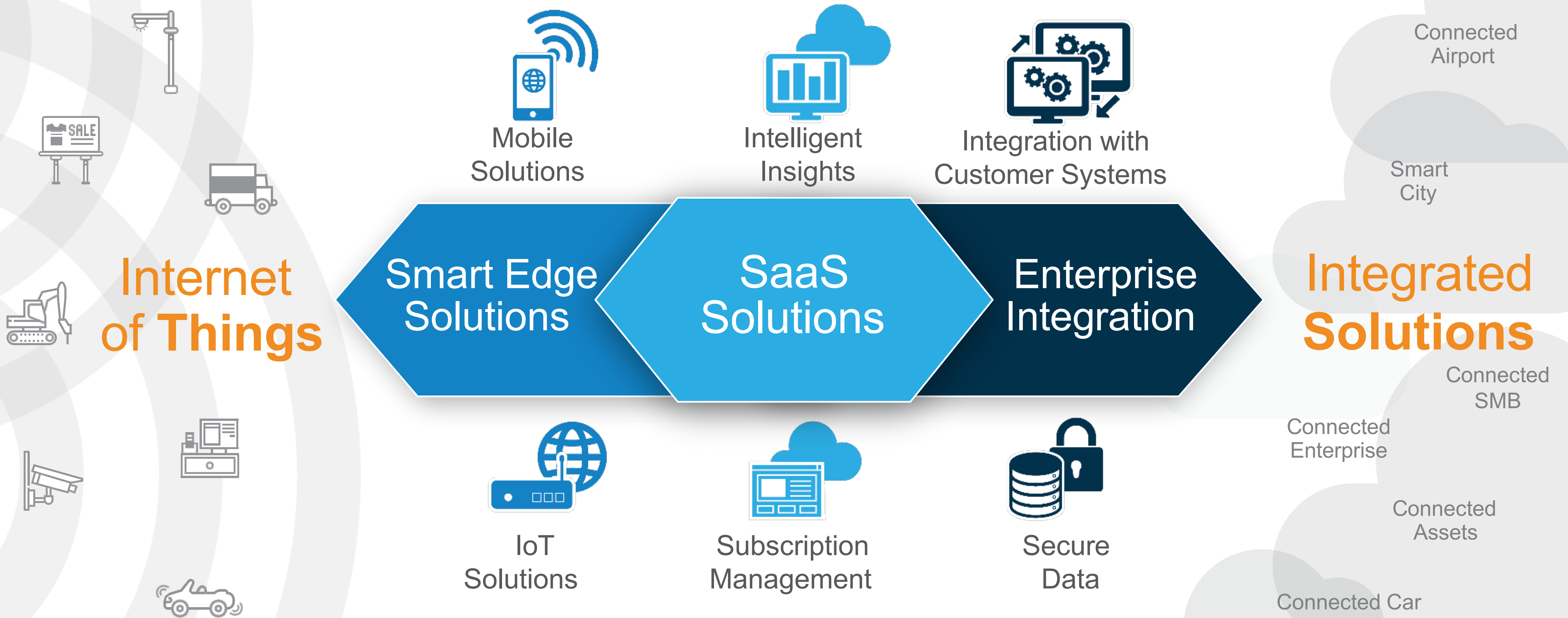
* Annual



Inseego Firsts - Mobilizing the Intelligent Enterprise



5G Secure Device-to-Cloud Solution



The Trillion Dollar Global Economic Impact

5G

A UNIFIED GLOBAL PLATFORM

190+

GLOBAL OPERATORS CONFIRMED
TRIALS/DEPLOYMENT

BT Telia
OPTUS Singtel
vodafone T-Mobile KDDI
verizon Sprint Bell AT&T Telefonica

3

KEY RANGES OF NEW SPECTRUM

Sub 6 GHz

28 GHz

39 GHz

Inseego #Making5GReal



5G Fixed Wireless

N. America: Support world's first 5G fixed wireless launch with Verizon

Asia-Pac: Selected by Tier-One operator for 5G NR sub-6GHz



Full 5G NR Portfolio

Inseego introduces complete 5G NR portfolio for Mobile, Fixed Wireless and IIoT



5G NR Mobile 2019

North America: Verizon announces Inseego 5G mmWave mobile hotspot



Asia-Pac: Telstra announces Inseego 5G sub-6GHz mobile hotspot

4G/5G_{NR}

Common Platform

- Rapid deployment into new Operators
- Foundation for new categories
- Proven, proprietary antenna design

Designed and Developed in USA

- Superior security
- Controlled development



Fixed Wireless Routers



Mobile Hotspots



IIoT Gateways



Intelligent Connected Assets

Unified Platform

360° Visibility

- Vehicle
- Driver
- Cargo

Safety, Security and ROI



Light Commercial
Vehicle Management



Heavy Commercial
for Enterprises

insee**go**



Aviation Asset Management
High Growth, Nascent Market

- Purpose-Built for Aviation
- Strategic Partnership: KLM

Inseego Device-to-Cloud Solutions Trusted by Blue Chip Companies

Fortune 500 Customers and Partners // Government and Enterprise Customers

IoT Solutions



Mobile Solutions



Enterprise SaaS Solutions

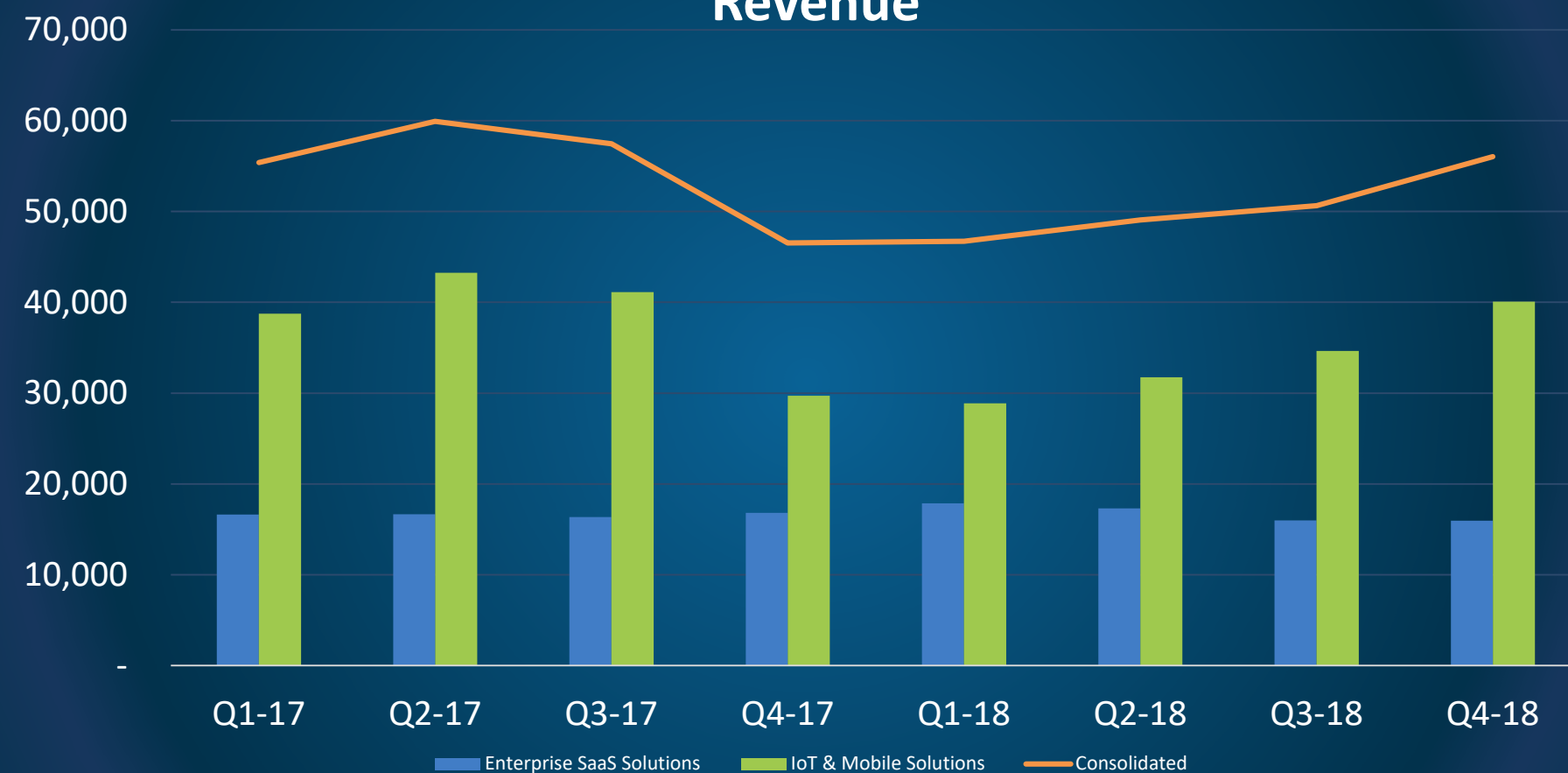


The background is a deep blue with a complex, three-dimensional pattern of overlapping, wavy layers that create a sense of depth and movement, resembling a stylized ocean or a modern architectural facade.

Financials

Q4 2018 Results **Record Adjusted EBITDA**

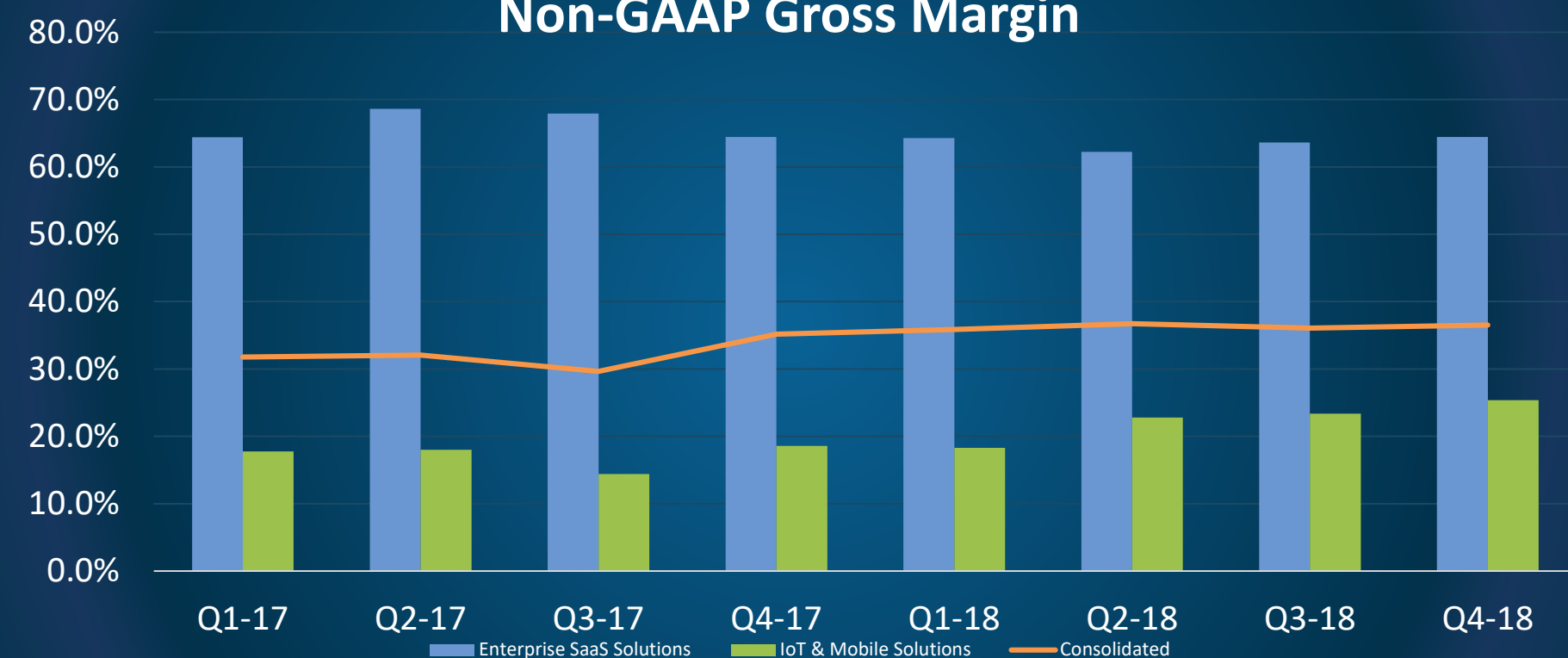
Revenue



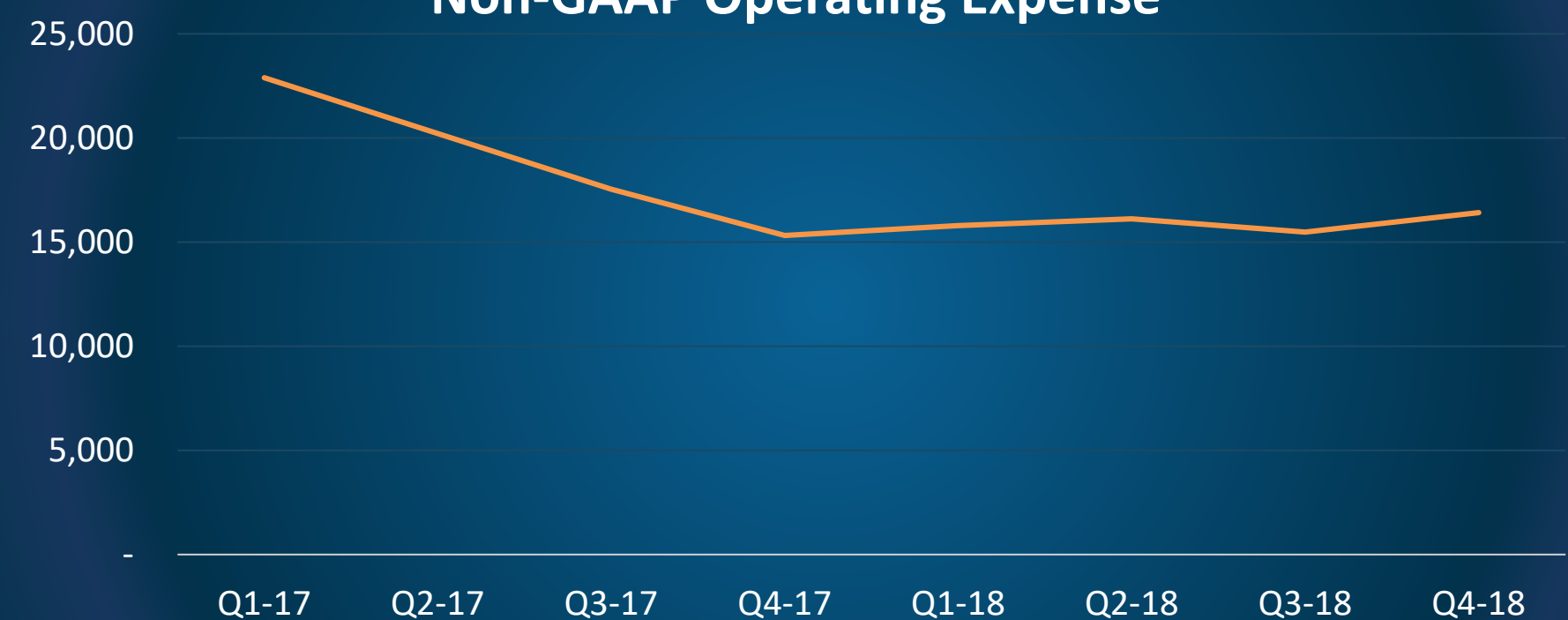
Adjusted EBITDA



Non-GAAP Gross Margin



Non-GAAP Operating Expense



Inseego Target Operating Model

KEY GROWTH DRIVERS

- 5G Fixed and Mobile
- Accelerating SMB/Fleet Telematics Growth
- Aviation Plus New IoT Cloud Verticals
- Industrial IoT

TARGET

- | | |
|---------------------------|------------|
| • Revenue Growth | > 25% CAGR |
| • Adj. EBITDA Margin | > 15 - 20% |
| • FCF as % of Adj. EBITDA | > 60% |
| • Net Leverage Ratio | 2x |



Investment Highlights



Management Team with Proven Track Record



5G, Industrial IoT and Cloud are **Growth Drivers**



Recurring Revenue, High Margin Enterprise SaaS Solutions



Early Mover Advantage in Emerging 5G Device-to-Cloud Market



Deleverage and Strengthen the Balance Sheet

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Global HQ: San Diego, CA

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THANK YOU