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## **Novatel Wireless Named 2007 Andrew Seybold Choice Award Finalist**

### **Merlin XU870 HSDPA ExpressCard Selected as One of Four Finalists for Most Innovative Wireless Device**

SAN DIEGO, Mar 21, 2007 (BUSINESS WIRE) -- Novatel Wireless, Inc. (Nasdaq:NVTL), a leading provider of wireless broadband access solutions, today announced that its Merlin(TM) XU870 HSDPA 7.2 ExpressCard has been named a finalist in the "Most Innovative Wireless Device" category for the 2007 Andrew Seybold Choice Awards. The "Most Innovative Wireless Device" award honors ground-breaking wireless products which have made a powerful impact on the wireless mobility marketplace and the world of connectivity. The Merlin XU870 ExpressCard is one of four award finalists in the category.

"We are very honored to be selected as a finalist for this prestigious award," said Brad Weinert, acting chief executive officer of Novatel Wireless. "This public acknowledgement demonstrates the Merlin XU870 ExpressCard's advanced technology and Novatel Wireless' continued leadership in the market. With the introduction of innovative products like the Merlin XU870, Novatel Wireless reaffirms its position as a positive force driving the wireless marketplace."

The Andrew Seybold Choice Award product finalists for "Most Innovative Wireless Device" were chosen based on level of innovation, benefits to the marketplace, functionality, features, pricing and usability. As the world's first HSDPA broadband wireless ExpressCard, Novatel Wireless' Merlin XU870 exemplifies the innovation and market impact required of the award candidates. The Merlin XU870 allows mobile workers to access data anywhere in North America or Europe at high speeds and increased bandwidth capabilities, providing on-the-go productivity.

"The competition was fierce, but Novatel Wireless is an exemplary company which has positively contributed to the world of wireless mobility and connectivity," said Andy Seybold, the senior partner of Andrew Seybold, Inc. "The Merlin XU870, the industry's first ExpressCard, has made an impact on the wireless industry and set the standard with its speed, capacity and mobile capabilities. The Merlin XU870 handles HSDPA/UMTS not only in the United States, but also in the rest of the world, which we feel is indicative of Novatel Wireless' understanding of the market."

The Andrew Seybold Choice Awards "Most Innovative Wireless Device 2007," as well as five other category winners, will be announced at the Andrew Seybold Wireless Dinner at the Peabody Hotel in Orlando, Fla. on March 27, 2007, the first night of CTIA Wireless 2007. For the past ten years, Andrew Seybold has been an influential figure in the mobile and wireless industry. These awards were created to honor the most innovative wireless mobility products and concepts. For more information about the Andrew Seybold Choice Awards, please visit [http://www.outlook4mobility.com/awards\\_closed.htm](http://www.outlook4mobility.com/awards_closed.htm).

For more information on the Merlin XU870 HSDPA 7.2 ExpressCard from Novatel Wireless, please visit <http://www.novatelwireless.com> or visit the Novatel Wireless booth (4366) at CTIA Wireless 2007 in Orlando Fla., from March 27-29, 2007.

#### **ABOUT NOVATEL WIRELESS**

Novatel Wireless, Inc. is revolutionizing wireless communications. The company is a leader in the design and development of innovative wireless broadband access solutions based on 3G WCDMA (HSDPA & UMTS), CDMA and GSM technologies. Novatel Wireless' Merlin(TM) PC Cards and ExpressCards, Expedite(R) Embedded Modules, MobiLink(TM) Communications Software Suite, Ovation(TM) Fixed Mobile Convergence Products and Conversa(TM) Software Suite enable high-speed wireless access. The company delivers innovative 3G solutions to operators, distributors and vertical markets worldwide. Headquartered in San Diego, California, Novatel Wireless is listed on NASDAQ: NVTL. For more information please visit [www.novatelwireless.com](http://www.novatelwireless.com). (NVTLG)

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

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