
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K/A

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 27, 2015

NOVATEL WIRELESS, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction
of Incorporation)

000-31659
(Commission
File Number)

86-0824673
(I.R.S. Employer
Identification number)

9645 Scranton Road
San Diego, CA 92121
(Address of Principal Executive Offices) (Zip Code)

(858) 812-3400
(Registrant's telephone number, including area code)

Not Applicable
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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EXPLANATORY NOTE

On April 1, 2015, Novatel Wireless, Inc. (the “Company”) filed with the Securities and Exchange Commission a Current Report on Form 8-K, dated March 26, 2015 (the “Form 8-K”), in connection with the Company’s acquisition of R.E.R. Enterprises, Inc. (“RER”) and its wholly owned subsidiaries, Feeney Wireless, LLC and Feeney Wireless IC-DISC, Inc. This Current Report on Form 8-K/A amends Item 9.01 of the Form 8-K to present certain historical financial statements of RER and its consolidated subsidiaries and certain unaudited pro forma financial information of the Company relating to the effects of the acquisition and should be read in conjunction with the Form 8-K.

Item 9.01 Financial Statements and Exhibits.

(a) *Financial Statements of Businesses Acquired.*

The audited historical financial statements of RER and its consolidated subsidiaries as of and for the year ended December 31, 2014 are filed as Exhibit 99.1 to this Current Report on Form 8-K/A and are incorporated herein by reference.

(b) *Pro Forma Financial Information.*

The unaudited pro forma consolidated financial statements of the Company as of and for the year ended December 31, 2014, which have been prepared to give effect to the acquisition and other related transactions, are filed as Exhibit 99.2 to this Current Report on Form 8-K/A and are incorporated herein by reference. The unaudited pro forma combined condensed financial statements are presented for informational purposes only and do not purport to represent what the Company’s results of operations or financial position would have been had the transactions reflected occurred on the dates indicated or to project the Company’s financial position as of any future date or the Company’s results of operations for any future period.

(d) *Exhibits.*

Exhibit No.	Description
23.1	Consent of McGladrey LLP
99.1	Audited consolidated financial statements of R.E.R. Enterprises, Inc. as of and for the year ended December 31, 2014 and related notes to the consolidated financial statements.
99.2	Unaudited pro forma combined condensed financial statements as of and for the year ended December 31, 2014.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NOVATEL WIRELESS, INC.

Date: June 3, 2015

By: /s/ Lance Bridges

Lance Bridges

Senior Vice President and General Counsel

CONSENT OF INDEPENDENT AUDITOR

We consent to the incorporation by reference in these Registration Statements (Nos.333-202648; 333-190879; 333-190878; 333-176490; 333-176489; 333-163033; 333-163032; 333-145482; 333-139730; 333-53692) on Form S-8 and (No. 333-194605) on Form S-3 of Novatel Wireless, Inc. of our report dated June 3, 2015, relating to our audit of the consolidated financial statements of R.E.R. Enterprises, Inc. DBA Feeney Wireless as of and for the year ended December 31, 2014, included in this Current Report on Form 8-K/A.

/s/ McGladrey LLP

Irvine, California
June 3, 2015

R.E.R. Enterprises, Inc. DBA Feeney Wireless

Consolidated Financial Statements
December 31, 2014

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Independent Auditor's Report

To the Shareholders of
R.E.R. Enterprises, Inc. DBA Feeney Wireless
Eugene, Oregon

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of R.E.R. Enterprises, Inc. DBA Feeney Wireless, which comprise the consolidated balance sheet as of December 31, 2014 and the related consolidated statements of income, changes in retained earnings, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of R.E.R. Enterprises, Inc. DBA Feeney Wireless as of December 31, 2014, and the results of its operations and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

/s/ McGladrey LLP

Irvine, California
June 3, 2015

R.E.R. Enterprises, Inc. DBA Feeney Wireless

Consolidated Balance Sheet
December 31, 2014

Assets

Current Assets	
Cash and cash equivalents	\$ 22,198
Accounts receivable, net	4,458,242
Inventory, net	3,153,206
Prepaid expenses	453,306
Total current assets	8,086,952
Property and Equipment, net	534,435
Other Assets	
Intangible assets, net	86,609
Security deposits	20,558
Total assets	\$ 8,728,554

Liabilities and Shareholders' Equity

Current Liabilities	
Line of credit	\$ 158,442
Accounts payable	4,268,273
Accrued liabilities	731,541
Customer deposits	507,000
Deferred revenue	323,495
Due to shareholders	50,612
Other current liabilities	155,337
Current portion of long-term debt	33,333
Current portion of long-term capital lease	168,515
Total current liabilities	6,396,548
Deferred Revenue, less current portion	78,889
Long-Term Capital Lease, less current portion	245,833
Total liabilities	6,721,270
Commitments and Contingencies	
Stockholders' Equity	
Capital stock, no par value; 750 shares authorized; 750 shares issued and outstanding	10,100
Retained earnings	1,997,184
Total stockholders' equity	2,007,284
Total liabilities and stockholders' equity	\$ 8,728,554

See Notes to Consolidated Financial Statements.

R.E.R. Enterprises, Inc. DBA Feeney Wireless

Consolidated Statement of Income
Year Ended December 31, 2014

Revenue	\$ 21,752,647
Cost of revenue	13,495,060
Gross profit	<u>8,257,587</u>
Operating costs and expenses:	
Research and development	1,466,772
Sales and marketing	3,420,385
General and administrative	3,349,464
Total operating costs and expenses	<u>8,236,621</u>
Operating income	20,966
Other income (expense):	
Other income, net	13,560
Gain on disposal of assets	15,988
Interest income	99
Interest expense	(17,235)
Net income	<u>\$ 33,378</u>

See Notes to Consolidated Financial Statements.

R.E.R. Enterprises, Inc. DBA Feeney Wireless

**Consolidated Statement of Changes in Retained Earnings
Year Ended December 31, 2014**

Retained earnings, beginning of year	\$ 2,370,075
Net income	33,378
Distributions to shareholders declared in 2014	(406,269)
Retained earnings, end of year	<u>\$ 1,997,184</u>

See Notes to Consolidated Financial Statements.

R.E.R. Enterprises, Inc. DBA Feeney Wireless

Consolidated Statement of Cash Flows
Year Ended December 31, 2014

Cash Flows From Operating Activities	
Net income	\$ 33,378
Adjustments to reconcile net income to net cash used in operating activities:	
Depreciation and amortization	199,352
Gain on disposal of property and equipment	(15,988)
Provisions for accounts receivable	(4,296)
Provisions for inventory	60,032
Increase (decrease) in cash caused by changes in operating assets and liabilities:	
Accounts receivable	(1,075,321)
Inventory	(2,046,839)
Prepaid expenses	(221,434)
Security deposits	4,857
Accounts payable	2,782,543
Accrued liabilities	(123,670)
Customer deposits	201,503
Deferred revenue	25,049
Other current liabilities	(19,102)
Net cash used in operating activities	<u>(199,936)</u>
Cash Flows From Investing Activities	
Purchases of property and equipment	(95,989)
Proceeds from disposition of property and equipment	15,988
Cash paid for patent licensing costs	(12,414)
Net cash used in investing activities	<u>(92,415)</u>
Cash Flows From Financing Activities	
Net proceeds from line of credit	158,442
Repayments on long-term debt	(100,000)
Repayments on capital lease borrowings	(52,734)
Distributions to shareholders declared and paid in 2014	(355,657)
Distributions to shareholders declared in 2013 and paid in 2014	(42,215)
Net cash used in financing activities	<u>(392,164)</u>
Net decrease in cash and cash equivalents	<u>(684,515)</u>
Cash and Cash Equivalents, beginning of year	706,713
Cash and Cash Equivalents, end of year	<u>\$ 22,198</u>
Supplemental disclosures of cash flow information	
Cash paid for:	
Interest on debt	<u>\$ 17,235</u>
Schedule of Noncash Investing and Financing Activities	
Distributions to shareholders declared but not paid	<u>\$ 50,612</u>
Equipment acquired through capital leases	<u>\$ 329,824</u>
Prepaid licenses acquired through capital leases	<u>\$ 91,962</u>

See Notes to Consolidated Financial Statements.

Note 1. Nature of Operations and Summary of Accounting Policies

Nature of operations: R.E.R. Enterprises, Inc. ("RER"), a small business corporation ("S corporation"), was incorporated on September 25, 2000 under the laws of the state of Oregon. RER is the holding company of Feeney Wireless, LLC, a wholly owned subsidiary.

Feeney Wireless, LLC is a single member limited liability company that was formed on March 16, 2007 pursuant to the laws of the state of Oregon. Feeney Wireless, LLC is the parent company of Fifty B, LLC and Feeney Wireless IC-DISC, Inc. Fifty B, LLC is a single member limited liability company that was formed on November 16, 2010 pursuant to the laws of the state of Oregon and remains licensed but is currently inactive. Feeney Wireless IC-DISC, Inc. is an interest charge-domestic international sales corporation that was formed on December 30, 2013 pursuant to the laws of the state of Delaware.

RER, Feeney Wireless, LLC, Fifty B, LLC and Feeney Wireless IC-DISC, Inc., collectively, are referred to as the "Company" in these consolidated financial statements.

The Company develops and sells solutions for the integration of wireless communications into business processes. Its product portfolio includes private labeled cellular routers, in-house designed and assembled cellular routers, high-end wireless surveillance systems, modems, computers and software, along with associated hardware purchased from major industry suppliers. Its service portfolio includes consulting, systems integration and device management services. These products and services are sold to private and public entities throughout the United States and Canada.

Change in ownership: In 2014, the Company's majority shareholder transferred 25 percent of their shares to a related party.

A summary of the Company's accounting policies is as follows:

Principles of consolidation: The consolidated financial statements include the accounts of RER, Feeney Wireless, LLC, Fifty B, LLC and Feeney Wireless IC-DISC, Inc. All material intercompany balances and transactions have been eliminated in the consolidation.

Basis of presentation: The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Cash and cash equivalents: For the purposes of the consolidated statement of cash flows, the Company considers cash equivalents to be cash and other temporary investments which are readily convertible to cash and with a maturity of three months or less at the time of acquisition. The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company did not experience any losses in such accounts in the year ended December 31, 2014.

Accounts receivable: The Company carries its accounts receivable at cost less an allowance for doubtful accounts. On a periodic basis, the Company evaluates its accounts receivable and establishes an allowance for doubtful accounts based upon the Company's history of past write-offs, collections and current credit conditions. A receivable is considered past due if payments have not been received by the Company for 90 days. Shortly after that time, the Company will turn the account over for collection. Amounts are written off as uncollectible when the Company has exhausted all attempts at collection. The allowance for doubtful accounts was \$52,637 at December 31, 2014. No interest is charged on past due accounts.

Notes to Consolidated Financial Statements

Note 1. Nature of Operations and Summary of Accounting Policies (Continued)

Approximately 42 percent of the Company's accounts receivable was from two customers at December 31, 2014, each of which individually made up greater than 10 percent of total accounts receivable at December 31, 2014. Approximately 10 percent of the Company's total revenues came from one customer for the year ended December 31, 2014.

Inventory: Inventory consists of modems, computers, wireless components and assemblies. Inventory is held for sale, stated at the lower of cost or market and calculated based upon the historical cost method. The Company establishes an inventory allowance based upon excess and obsolete inventories. For the year ended December 31, 2014, approximately 35 percent of the Company's total inventory purchases came from two vendors.

Property, equipment and depreciation: Property and equipment are stated at cost less accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, generally three to five years. Leasehold improvements are amortized over the shorter of the life of the lease or the estimated useful life. Expenditures for maintenance, repairs and renewals of minor items are expensed as incurred. Major renewals and leasehold improvements are capitalized. Upon disposition, the cost and related accumulated depreciation are removed from the accounts and the resulting gain or loss is reflected in operations for the period.

For long-lived assets other than goodwill, ASC 360-10, *Property, Plant and Equipment-Impairment or Disposal of Long-Lived Assets*, requires the evaluation for impairment whenever events or changes in circumstances have indicated that an asset may not be recoverable. Long-lived assets evaluated for impairment are grouped with other assets to the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities. If the sum of the projected undiscounted cash flows (excluding interest charges) is less than the carrying value of the assets, the assets will be written down to the estimated fair value and such loss is recognized in income from continuing operations in the period in which the determination is made. No impairment of long-lived assets occurred during the year ended December 31, 2014.

Intangible assets and amortization: Intangible assets consist of various patents the Company has obtained for its wireless communication devices. Costs incurred for submitting the applications to the United States Patent and Trademark Office for these patents have been capitalized. Patent costs are amortized using the straight-line method over their estimated useful life of 17 years. The Company amortizes patent costs once a filing receipt is received from the Patent Office stating the patent serial number and filing date.

Changes in circumstances, such as a dramatic loss of market share or a significant decline in the Company's viability, could result in actual useful lives of long-lived assets differing from initial estimates. In cases where the Company determines that the useful life of a long-lived asset should be revised, the net book value is amortized or depreciated over its revised remaining useful life.

Revenue recognition: Revenue from product sales is generally recognized upon the delivery of the product to the customer. Commission revenue is recognized upon activation of a customer on a wireless network. Consulting revenue is recognized when services are performed. The Company records deferred revenue for cash payments received from customers in advance of when all revenue recognition criteria are met.

For multiple element arrangements, total consideration received from customers is allocated to each element based on the relative selling price. This may include hardware and post contract support ("PCS") such as extended warranties and product maintenance agreements. The accounting guidance establishes a hierarchy to determine the selling price to be used for allocating revenue to deliverables as

Notes to Consolidated Financial Statements

Note 1. Nature of Operations and Summary of Accounting Policies (Continued)

follows: (i) vendors specific objective evidence ("VSOE"), (ii) third party evidence ("TPE"), and (iii) best estimate of selling price ("BESP"). Because the Company has neither VSOE nor TPE, revenue is allocated based upon the Company's BESP. The objective of BESP is to determine the price at which the Company would transact a sale of the product, or a service if sold on a stand-alone basis. BESP for product or services is determined considering multiple factors, including, but not limited to, historical pricing practices, current market trends, customer class and distribution channel, and gross margin objectives.

Amounts allocated to the delivered hardware are recognized at the time of the sale provided all other revenue recognition criteria have been met. Amounts allocated to other deliverables, generally PCS, are based upon BESP and are recognized in the period in which all revenue recognition criteria have been met, generally ratably over the term of the PCS agreement.

Advertising costs: The cost of advertising is expensed as incurred. Advertising expense for the year ended December 31, 2014 was \$22,848. Advertising expense is included in sales and marketing expenses in the accompanying consolidated statement of income.

Shipping and handling: Shipping and handling fees billed to customers are recorded as sales revenue, while the related shipping and handling costs are included in the cost of revenue.

Research and development costs: Research and development costs are expensed as incurred.

Deferred revenue: The Company records revenue from the sales of extended warranties and product maintenance agreements as deferred revenue. Revenue from product maintenance agreements is recognized on a monthly basis over the term of each corresponding agreement. Deferred revenue is recorded as long-term when that the contract term exceeds one year from the date of the consolidated balance sheet.

The Company also records revenue from the sales of product warranties on certain products as deferred revenue. These products carry an initial manufacturer's warranty and the Company sells an extended warranty to cover a period subsequent to the manufacturer's warranty. The Company recognizes revenue on the sale of the extended warranty over the period covered by the contract. The Company does not expect future obligations under these warranties to exceed their sales price and, therefore, no additional liability in excess of the deferred revenue has been recorded. While the Company believes that the recorded amount is adequate, the ultimate liability may be in excess of, or less than, the liability currently reported. As new information becomes known, management will adjust deferred revenue as necessary and such adjustments will be included in the period in which the revisions are determined.

Warranty obligation: The Company evaluates historical warranty costs and revenue volumes together to anticipate future warranty costs. The Company generally provides a one year standard warranty on all products manufactured by the Company.

Customer deposits: Customer deposits represent advance payments from customers prior to the delivery of products, based upon sales contracts. Customer deposits are recognized in revenue upon the shipment of products.

Income taxes: Effective October 1, 2000, the Company elected to be treated as an S corporation for federal and state income tax purposes. Taxable income of the S corporation is included in the income tax returns of the S corporation's shareholders in accordance with the provisions of the Internal Revenue Code. As a result, the consolidated financial statements reflect no provision for income taxes.

Notes to Consolidated Financial Statements

Note 1. Nature of Operations and Summary of Accounting Policies (Continued)

The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Company is not subject to U.S. federal, state or local income tax examinations by tax authorities for years before 2012 in jurisdictions where tax returns have been filed, as the statute of limitations has expired for those years.

Interest and penalties associated with unrecognized tax benefits are included within general and administrative expense in the consolidated statement of income.

Use of estimates: The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates and assumptions made by management are used for, but not limited to, the allowance for doubtful accounts; the recoverability of the carrying value of long-lived assets, including intangible assets; and the relative selling prices of arrangements with multiple deliverables. Actual results could differ from those estimates.

Recent accounting pronouncements: In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which supersedes existing revenue recognition standards including most industry-specific revenue recognition guidance. The standard is effective for annual periods beginning after December 31, 2016. Early adoption is not permitted. The Company is currently evaluating the potential impact of ASU 2014-09 on its consolidated financial statements.

In January 2015, the FASB issued ASU 2015-01, *Income Statement—Extraordinary and Unusual Items (Subtopic 225-20)*, which eliminates the accounting concept of extraordinary items for periods beginning after December 15, 2015. The Company does not anticipate the adoption of ASU 2015-01 to have a material impact on its consolidated financial statements.

Note 2. Inventory

Inventory consisted of the following at December 31, 2014:

Raw materials	\$ 3,186,133
Finished goods	66,643
Allowance for obsolete inventory	(99,570)
	<u>\$ 3,153,206</u>

Note 3. Property and Equipment

Property and equipment consisted of the following at December 31, 2014:

Furniture and fixtures	\$ 837,996
Autos and trucks	48,980
Software	85,756
Leasehold improvements	123,036
Accumulated depreciation	(561,333)
	<u>\$ 534,435</u>

Notes to Consolidated Financial Statements

Note 3. Property and Equipment (Continued)

Depreciation expense for the year ended December 31, 2014 was \$193,464. At December 31, 2014, total property and equipment held under capital leases amounted to \$391,313 with accumulated depreciation of \$65,627.

Note 4. Intangible Assets

Intangible assets consisted of the following at December 31, 2014:

Patents	\$	102,709
Accumulated amortization		<u>(16,100)</u>
	\$	<u>86,609</u>

Amortization expense for the year ended December 31, 2014 was \$5,888. Amortization expense for the years ending after 2014 is expected to be as follows: 2015, \$5,965; 2016, \$5,965; 2017, \$5,965; 2018, \$5,965; 2019, \$5,965; thereafter, \$56,784. The weighted-average remaining useful life of the patents was approximately 15 years at December 31, 2014.

Note 5. Lines of Credit

On November 23, 2011, the Company entered into a revolving line of credit with U.S. Bank, N.A. The maximum indebtedness permitted under this agreement is \$2,000,000, subject to monthly borrowing base calculations based upon levels of accounts receivable and inventory. Subsequent to December 31, 2014, the Company increased the maximum borrowing under this line to \$3,000,000. Borrowings under this line of credit bear interest at a variable rate based upon the prime rate plus 0.5 percent, per annum, payable monthly with a minimum interest rate of 4 percent (effective interest rate of 4 percent for the year ended December 31, 2014). The line of credit expired May 31, 2015. The line is secured by the assets of the Company and is guaranteed by a shareholder. The amount outstanding on this line of credit was \$158,442 at December 31, 2014.

Note 6. Long-Term Debt

Long-term debt consisted of the following at December 31, 2014:

Note payable to U.S. Bank, N.A., with principal payments of \$8,333 per month, plus interest at 4.00 percent, due April 2015. The loan is secured by assets of the Company.	\$	33,333
Less current portion		<u>(33,333)</u>
Long-term portion	\$	<u>—</u>

Note 7. Leases

The Company leases property from various unrelated third parties for its office space and warehouses. The operating leases contain expiration dates through January 2018 with terms calling for monthly lease payments. Substantially all of the executory costs are paid by the lessee.

Notes to Consolidated Financial Statements

Note 7. Leases (Continued)

The amounts charged to rent expense for the year ended December 31, 2014 totaled \$299,090. Future minimum payments required under the non-cancelable, long-term operating leases were as follows at December 31, 2014:

Years Ending December 31,		
2015	\$	218,500
2016		222,600
2017		229,800
2018		19,200
	\$	<u>690,100</u>

During 2012, the Company acquired \$39,081 of equipment under a capital lease that expires in August 2017. Minimum payments under the lease are \$2,283 per quarter with an effective interest rate of 6.25 percent.

During 2012, the Company acquired \$19,641 of equipment under a capital lease that expires in September 2017. Minimum payments under the lease are \$1,140 per quarter with an effective interest rate of 5.99 percent.

During 2014, the Company acquired \$40,875 of equipment under a capital lease that expires in February 2017. Minimum payments under the lease are \$3,675 per quarter with an effective interest rate of 5.99 percent.

During 2014, the Company acquired \$184,860 of equipment under a capital lease that expires in September 2019. Minimum payments under the lease are \$10,123 per quarter with an effective interest rate of 3.81 percent.

During 2014, the Company acquired \$20,000 of equipment under a capital lease that expires in December 2019. Minimum payments under the lease are \$1,149 per quarter with an effective interest rate of 5.61 percent.

During 2014, the Company acquired \$91,962 of licenses under a capital lease that expires in October 2015. Minimum payments under the lease are \$24,491 per quarter with an effective interest rate of 14.11 percent.

During 2014, the Company acquired \$84,089 of equipment under a capital lease that expires in October 2017. Minimum payments under the lease are \$7,616 per quarter with an effective interest rate of 6.50 percent.

Notes to Consolidated Financial Statements

Note 7. Leases (Continued)

The maturity of capital lease obligations were as follows at December 31, 2014:

Years Ending December 31,	Gross Lease Payment	Less Amount Representing Interest	Principal Portion
2015	\$ 188,573	\$ 20,058	\$ 168,515
2016	103,943	9,706	94,237
2017	83,091	4,780	78,311
2018	45,088	2,156	42,932
2019	30,825	472	30,353
Total	451,520	37,172	414,348
Less current portion			(168,515)
Long-term portion			\$ 245,833

Note 8. Distribution Declared

During 2014, the Company declared a distribution of \$50,612 to the shareholders of record on December 31, 2014, which was paid in May 2015. There were no stated terms or interest. The shareholders consist of the chairman and the chief executive officer, who owned 100 percent of the shares outstanding at December 31, 2014.

Note 9. Retirement Plan

The Company sponsors a 401(k) Salary Deferral Plan covering substantially all employees. In 2010, the Company adopted a plan which allows for a discretionary match and a mandatory contribution of 3 percent of compensation for all eligible employees. In 2012, the Company amended the plan to no longer require a mandatory contribution of 3 percent. The discretionary match contribution vests over five years, beginning in year two of eligibility. As of December 31, 2014, the Company recorded a discretionary match contribution and balance due to the plan of \$95,000, which was paid in March 2015.

Note 10. Accrued Liabilities

Accrued liabilities consisted of the following at December 31, 2014:

Accrued vacation	\$ 299,212
Accrued payroll	247,766
Accrued 401(k) discretionary match	95,000
Other accrued liabilities	89,563
	\$ 731,541

Note 11. Subsequent Event

The Company has evaluated subsequent events through June 3, 2015, which is the date the consolidated financial statements were available to be issued.

On March 27, 2015, the Company entered into an agreement and plan of merger (the "Agreement") with Novatel Wireless, Inc. ("Novatel") pursuant to which the Company and its wholly owned subsidiaries were acquired by Novatel. The Agreement and the transactions contemplated thereby were unanimously approved by the boards of directors of the Company and Novatel.

Total consideration paid by Novatel was approximately \$24.8 million, consisting of cash payments at closing of approximately \$9.3 million, \$1.5 million of which was placed into an escrow fund to serve as partial security for the indemnification obligations of the Company and its former shareholders, Novatel's assumption of \$0.5 million in certain transaction-related expenses incurred by the Company, and the future issuance of shares of Novatel's common stock valued at \$15.0 million to be issued in March 2016.

UNAUDITED PRO FORMA FINANCIAL INFORMATION

On March 27, 2015, Novatel Wireless, Inc. (“Novatel”) completed the acquisition of R.E.R. Enterprises, Inc. (“RER”) and its wholly-owned subsidiary and principal operating asset, Feeney Wireless, LLC, for approximately \$24.8 million in a combination of cash and Novatel common stock to be issued in March 2016. The acquisition and the subsequent payoff by Novatel of RER’s debt and certain of its capital leases was funded by a combination of Novatel’s existing cash resources and additional borrowings under its revolving credit facility. The RER acquisition will be accounted for under the acquisition method of accounting in accordance with the Financial Accounting Standards Board (“FASB”) Accounting Standard Codification (“ASC”) Topic 805, *Business Combinations*. The purchase price in excess of the amounts assigned to tangible and identifiable intangible assets acquired less liabilities assumed is recognized as goodwill.

Management has estimated the fair value of tangible and intangible assets acquired and liabilities assumed based on preliminary estimates and assumptions. These preliminary estimates and assumptions could change significantly during the purchase price measurement period as we finalize the valuations of the tangible and intangible assets. Any change could result in material variances between our future financial results and the amounts presented in these unaudited pro forma financial statements, including variances in fair values recorded, as well as expenses associated with these items.

The unaudited pro forma financial information is based on historical financial statements for both Novatel and RER. The unaudited pro forma combined condensed balance sheet as of December 31, 2014 gives effect to the RER acquisition as if it was completed on that date.

The unaudited pro forma combined condensed statement of operations for the year ended December 31, 2014 illustrates the effect of the acquisition of RER had it occurred on January 1, 2014, and was derived from the historical consolidated statement of income for RER for the year ended December 31, 2014, combined with Novatel’s historical consolidated statement of operations for the year ended December 31, 2014.

The unaudited pro forma combined condensed financial statements should be read in conjunction with the historical audited consolidated financial statements and notes thereto of Novatel contained in its 2014 Annual Report on Form 10-K, filed with the Securities and Exchange Commission (the “SEC”) on March 10, 2015, and RER’s historical audited financial statements for the year ended December 31, 2014, which are included as Exhibit 99.1 to this Current Report on Form 8-K/A.

The unaudited pro forma financial information is presented based on the assumptions and adjustments described in the accompanying notes, which we believe are reasonable. The historical consolidated financial information has been adjusted in the unaudited pro forma combined financial information to give effect to pro forma events that are (1) directly attributable to the acquisition, (2) factually supportable, and (3) with respect to the statement of operations, expected to have a continuing impact on the combined results. The unaudited pro forma combined condensed financial statements do not include any pro forma adjustments relating to costs of integration that the combined company may incur or post-integration cost reductions that may be realized as such adjustments would be forward-looking. The unaudited pro forma combined condensed financial statements also do not reflect non-recurring charges related to integration activities. There were no material transactions between Novatel and RER during the periods presented in the unaudited pro forma combined condensed financial statements that would need to be eliminated.

The unaudited pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of the operating results or financial position that would have occurred if the acquisition had occurred as of the date or during the periods presented nor is it necessarily indicative of future operating results or financial position.

NOVATEL WIRELESS, INC.
UNAUDITED PRO FORMA COMBINED CONDENSED BALANCE SHEET
DECEMBER 31, 2014
(In thousands, except per share data)

ASSETS	Historical Novatel	Historical RER	Pro Forma Adjustments	Pro Forma Combined
Current assets:				
Cash and cash equivalents	\$ 17,853	\$ 22	\$ (1,954) (a)(c)	\$ 15,921
Accounts receivable, net	24,213	4,458	—	28,671
Inventories	37,803	3,153	182 (d)	41,138
Prepaid expenses and other	7,912	453	—	8,365
Total current assets	<u>87,781</u>	<u>8,086</u>	<u>(1,772)</u>	<u>94,095</u>
Property and equipment, net	5,279	534	—	5,813
Intangible assets, net	1,493	87	20,283 (e)	21,863
Goodwill	—	—	2,185 (f)	2,185
Other assets	467	21	—	488
Total assets	<u>\$ 95,020</u>	<u>\$ 8,728</u>	<u>\$ 20,696</u>	<u>\$ 124,444</u>
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$ 34,540	\$ 4,268	\$ —	\$ 38,808
Accrued expenses and other liabilities	23,844	1,937	(184) (g)(h)	25,597
Notes payable, current portion	—	33	(33) (g)	—
Line of credit	—	158	(158) (g)	—
Total current liabilities	<u>58,384</u>	<u>6,396</u>	<u>(375)</u>	<u>64,405</u>
Revolving credit facility	5,158	—	—	5,158
Other long-term liabilities	932	325	15,000 (b)	16,257
Total liabilities	<u>64,474</u>	<u>6,721</u>	<u>14,625</u>	<u>85,820</u>
Total stockholders' equity	30,546	2,007	6,071 (i)	38,624
Total liabilities and stockholders' equity	<u>\$ 95,020</u>	<u>\$ 8,728</u>	<u>\$ 20,696</u>	<u>\$ 124,444</u>

See accompanying notes to unaudited pro forma combined condensed financial statements.

NOVATEL WIRELESS, INC.

UNAUDITED PRO FORMA COMBINED CONDENSED STATEMENT OF OPERATIONS

YEAR ENDED DECEMBER 31, 2014

(In thousands, except per share data)

	Historical Novatel	Historical RER	Pro Forma Adjustments	Pro Forma Combined
Net revenues	\$ 185,245	\$ 21,753	\$ —	\$ 206,998
Cost of net revenues	148,198	13,495	622 (e)(k)	162,315
Gross profit	37,047	8,258	(622)	44,683
Operating costs and expenses:				
Research and development	34,314	1,467	65 (k)	35,846
Sales and marketing	13,792	3,420	42 (k)	17,254
General and administrative	15,402	3,350	75 (k)	18,827
Amortization of purchased intangible assets	562	—	1,466 (e)	2,028
Shareholder litigation loss	790	—	—	790
Restructuring charges	7,760	—	—	7,760
Total operating costs and expenses	72,620	8,237	1,648	82,505
Operating income (loss)	(35,573)	21	(2,270)	(37,822)
Other income (expense):				
Change in fair value of warrant liability	(3,280)	—	—	(3,280)
Interest income (expense), net	(85)	(17)	10 (g)(j)	(92)
Other income (expense), net	(167)	29	—	(138)
Income (loss) before income taxes	(39,105)	33	(2,260)	(41,332)
Income tax provision	124	—	—	124
Net income (loss)	(39,229)	33	(2,260)	(41,456)
Recognition of beneficial conversion feature	(445)	—	—	(445)
Net income (loss) attributable to common shareholders	\$ (39,674)	\$ 33	\$ (2,260)	\$ (41,901)
Per share data:				
Net income (loss) per share attributable to common shareholders:				
Basic and diluted	\$ (1.05)			\$ (0.93)
Weighted-average shares used in computation of basic and diluted net income (loss) per share attributable to common shareholders:				
Basic and diluted	37,959		7,051 (b)(c)	45,010

See accompanying notes to unaudited pro forma combined condensed financial statements.

NOVATEL WIRELESS, INC.

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS

1. Basis of Presentation

On March 27, 2015, Novatel Wireless, Inc. ("Novatel") completed the acquisition of R.E.R. Enterprises, Inc. ("RER"), a company incorporated in Oregon, and its wholly-owned subsidiary and principal operating asset, Feeney Wireless, LLC, an Oregon limited liability company, for approximately \$24.8 million, consisting of cash payments at closing of approximately \$9.3 million, Novatel's assumption of \$0.5 million in certain transaction-related expenses incurred by RER, and \$15.0 million in Novatel common stock to be issued in March 2016. The acquisition was financed through a combination of Novatel's existing cash resources. Immediately following the acquisition, Novatel funded the payoff of RER's bank debt and certain of its capital leases through a combination of existing cash resources and borrowings under its revolving credit facility.

The unaudited pro forma combined condensed financial statements of Novatel have been prepared using the acquisition method of accounting. The pro forma adjustments are preliminary and based on management's estimates of the fair value and useful lives of the assets acquired and liabilities assumed and have been prepared to illustrate the estimated effect of the acquisition and certain other adjustments. The unaudited pro forma combined condensed balance sheet as of December 31, 2014 gives effect to the acquisition of RER as if it was completed on that date, and was derived from the historical consolidated balance sheet of RER as of December 31, 2014 combined with Novatel's historical consolidated balance sheet as of December 31, 2014.

The unaudited pro forma combined condensed statement of operations for the year ended December 31, 2014 illustrates the effect of the acquisition of RER as if it had occurred on January 1, 2014, and was derived from the historical consolidated statement of income for RER for the year ended December 31, 2014, combined with Novatel's historical consolidated statement of operations for the year ended December 31, 2014. The unaudited pro forma combined condensed balance sheet and statement of operations were also adjusted to reflect certain reclassifications to conform RER's presentation to Novatel's presentation.

2. Preliminary Purchase Price and Allocation of Fair Value

The total purchase price of the acquisition was \$24.8 million, consisting of payments at closing of approximately \$9.3 million, Novatel's assumption of \$0.5 million in certain transaction-related expenses incurred by RER, and \$15.0 million in Novatel common stock to be issued in March 2016. Under the acquisition method of accounting, the total purchase price is allocated to the tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values. The purchase price was allocated using the information currently available, and Novatel may adjust the preliminary fair value allocation of the total purchase price after obtaining more information regarding, among other things, asset valuations, liabilities assumed, and revisions of preliminary estimates.

NOVATEL WIRELESS, INC.

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS

The purchase price in excess of the fair value of the tangible and identifiable intangible assets acquired less liabilities assumed is recognized as goodwill. The preliminary fair value allocation of the purchase price estimated at December 31, 2014 is as follows (in thousands):

Estimated fair value of net tangible assets acquired and liabilities assumed:

Cash	\$	22	
Accounts receivable		4,458	
Inventory		3,335	
Property and equipment		534	
Other assets		474	
Accounts payable		(4,268)	
Accrued and other liabilities		(1,728)	
Note payable		(191)	
Capital lease obligations		(414)	\$ 2,222

Estimated fair value of identifiable intangible assets acquired:

Developed technologies	3,670	
Trademarks	4,640	
Customer relationships	10,020	
In-process research and development	2,040	20,370

Total purchase price, excluding goodwill	22,592	
Goodwill		2,185
Total purchase price	\$	<u>24,777</u>

The fair value allocation of the purchase price is preliminary and based on preliminary estimates and assumptions which could change significantly during the purchase price measurement period as we finalize the valuations of the tangible and identifiable intangible assets. Not included in the estimated purchase price are contingent payments of up to an additional \$25.0 million (non-discounted amount) which has been determined to be compensation expense. This amount, which is ultimately determined by RER attaining certain revenue and gross margin targets for calendar years 2015 through 2017, inclusive, will be expensed post-acquisition based on how much is estimated to have been earned. Since the achievement of these contingent payments are ultimately based on RER's financial performance for the calendar years 2015 through 2017, no pro forma adjustments for either the unaudited pro forma combined condensed balance sheet as of December 31, 2014 or the unaudited pro forma combined condensed statement of operations for the year ended December 31, 2014 have been made as the calendar years 2015 through 2017 are considered the representative service periods.

NOVATEL WIRELESS, INC.

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS

3. Assumptions for Pro Forma Adjustments

The accompanying unaudited pro forma combined condensed financial statements have been prepared as if the acquisition was completed on December 31, 2014 for balance sheet purposes and on January 1, 2014 for statement of operations purposes. The fair value allocation amounts in the unaudited pro forma combined condensed financial statements have been modified as necessary to reflect differences in fair values during the respective pro forma period and at December 31, 2014. The estimated adjustments to reflect the pro forma values are as follows:

- (a) To record adjustments to cash as follows (in thousands):

Cash paid for common shares of RER	\$ (9,777)
Cash paid to extinguish RER debt facilities and certain capital leases ⁽¹⁾	(255)
Cash paid by Novatel for RER acquisition-related expenses	(566)
Cash received from exercise of warrants ⁽²⁾	8,644
Pro forma adjustment to cash	<u>\$ (1,954)</u>

(1) RER debt and capital lease balances actually paid off by Novatel totaled \$2.6 million. This amount represents the balance of these obligations at December 31, 2014.

(2) The proceeds are recorded as a pro forma adjustment to cash because the transaction was completed just prior to the acquisition date in order to assist in the financing of the acquisition.

- (b) To record the obligation for issuance of \$15.0 million in Novatel common stock to former RER shareholders and the related 3.2 million shares of Novatel common stock assumed to be outstanding for the entire year for the purpose of calculating earnings per share for the year ended December 31, 2014.
- (c) To record the exercise of warrants by a Novatel shareholder as of December 31, 2014 for the pro forma combined condensed balance sheet and the related 3.8 million shares of Novatel common stock assumed to be outstanding for the entire year for the purpose of calculating earnings per share for the year ended December 31, 2014. Since the original warrants were issued in September 2014 in connection with a transaction unrelated to the RER acquisition, no pro forma adjustments have been made in the unaudited pro forma combined condensed statement of operations for either Novatel's historic "change in fair value of warrant liability" expense or its "recognition of beneficial conversion feature" expense.
- (d) To record the estimated fair value adjustment related to RER's inventory as of December 31, 2014. The income statement effect of the fair value step-up to increase the book value of RER's inventory is not reflected as such adjustment is non-recurring in nature.
- (e) To record estimated fair value of intangible assets acquired, as well as estimated amortization of definite-lived intangible assets acquired for the year ended December 31, 2014 as follows (dollars in thousands):

	Estimated Useful Life (Years)	Preliminary Fair Value	Total Amortization Expense	Amortization Expense Allocation	
				Cost of Net Revenues	Operating Costs and Expenses
Indefinite-lived intangible assets:					
In-process research and development		\$ 2,040	\$ —	\$ —	\$ —
Definite-lived intangible assets:					
Developed technologies	6.0	3,670	612	612	—
Customer relationships	10.0	10,020	1,002	—	1,002
Trademarks	10.0	4,640	464	—	464
Total intangible assets acquired		<u>20,370</u>	<u>\$ 2,078</u>	<u>\$ 612</u>	<u>\$ 1,466</u>
Less: RER book value of intangible assets		(87)			
Pro forma adjustment to intangible assets		<u>\$ 20,283</u>			

- (f) To record preliminary valuation of goodwill.
- (g) To eliminate debt and certain capital leases paid off at acquisition and related interest expense.
- (h) To record estimated fair value of deferred revenue. Because this adjustment is directly attributed to the acquisition and will not have a significant ongoing impact in excess of one year, it is not reflected in the unaudited pro forma condensed

NOVATEL WIRELESS, INC.

NOTES TO UNAUDITED PRO FORMA COMBINED CONDENSED FINANCIAL STATEMENTS

combined statement of operations. However, this deferred revenue adjustment will reduce revenue and net income for the next year subsequent to the consummation of the transaction.

- (i) Represents the elimination of RER's historical stockholders' equity, the additional equity raised through the exercise of warrants, and acquisition-related expenses incurred by Novatel, as follows (in thousands):

Elimination of RER's stockholders' equity	\$	(2,007)
Exercise of warrants		8,644
Acquisition-related expenses		(566)
Pro forma adjustment to stockholders' equity	\$	<u>6,071</u>

- (j) To reduce interest income due to the assumed net decrease in Novatel's cash balance of \$2.0 million (\$10.6 million paid related to acquisition, less \$8.6 million proceeds from exercise of warrants).
- (k) To record annualized share-based compensation expense for RER employees granted Novatel stock options on the closing date.