

## Verizon and Novatel Wireless Deliver Robust 4G LTE Global USB for the Internet of Things

## MiFi U620L USB Modem is Tough Enough for Industrial M2M Applications and Powerfully Secure for Government Agencies and Enterprises

SAN DIEGO, July 16, 2015 (GLOBE NEWSWIRE) -- Novatel Wireless, Inc. (Nasdaq:MIFI), a leading provider of wireless solutions for the Internet of Things (IoT), today announced the launch of the new MiFi U620L 4G LTE Global USB for Verizon Wireless (NASDAQ:VZ)- based on the proven MiFi 6600 family award-winning mobile hotspots, this new USB modem takes advantage of Verizon's latest LTE Advanced Network capabilities. The U620L has been designed to support the most demanding IoT bandwidth requirements as well as offer basic 4G LTE connectivity in versatile USB stick providing "future proof" connectivity for all applications and use cases.

A true plug and play device for most IoT and enterprise applications, the MiFi U620L does not require drivers like other USB modems making it ideal for use in the connected world of vending machines, point-of-sale kiosks, digital signage, industrial automation and other Internet of Things applications all on a single compact device measuring 3.2x1.3x.44 inches (about two-thirds the size of a business card). Unlike many other USB modems, the U620L has full remote-management capabilities with support for Verizon's Remote Device Configuration tool including advanced AT commands designed for IoT applications, over-the-air configuration, diagnostics and firmware updates.

In addition to 4G LTE connections in the U.S., the U620L supports global data in over 200 countries ensuring that wherever the IoT installation or enterprise users may be, this device will provide the fastest connections available with full 3G backward compatibility guaranteeing data connectivity no matter where its needed.

Powered by proprietary technology from the Novatel Wireless MiFi platform, the secure MiFi U620L USB modem delivers an unrivaled user experience for consumers, enterprises, government agencies, and applications for the Internet of Things. Additional features unique to the platform include optimal performance low-power draw, industrial grade reliability and advanced security features critical for government and enterprises, such as VPN support, and parameter tampering

The U620L hardware offers a connector that conveniently folds away, rotates and swivels to accommodate various USB port orientations for IoT product deployment and includes two simple LED indicators that communicate modem status and data used. Additional device features include sGPS wXTRA support for location based services and a simple desktop dashboard application that provides additional device information and status for Windows or Mac operating systems.

"What we've done here is bring the convenience of USB connectivity into the entire IoT world," said John Carney, Novatel Wireless executive vice president of sales and marketing. "By packing in key features of the MiFi technology platform, the robust MiFi U620L is attractive not only for the consumer looking for reliable, fast connectivity, but also for an enterprise in need of a simple, plug-and-play solution that can monitor and collect data from a remote machine or a government agency looking to deploy secure connectivity in the field."

"We are proud of our long-standing relationship with Verizon Wireless and this latest product release further confirms our aligned mission to deliver the best, most reliable mobile broadband coverage for everyone and a number of use cases," Carney continued.

Pricing and data plans:

The MiFi 4G LTE Global USB Modem U620L will be available online starting July 16 for \$0.00 after a mail-in-rebate and a new two-year activation. Customers can add the USB modem to their More Everything account for \$20 monthly access.

\*Customers will receive the rebate in the form of a debit card; upon receipt, customers may use the card as cash anywhere debit cards are accepted. Data usage can be tracked by logging on to My Verizon online at <a href="https://www.verizonwireless.com/myverizon">www.verizonwireless.com/myverizon</a>.

## **About Novatel Wireless**

Novatel Wireless, Inc. (Nasdaq:MIFI) is a leader in the design and development of M2M wireless solutions based on 3G and 4G technologies. The Company delivers Internet of Things (IoT) and Cloud SAAS services to carriers, distributors, retailers, OEMs and vertical markets worldwide. Product lines include MiFi® Intelligent Mobile Hotspots, USB modems, Expedite® and Enabler

embedded modules, Mobile Tracking Solutions, and Asset Tracking Solutions. These innovative products provide anywhere, anytime communications solutions for consumers and enterprises. Novatel Wireless is headquartered in San Diego, California. <a href="http://www.novatelwireless.com">http://www.novatelwireless.com</a>. @MiFi (Twitter)

MiFi is a registered trademark of Novatel Wireless, Inc. - the creators and patent holder of MiFi technology.

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Novatel Wireless' products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Novatel Wireless' filings with the United States Securities and Exchange Commission (available at <a href="https://www.sec.gov">www.sec.gov</a>) and other regulatory agencies.

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