



## KLM Equipment Services and Inseego Announce Global Strategic Partnership

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*Strategic partnership will create enhanced solutions to address airline and aviation operational challenges*

SAN DIEGO--(BUSINESS WIRE)--Jun. 27, 2018-- [Inseego Corp.](#) (Nasdaq: INSG), an industry leader in solutions for mobile enterprises, will expand the global deployment of its intelligent ground support equipment (GSE) asset management solutions for KLM Equipment Services (KES) and its airline customers. This subsidiary of KLM Royal Dutch Airlines and their customers (such as an air service provider at Hong Kong International airport) have realized substantial benefits from the Ctrack asset tracking and fleet management technology and will combine its expertise with Inseego's to enhance operations across a wider base of aviation clients. Together, Inseego and KES will team up to develop new specialized management services and features for the global commercial aviation market.

### Global Strategic Partnership Targets Airline Operation Challenges with IoT and Cloud Solution Innovation

- Many airlines have not leveraged the benefits of IoT technology and platforms to significantly decrease the Total Cost of Ownership (TCO) of their GSE fleets. The powerful combination of Inseego and KES takes advantage of deep operational expertise and world-leading IoT-to-cloud software asset management solutions that enables airlines to maximize ground equipment efficiency, asset visibility and cost optimizations.
- Inseego's Ctrack intelligent Aviation Asset Tracking platform is a user-friendly IoT device-to-cloud management solution that includes tools for asset usage, condition, maintenance schedules and automatic billing for multiple users. The Ctrack platform provides real-time actionable data for analysis by airlines and GSE operators, ultimately driving maximum customer ROI.
- Inseego has deployed aviation asset management solutions for ground support equipment at multiple airports worldwide – including new prominent wins with two of the largest global airlines.

"Expanding our strategic partnership with KLM Equipment Services will bring tangible benefits to more airline customers with more powerful, user-friendly asset management systems, leveraging the world's best in IoT technology and intelligent cloud software, heightened by the deep industry operational knowledge and experience from KES," said Chris Lytle, EVP of Enterprise SaaS Solutions at Inseego. "The current success of the Ctrack system in Amsterdam and Hong Kong is reflective of our combined ability to solve challenging problems that are unique to aviation ground operations. Together with KES, we look forward to enhancing operations with many more airlines across the globe."

"We are pleased to combine forces with Inseego to improve our ability to serve existing and new customers with exact asset/fleet status," said John Engelaan, managing director of KES. "Inseego has a rich history of deploying fleet management solutions and has quickly become the global standard in aviation. We look forward to delivering unparalleled value to our current and new customers through an integrated solution."

To learn more about Inseego's award-winning Ctrack Aviation Asset Management Solution and partnership with KES, schedule a meeting with Inseego at the [Ground Handling International Conference](#), June 26-28 in Miami, Florida. Contact [aviation@inseego.com](mailto:aviation@inseego.com).

To schedule an interview with an Inseego or KLM Equipment Services executive, please contact [Inseego@GoDriven360.com](mailto:Inseego@GoDriven360.com).

### About Inseego Corp.

Inseego Corp. (Nasdaq: INSG) enables high performance mobile applications for large enterprise verticals, service providers and small-medium businesses around the globe. Our product portfolio consists of Enterprise SaaS solutions and IoT & Mobile solutions, which together form the backbone of compelling, intelligent, reliable and secure IoT services with deep business intelligence. Inseego powers mission critical applications with a "zero unscheduled downtime" mandate, such as asset tracking, fleet management, industrial IoT, SD WAN failover management and mobile broadband services. Our solutions are powered by our key innovations in purpose-built SaaS cloud platforms, IoT and mobile technologies including the newly emerging 5G technology. Inseego is headquartered in San Diego, California with offices worldwide. [www.inseego.com](http://www.inseego.com)

### ABOUT KES

KLM Equipment Services (KES) is an independent subsidiary of KLM Royal Dutch Airlines. KES offers over 60 years of expertise and experience in all types of ground support equipment and services. From its home base Amsterdam Airport Schiphol, KES supports a range of services: equipment pooling, sales, rental and maintenance of all sorts ground support equipment and fleet management services. <http://www.kes-gse.nl/en/>

### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This release may contain forward-looking statements, which are made pursuant to the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995, as amended to date. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements contained herein. These factors include risks relating to technological changes, new product introductions, continued acceptance of Inseego's products and dependence on intellectual property rights. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Inseego's filings with the United States Securities and Exchange Commission (available at [www.sec.gov](http://www.sec.gov)) and other regulatory agencies.

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Source: Inseego Corp.

Media contact:

Inseego Corp.

Anette Gaven, (619) 993-3058

[Anette.Gaven@inseego.com](mailto:Anette.Gaven@inseego.com)

or

Investor Relations contact:

MKR Group

Joo-Hun Kim, +1 (212) 868-6760

[joohunkim@mkrr.com](mailto:joohunkim@mkrr.com)

<http://investor.inseego.com/>