



Corporate Presentation

October 2019

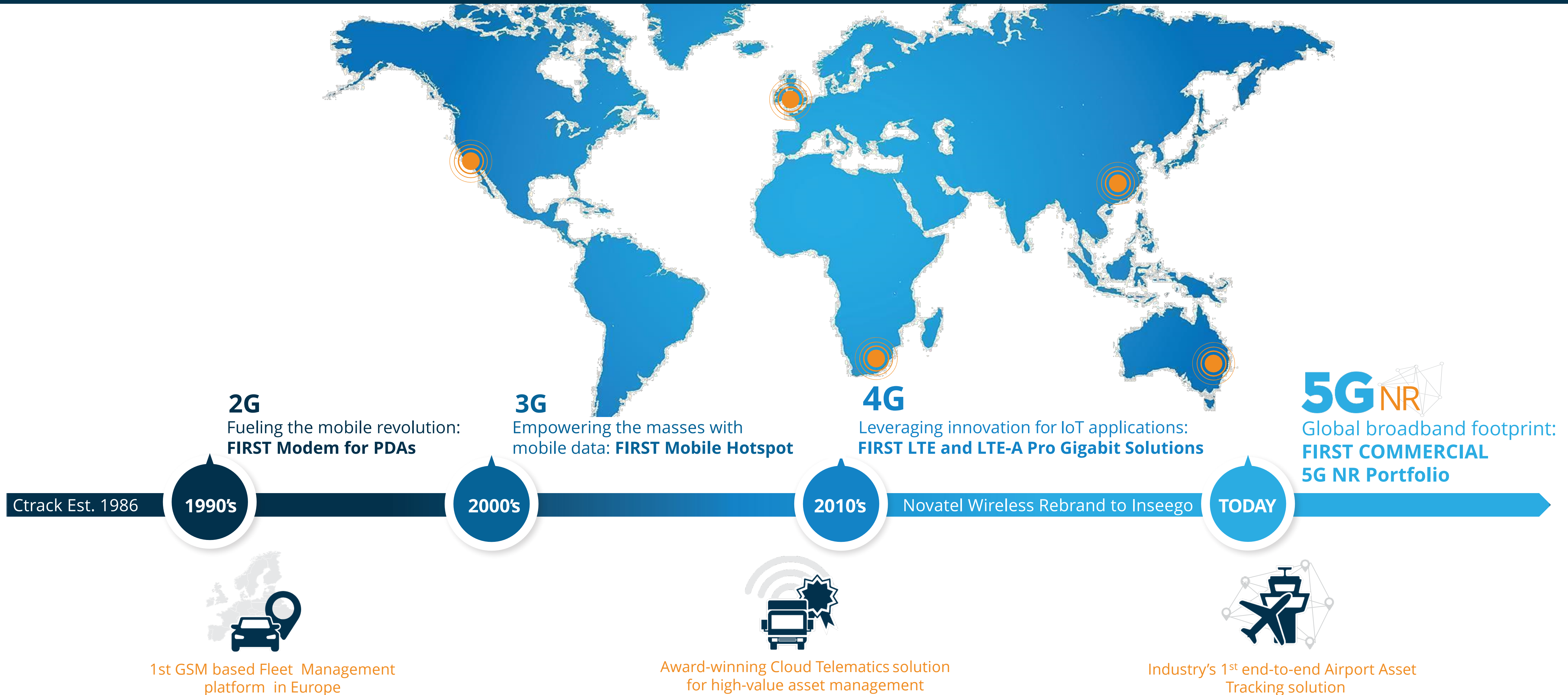
5G is a Game Changer

Inseego – Strong Position in a Massive Market!



Global Footprint

NASDAQ: INSG



Leadership Team



DAN MONDOR
Chairman & CEO
SPECTRALINK | MITEL
CONCURRENT | NORTEL



STEVE SMITH
EVP & CFO
TETRAVUE | MICROPOWER
XITRON | APPLIED MICRO



ASHISH SHARMA
EVP IoT & Mobile Solutions
SPECTRALINK | GRAYMATICS
ERICSSON | QUALCOMM



DOUG KAHN
EVP Operations &
Customer Success
VISPERO | TOMTOM | HP



WENDY CACERES
CMO
AMAZON (AWS) | AYL A | ECHELON



JOHN WELDON
SVP Enterprise SaaS Solutions
VERIZON | TELOGIS | COMTECH



DAN PICKER
SVP & CTO
IoT & Mobile Solutions
PUREWAVE | NOKIA



SIMON RAYNE
SVP & Managing Director
UK, EMEA & APAC
SPECTRALINK | MICROSOFT | SONY/ERICSSON

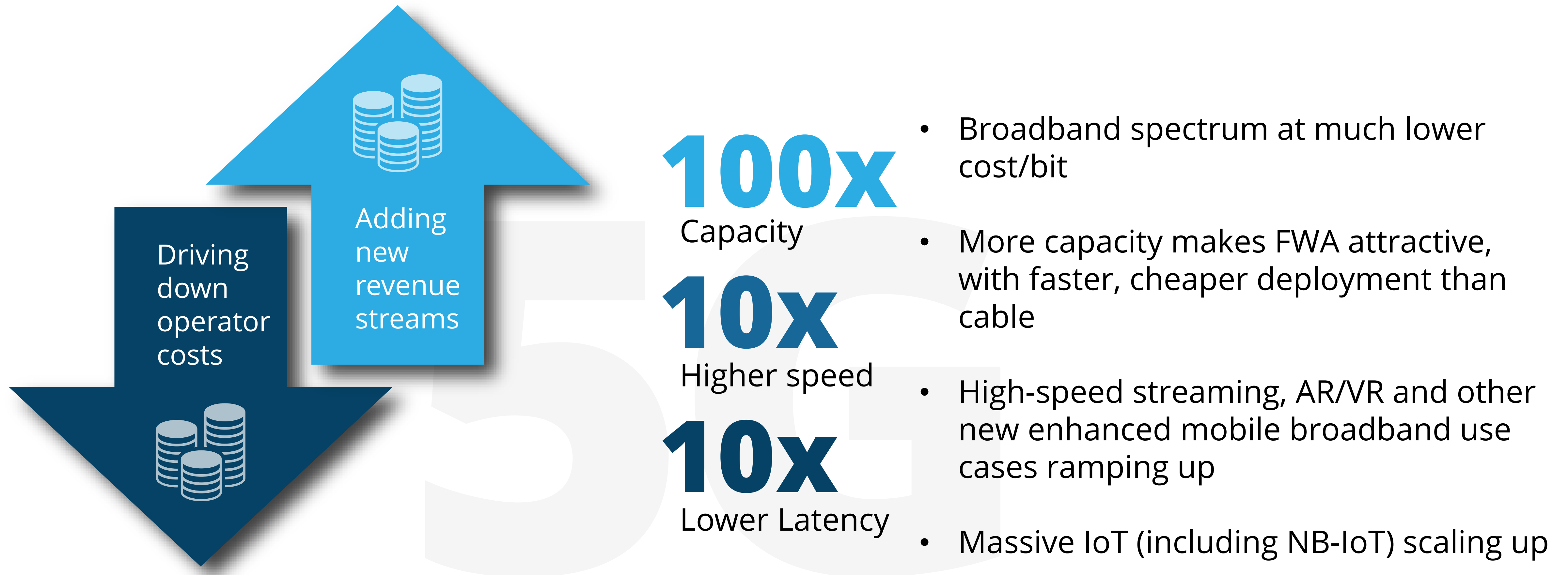


MARK FRISCH
SVP Service Providers Americas
ERICSSON | NORTEL | COMSAT



RICK HARRIS
SVP Enterprise Americas
SYMANTEC | IBM | NORTEL

5G | Redefining The Economics of Wireless Broadband



6GHz of new spectrum auction being considered in North America ALONE

5G is Taking Off - Global Momentum

293

Global Operators
Confirmed
Trials/Deployment



50+

Current Pipeline of
Global Mobile
Operators

5G
NR

New Spectrum
Driving Massive
Network Capacity

Sub 6 GHz 28 GHz 39 GHz

Inseego 5G and IoT Device-to-Cloud Growth Opportunity

**Annual Global TAM*

>\$20B

5G Fixed & Mobile
(excludes smartphones)

\$1.5B

4G Mobile

\$1.5B

4G IIoT

\$8B



IoT Device-to-Cloud Verticals

**Multi-Billion
Dollar**

Revenue Opportunity

Redefining Mobile Broadband

5G NR Mobile Smart Edge

Mobile Workforce
Real-time Collaboration



Entertainment
Download Movies in Seconds



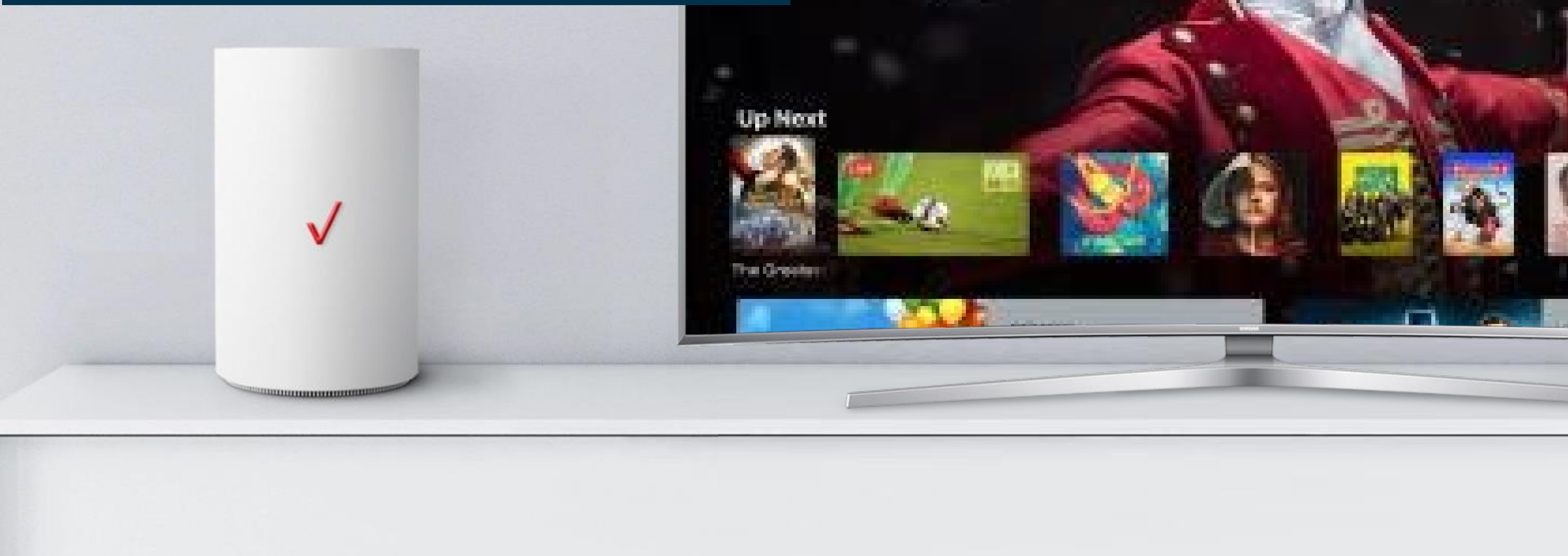
Education
Remote Classrooms



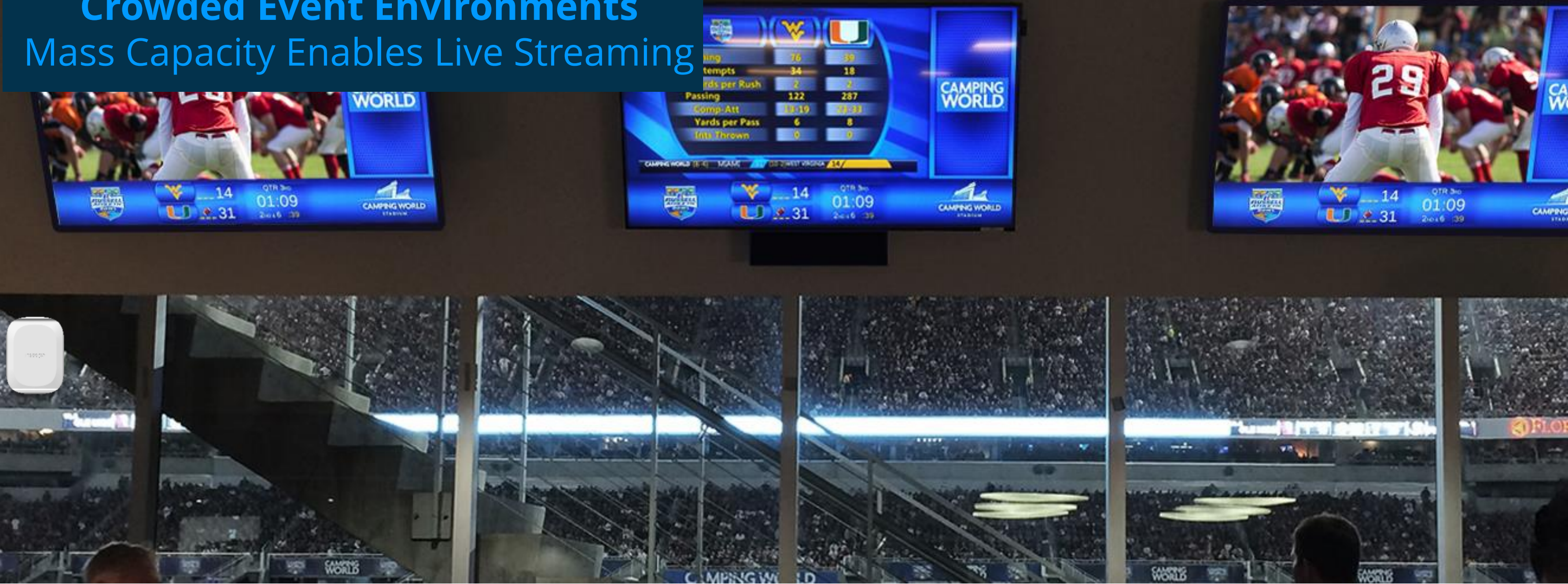
Disrupting Fixed Wireless Access

5G NR Home Enterprise

Home
Connect More, Do More in Real Time



Crowded Event Environments
Mass Capacity Enables Live Streaming

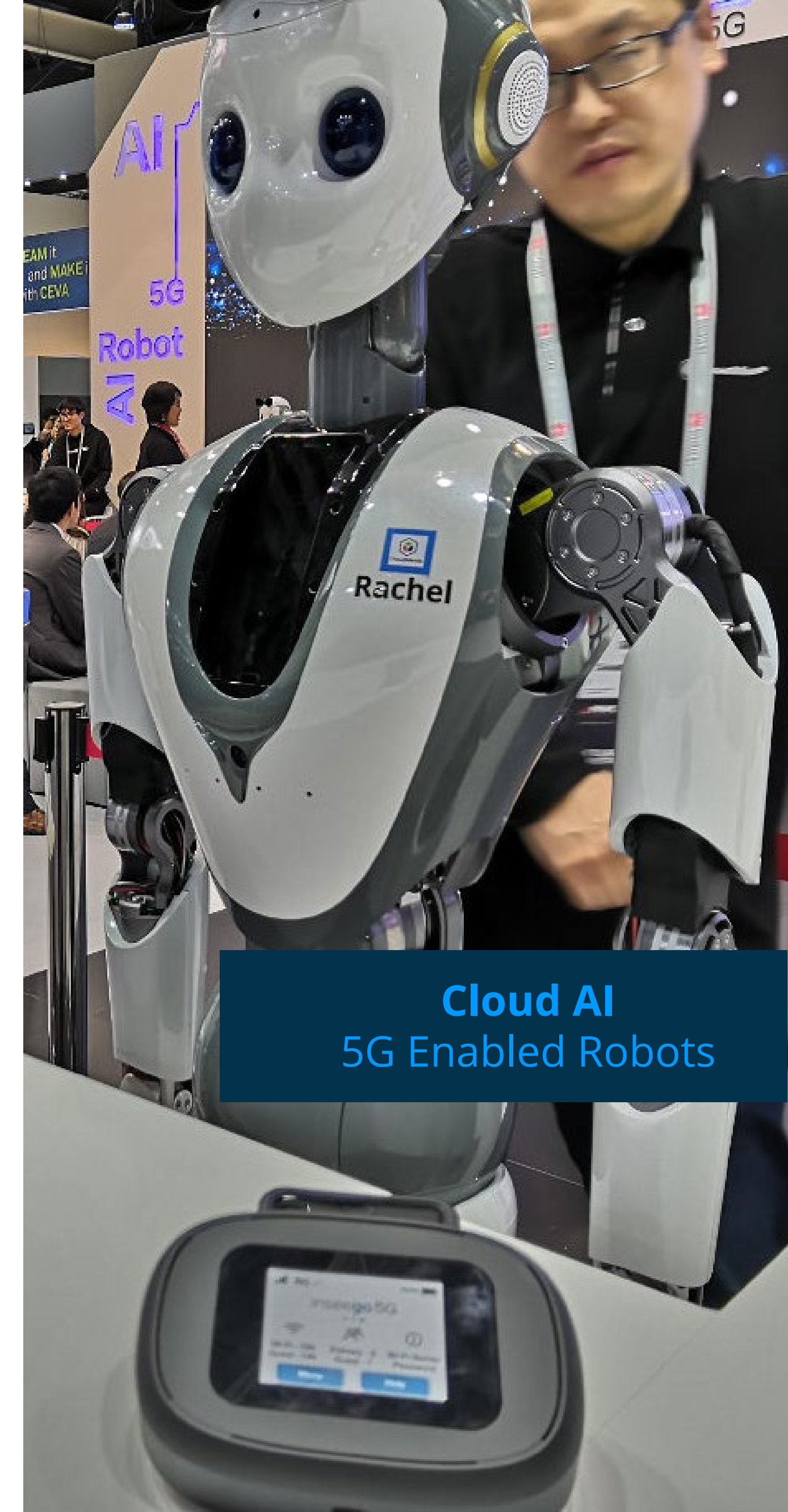


Enabling Next Generation 5G Applications

Advanced Enterprise Security
Sub-millisecond Latency
Quick-response Algorithms
Innovative Antenna Design

Fixed Wireless
Mobile Edge

First Responders
Augmented Reality



Cloud AI
5G Enabled Robots

Telemedicine –
Remote Physical Therapy/VR



Carrier-grade solutions

Enterprise features

Universal global
platforms

Inseego MiFi iQ™: Smart 5G Edge Unifying Platform Enabling 5G Applications

Superior RF performance

Optimized modem
performance

Multi-layer security

Blue Chip Customers and Partners

Enterprise IoT



5G Partners and Customers



*Additional under NDA

The background is a deep blue with a complex, three-dimensional pattern of overlapping, wavy layers that create a sense of depth and movement, resembling a stylized ocean or a modern architectural facade.

Financials

Investing for the Future

2017

- Eliminated \$30M OPEX
- Launched Inseego 2.0

2018

- Launched 3-year Growth Strategy
- Began Development of a Comprehensive 5G Portfolio
- 1st Mover in Aviation
- Delivered Record Adjusted EBITDA

2019 is about...

- **5G Driving Growth**
Planting Flags for Growth in 2H'19 and 2020
- **ROW Expansion**
Opportunities Across All Continents
- **Investing in R&D and Sales & Marketing**
Product and Market Development

Trailing 12 Mo's

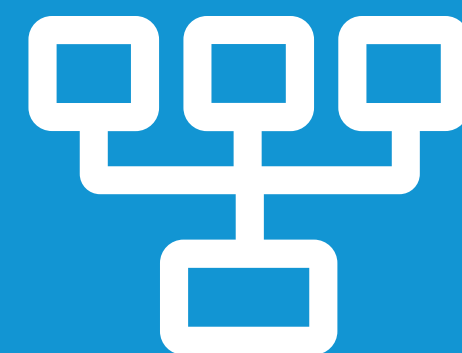
Revenue	\$211.1M
IoT & Mobile Solutions	\$147.5M
Enterprise SaaS Solutions	\$63.6M
Adj. EBITDA	\$15.6M

Inseego Target Operating Model

New Customers



New Verticals



New Geographies



New Products/
Applications



TARGET

Revenue Growth	> 25% CAGR
Adj. EBITDA Margin	> 15% – 20%
FCF as % of Adj. EBITDA	> 60%
Net Leverage Ratio	2x

Investment Highlights



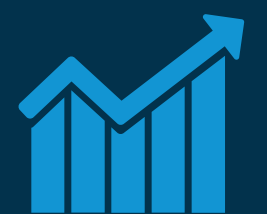
Management Team with Proven Track Record



5G, Industrial IoT and Cloud are **Growth Drivers**



Designed and Developed in San Diego, CA



Recurring Revenue, High Margin Solutions



First Mover in 5G Device-to-Cloud Market

THANK YOU

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